

ETHICS OVER INSTINCTS: Sharpening the Real Estate GPS SWRA Required Member Training 2019-2020 Student Resources

The following items will be referenced in class and may be useful as follow up resources for students. It is not required that they be printed for class. To access the documents: Click on the hyperlinked words or copy and paste the website URL to your browser.

[Code of Ethics](http://swra.co/wp-content/uploads/2018/12/2019-COE.pdf)

<http://swra.co/wp-content/uploads/2018/12/2019-COE.pdf>

[Suburban West REALTORS Association Ethics Citation Program](http://swra.co/wp-content/uploads/2018/12/Ethics-Citation-Program-for-website-2018.pdf)

<http://swra.co/wp-content/uploads/2018/12/Ethics-Citation-Program-for-website-2018.pdf>

Each form title below is linked to the form's location at www.parealtor.org. Students will need their PAR username and password to access. Alternatively, the forms are found in zipForms.

[Agreement of Sale \(ASR\)](https://www.parealtor.org/standard-forms/standard-agreement-for-the-sale-of-real-estate/)

<https://www.parealtor.org/standard-forms/standard-agreement-for-the-sale-of-real-estate/>

[Multiple Offer Worksheet \(MOS\)](https://www.parealtor.org/standard-forms/multiple-offer-summary-worksheet/)

<https://www.parealtor.org/standard-forms/multiple-offer-summary-worksheet/>

[Residential Listing Contract \(XLS\)](https://www.parealtor.org/standard-forms/listing-contract-seller-agency-contract-exclusive-right-to-sell-real-estate/)

<https://www.parealtor.org/standard-forms/listing-contract-seller-agency-contract-exclusive-right-to-sell-real-estate/>

[Commercial Listing Contract \(XLS-C\)](https://www.parealtor.org/standard-forms/listing-contract-exclusive-right-to-sell-and-or-lease-commercial-property/)

<https://www.parealtor.org/standard-forms/listing-contract-exclusive-right-to-sell-and-or-lease-commercial-property/>

[Buyer/Tenant Agency Contract \(BAC\)](https://www.parealtor.org/standard-forms/buyer-agency-contract/)

<https://www.parealtor.org/standard-forms/buyer-agency-contract/>

[Commercial Buyer/Tenant Agency Contract \(CBAC\)](https://www.parealtor.org/standard-forms/commercial-buyer-tenant-agency-contract/)

<https://www.parealtor.org/standard-forms/commercial-buyer-tenant-agency-contract/>

[Seller Reply to Purchase Offer \(SRP\)](https://www.parealtor.org/standard-forms/sellers-reply-to-purchase-offer/)

<https://www.parealtor.org/standard-forms/sellers-reply-to-purchase-offer/>

[Broker's Request for Affirmation \(BRFA\)](https://www.parealtor.org/standard-forms/brokers-request-for-affirmation/)

<https://www.parealtor.org/standard-forms/brokers-request-for-affirmation/>

[Price Escalation Addendum \(PEA\)](https://www.parealtor.org/standard-forms/price-escalation-addendum-to-agreement-of-sale/)

<https://www.parealtor.org/standard-forms/price-escalation-addendum-to-agreement-of-sale/>

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SWRA Customizable Flyers <http://swra.co/industry-info-expertise/customizable-flyers/>

[Multiple Offers – Buyers](#)

http://swra.co/pdf/Customizable_Flyer_MultipleOffersBuyerFlyer.pdf

[Multiple Offers – Sellers](#)

http://swra.co/pdf/Customizable_Flyer_MultipleOffersSellerFlyer.pdf

[Cyber Crime Prevention and Damage Control](#)

<http://swra.co/wp-content/uploads/2019/01/Beware-of-Phishing-Scams-DISPLAY.pdf>

[NAR Resources for Developing Social Media Policies](#)

<https://www.nar.realtor/social-media/social-media-for-realtors>