

# COVID-19 Market Trends

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*April 8<sup>th</sup>*

# Market Trends

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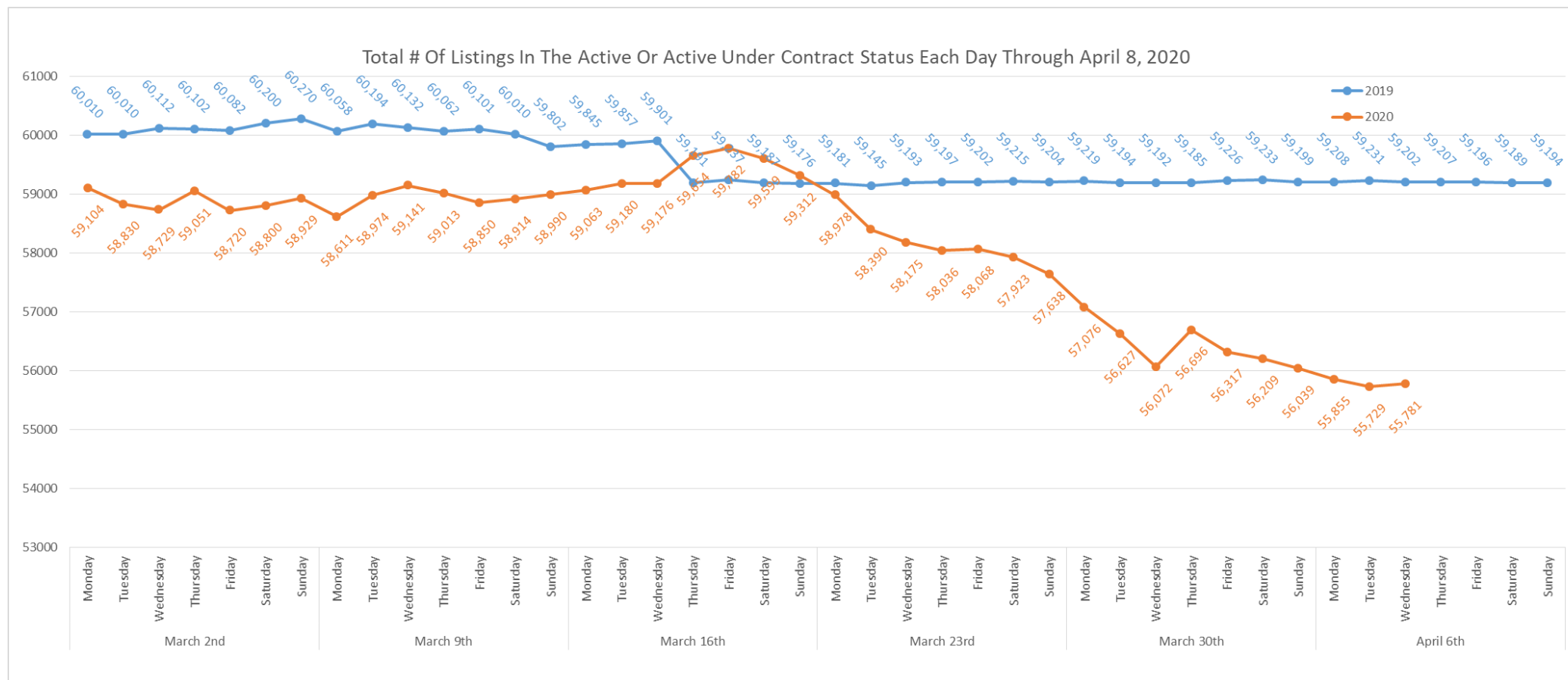
## Bright Footprint

1. Daily On-Market Inventory
2. Daily Listings Being Removed from the Market
  - Temp Off, Canceled, Withdrawn, and Combined Summary of Listings Being Removed from the Market
  - On Market Listings moving to Off Market
3. New Coming Soon Listings
4. New Actives
5. New Active Under Contract
6. New Pendings
  - Active Under Contract and Pendings Falling Through
7. New Closed
8. Daily Showing Activity

## By State

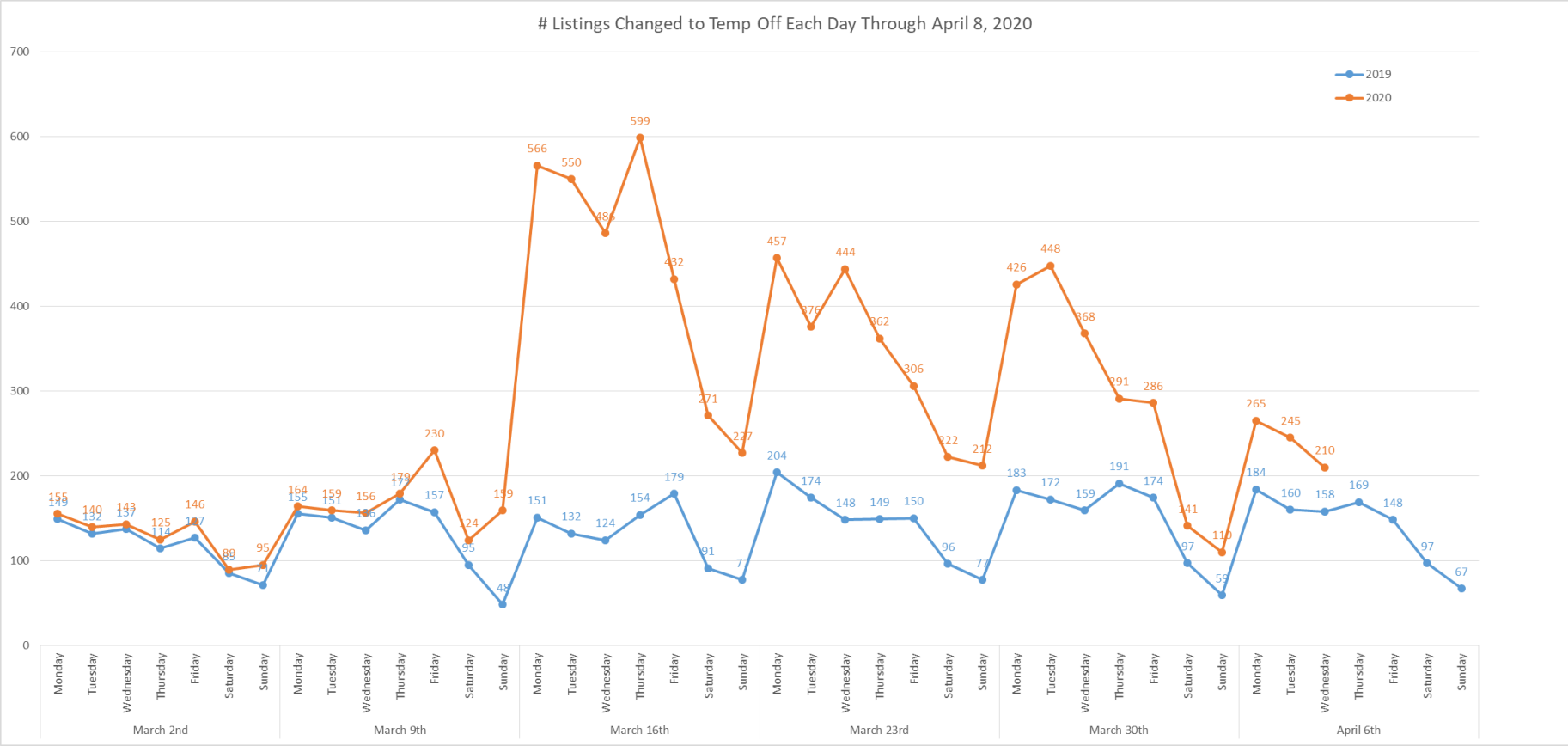
1. [District of Columbia](#)
2. [Delaware](#)
3. [Maryland](#)
4. [New Jersey](#)
5. [Pennsylvania](#)
6. [Virginia](#)
7. [West Virginia](#)

# Daily On-Market Inventory – “Active, Active Under Contract”

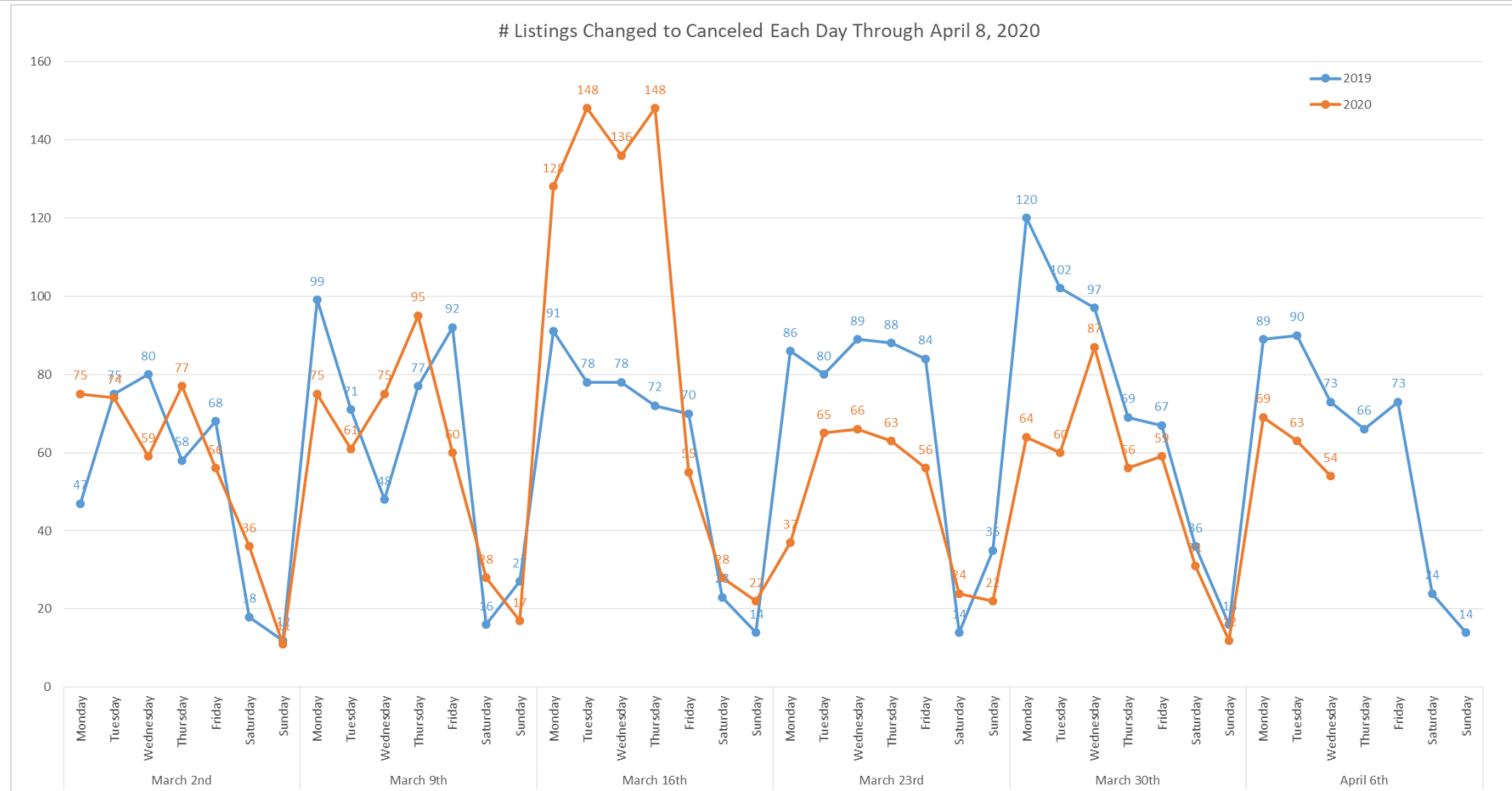


Note: The drop from 2019 was due to a change in policy enforced last year.

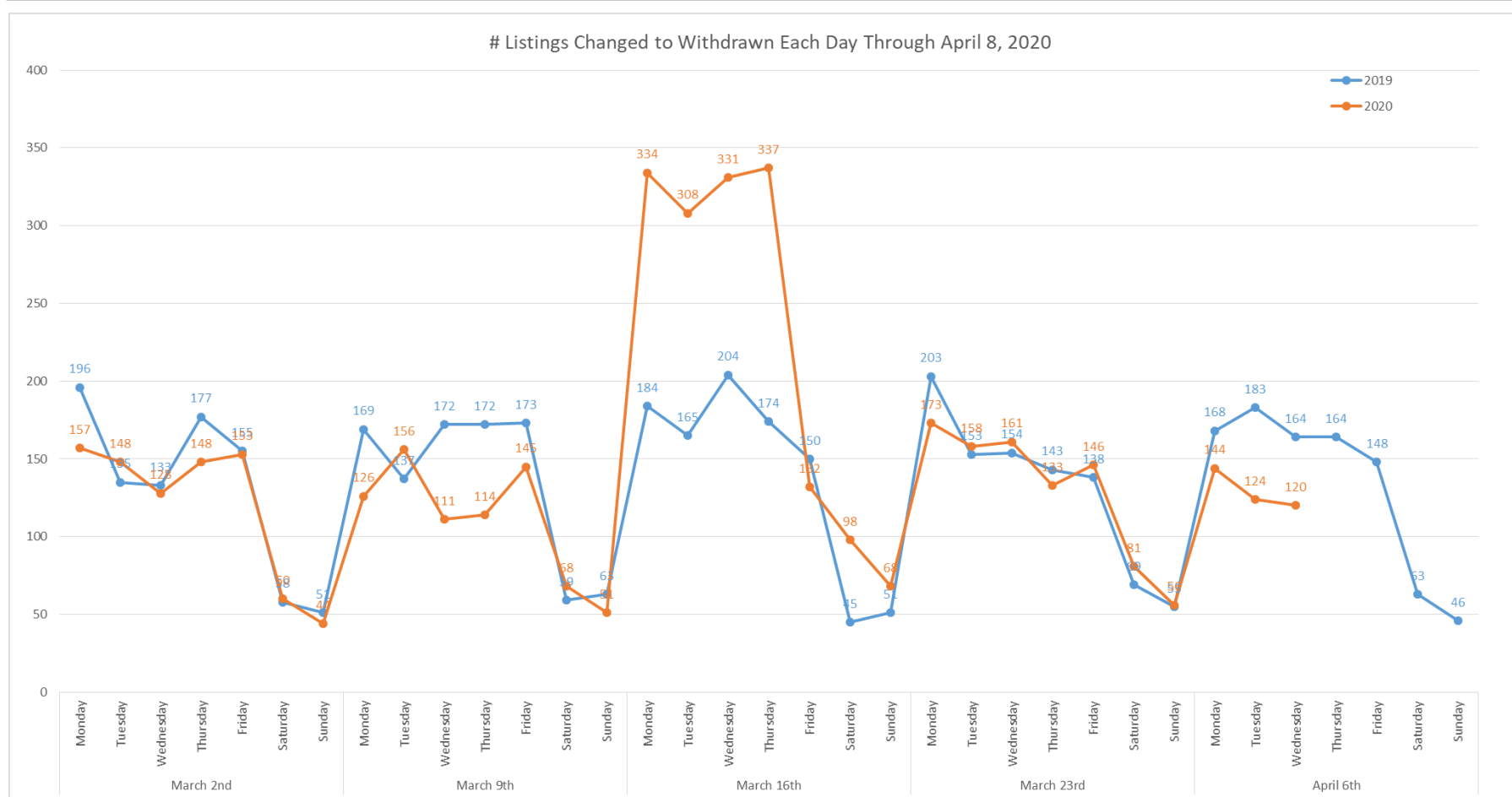
# Daily Number of Listings Changing to “Temp Off” Status



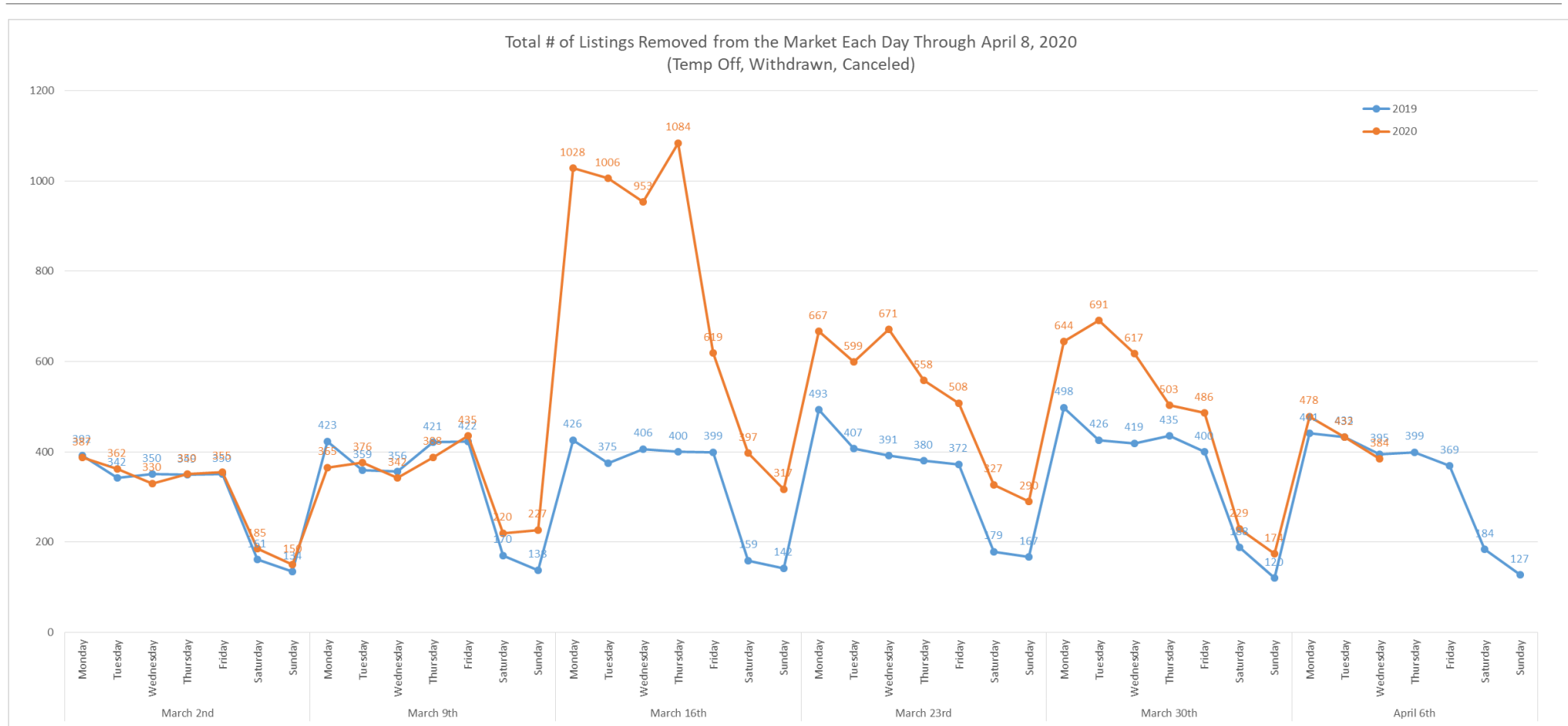
# Daily Number of Listings Changing to “Canceled” Status



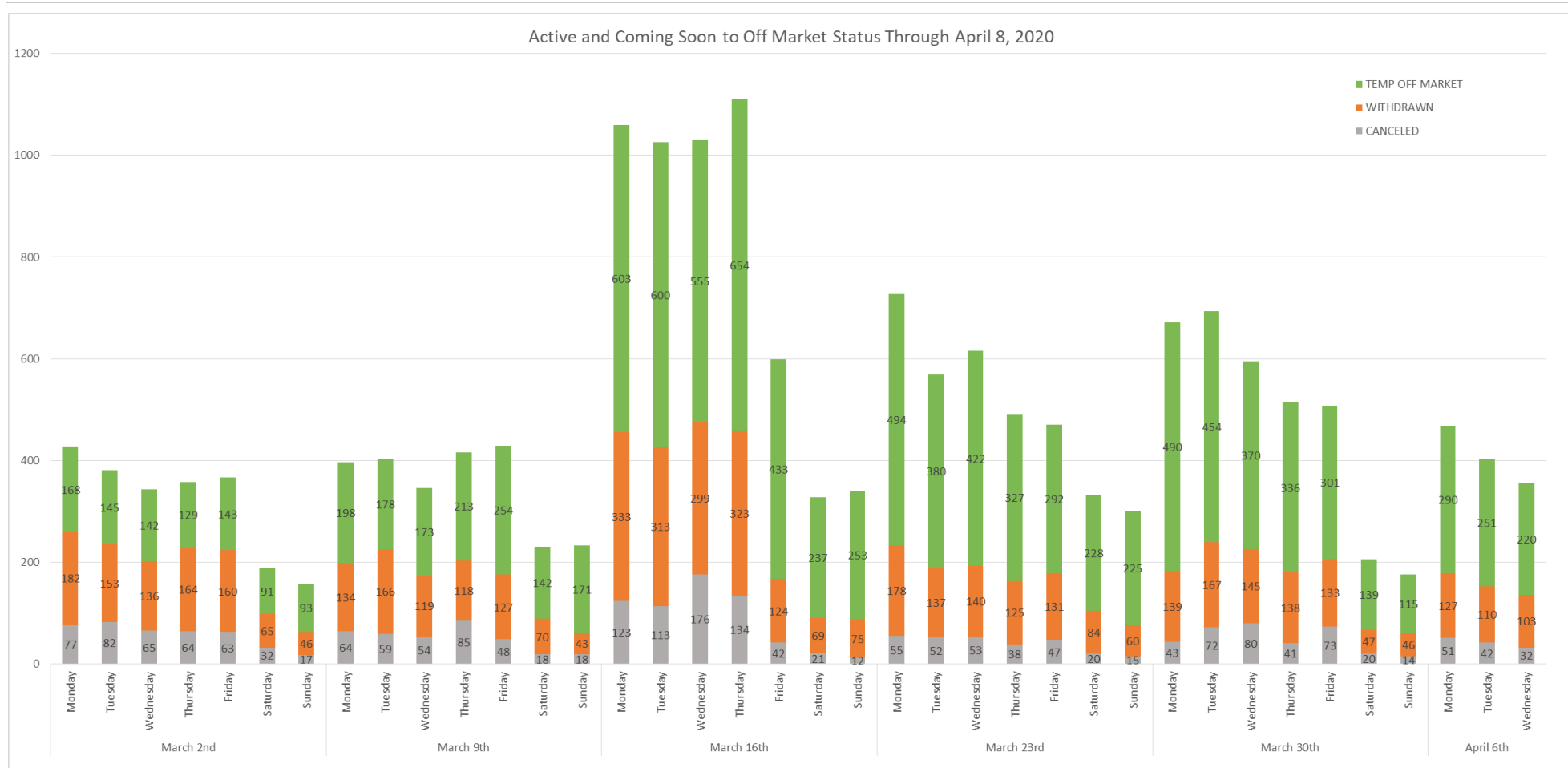
# Daily Number of Listings Changing to “Withdrawn” Status



# Daily Number of Listings Being Removed from the Market

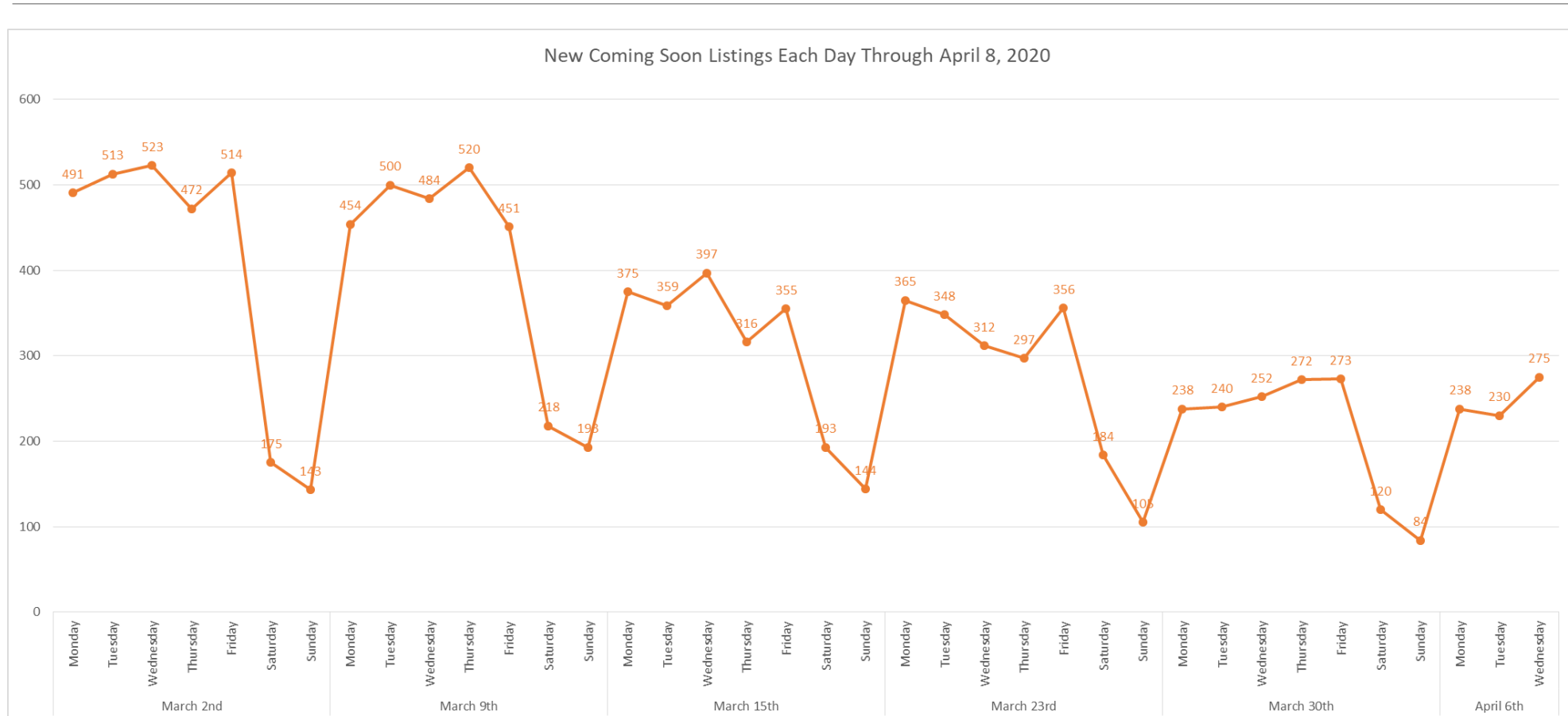


# Daily Disposition of Active and Coming Soon Listings Moving to Off Market Status

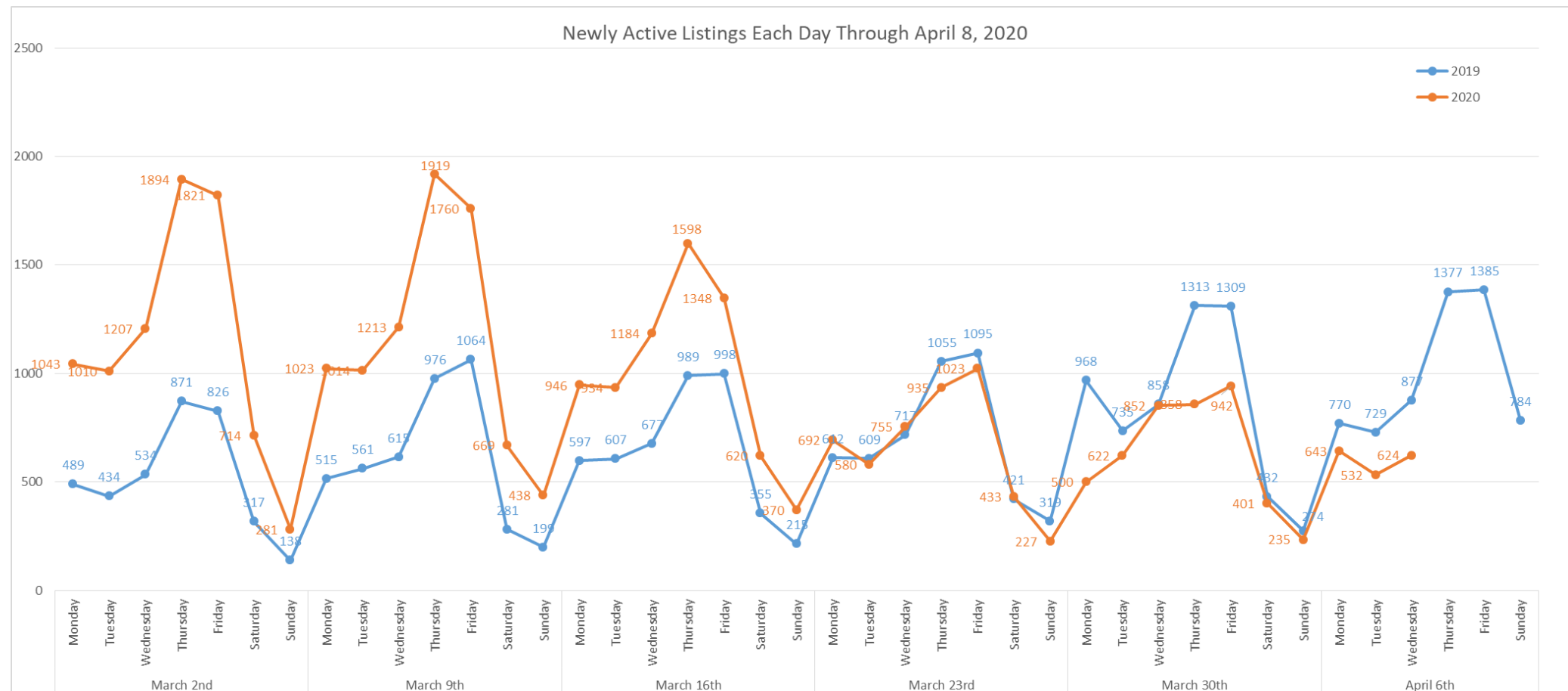




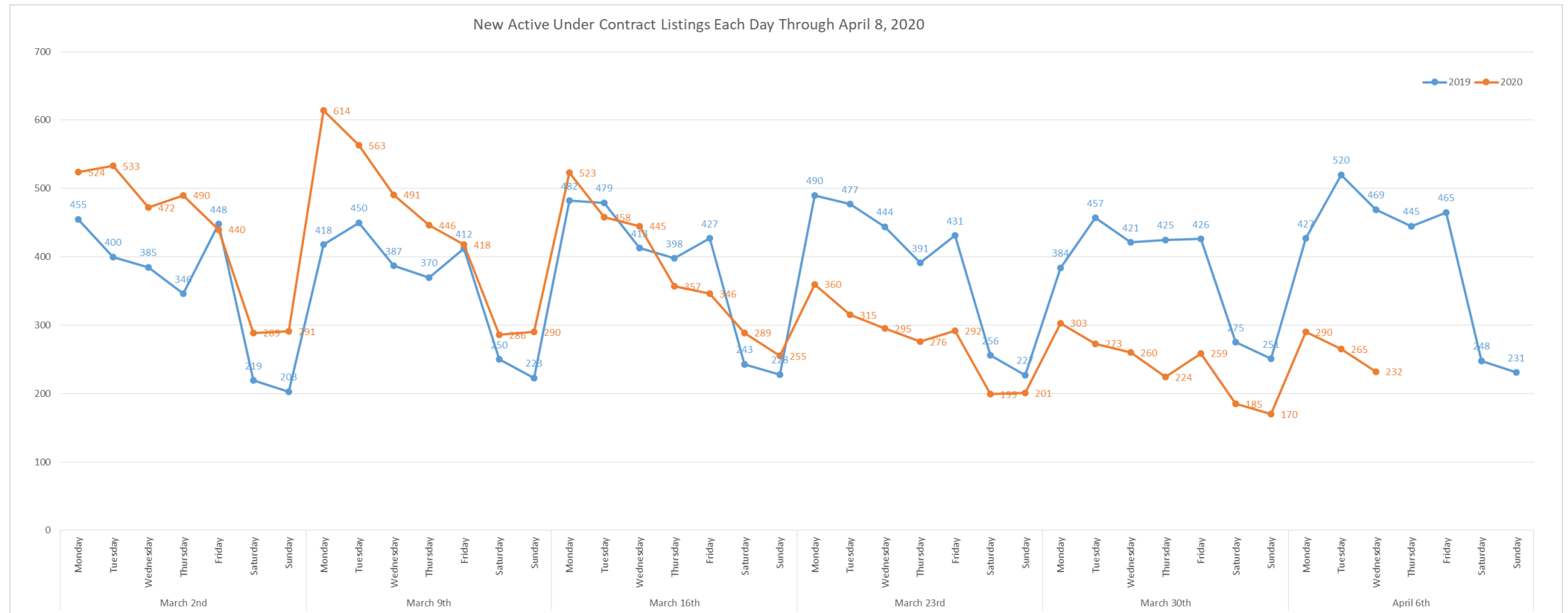
# Daily Number of Coming Soon Listings



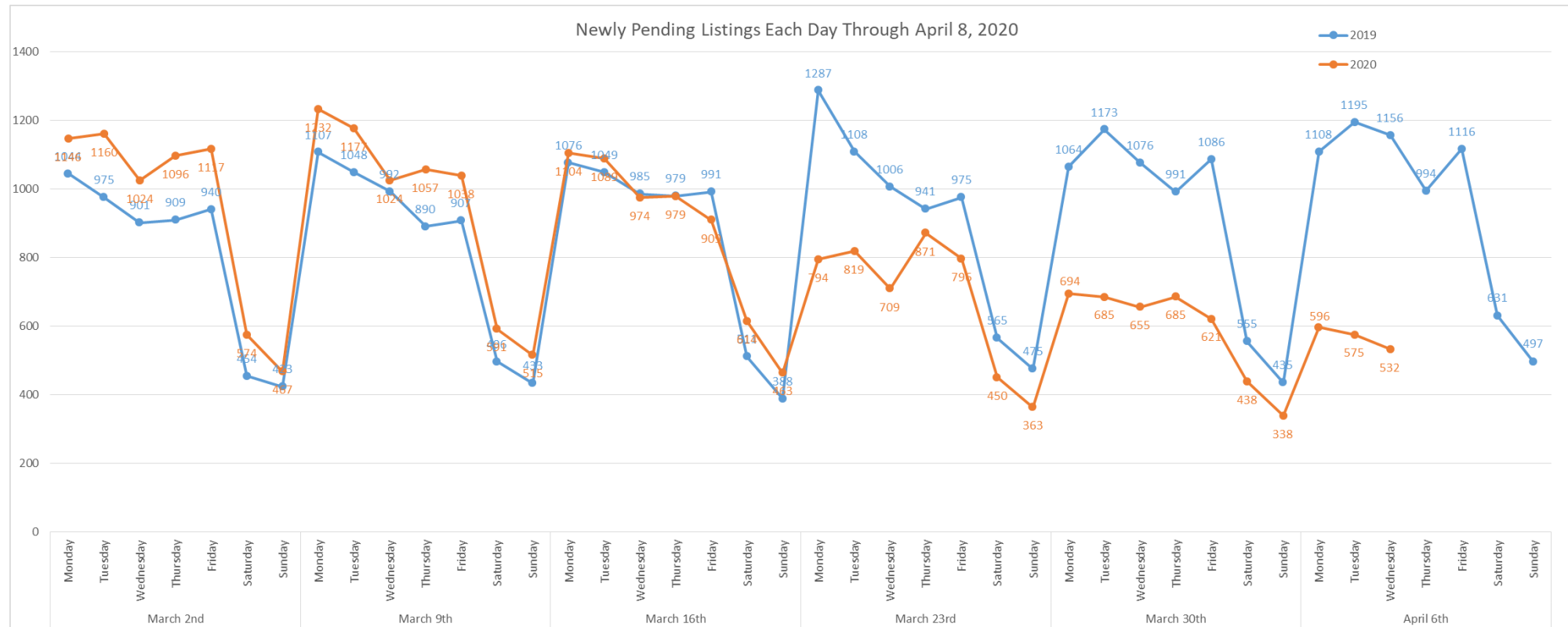
# Daily Number of New Active Listings



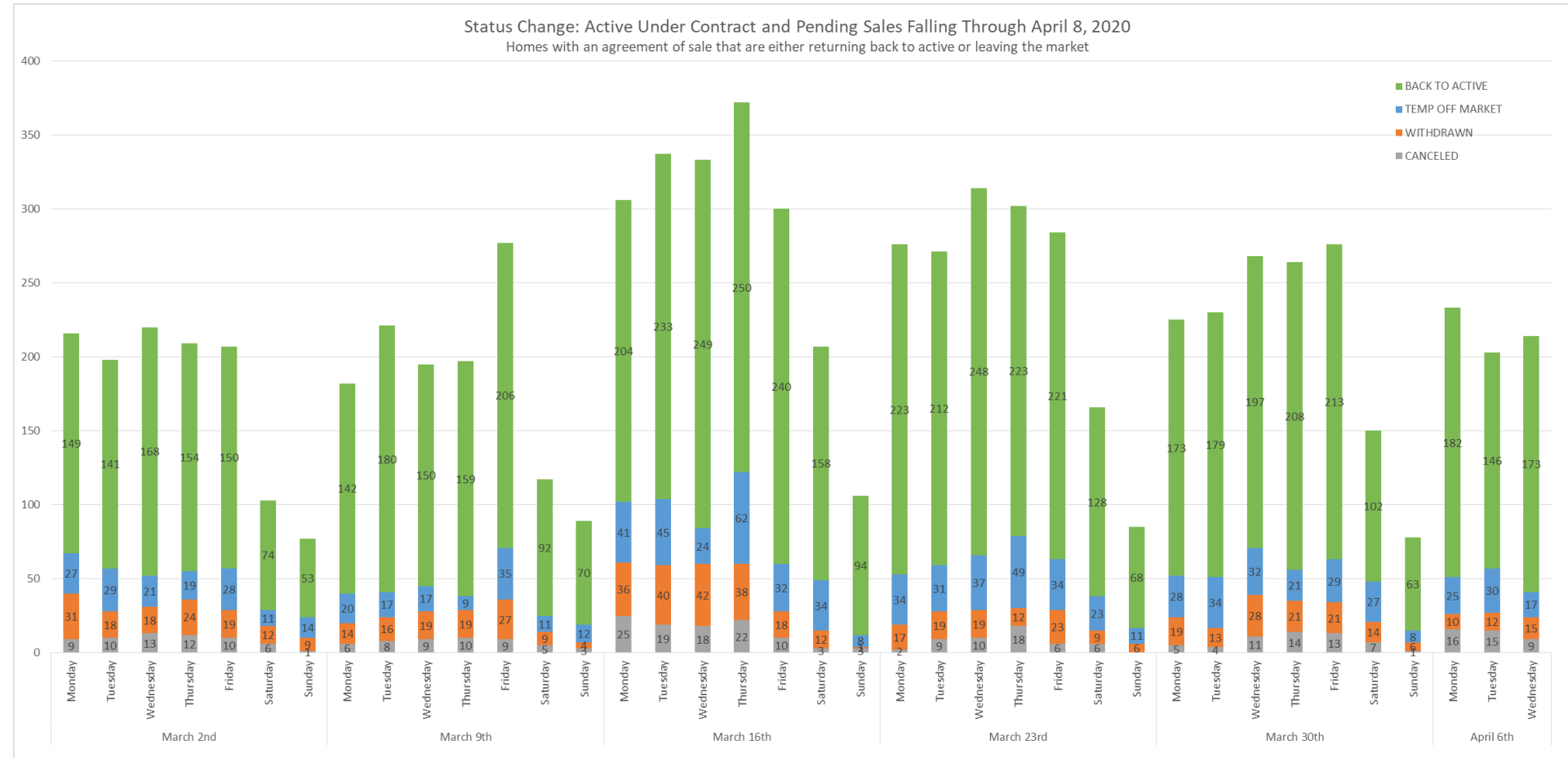
# Daily Number of New Active Under Contract Listings



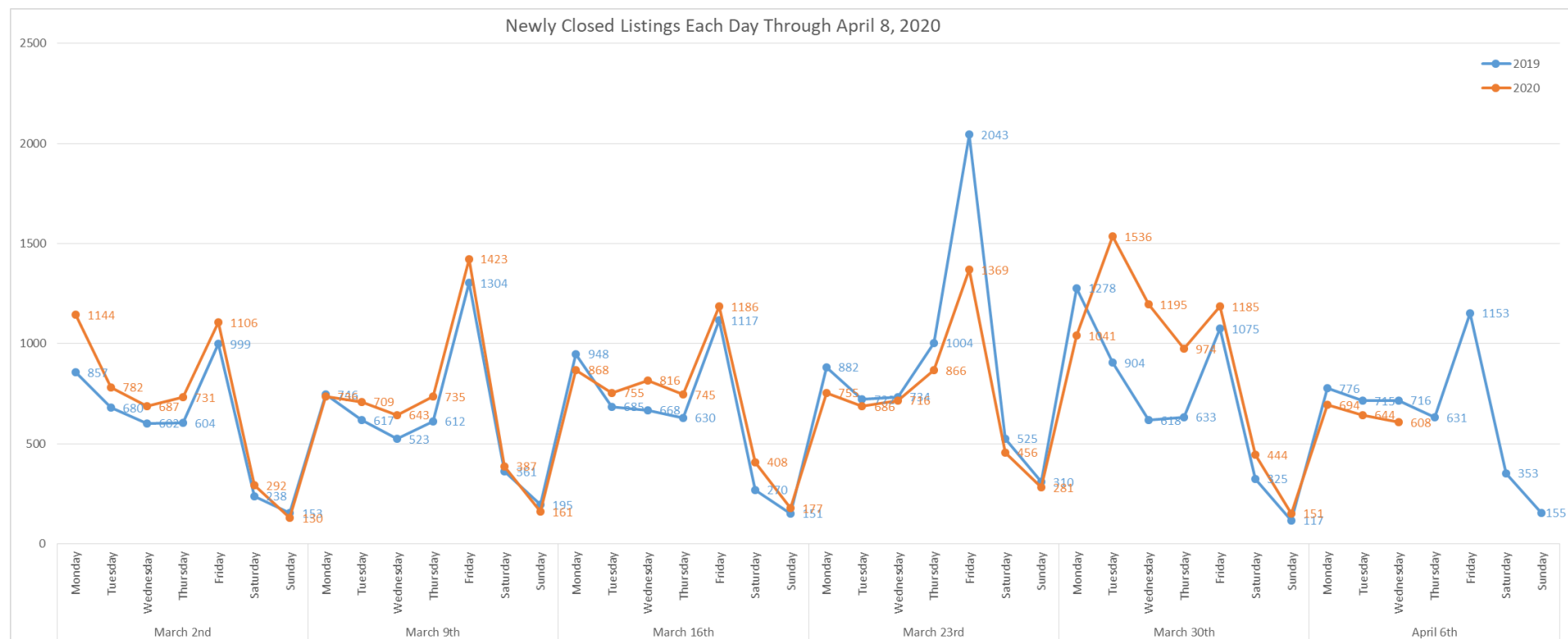
# Daily Number of New Pending Listings



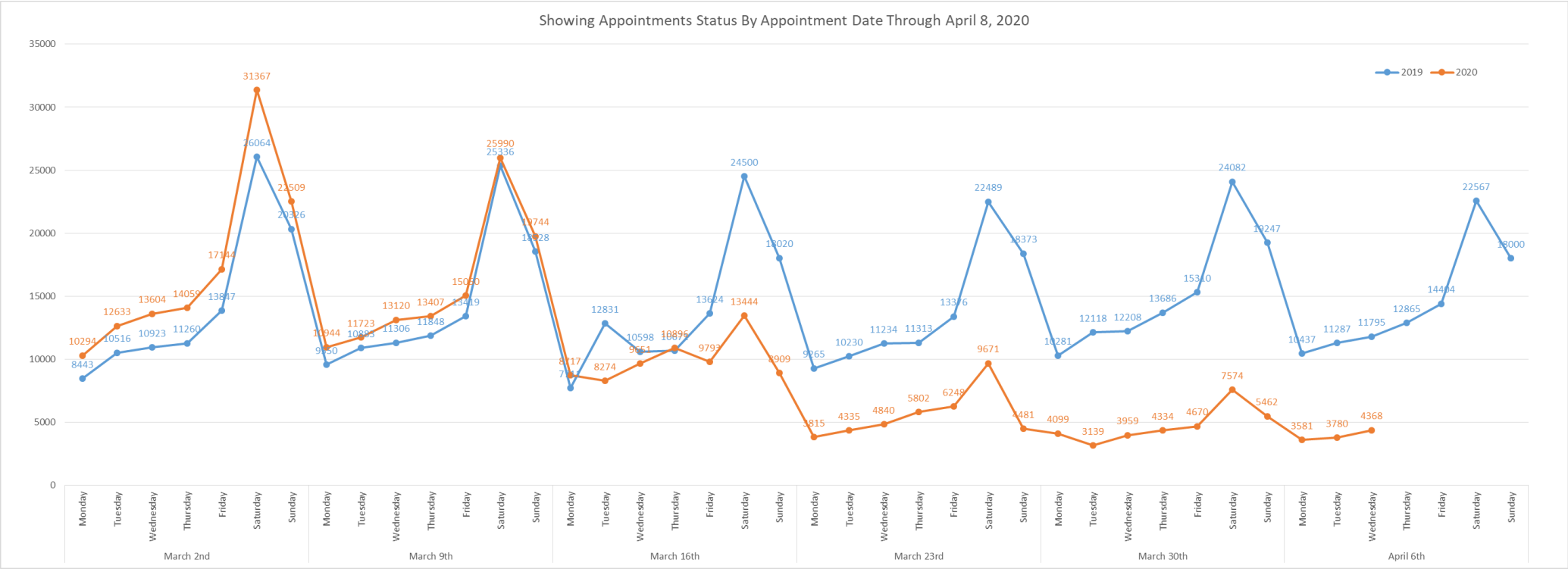
# Daily Disposition of Active Under Contract and Pending Sales Falling Through



# Daily Number of New Closed Listings



# Daily Showing Activity



**Note:** Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.

# Appendix

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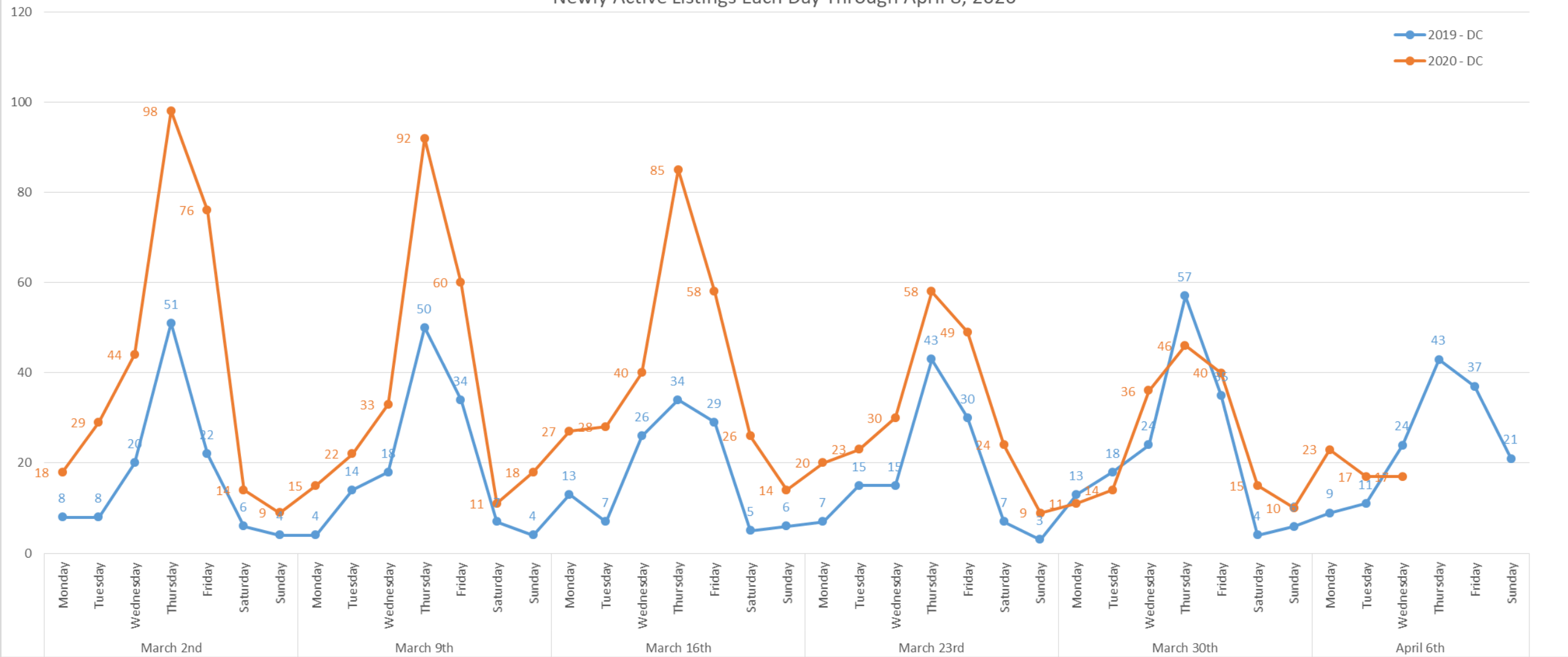
# COVID-19 Market Trends District of Columbia

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# Daily Number of New Active Listings for DC

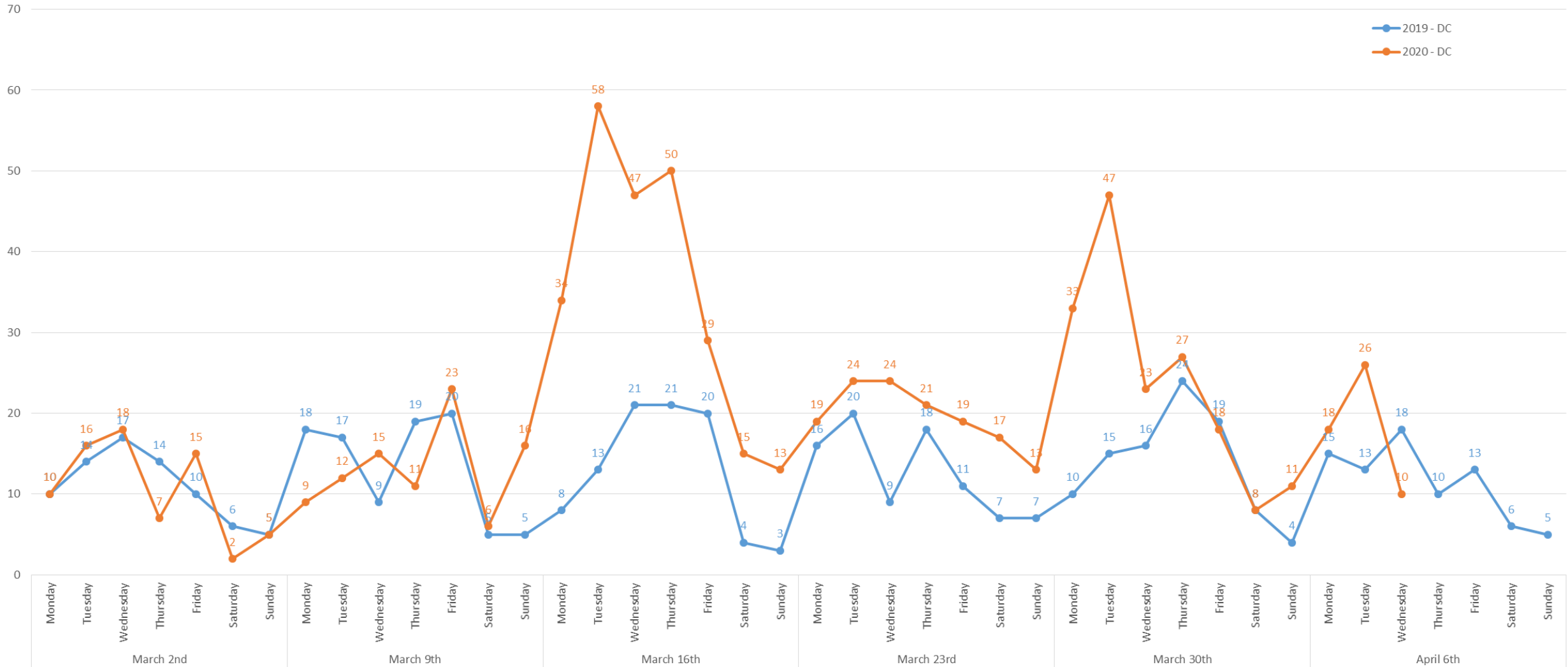


Newly Active Listings Each Day Through April 8, 2020



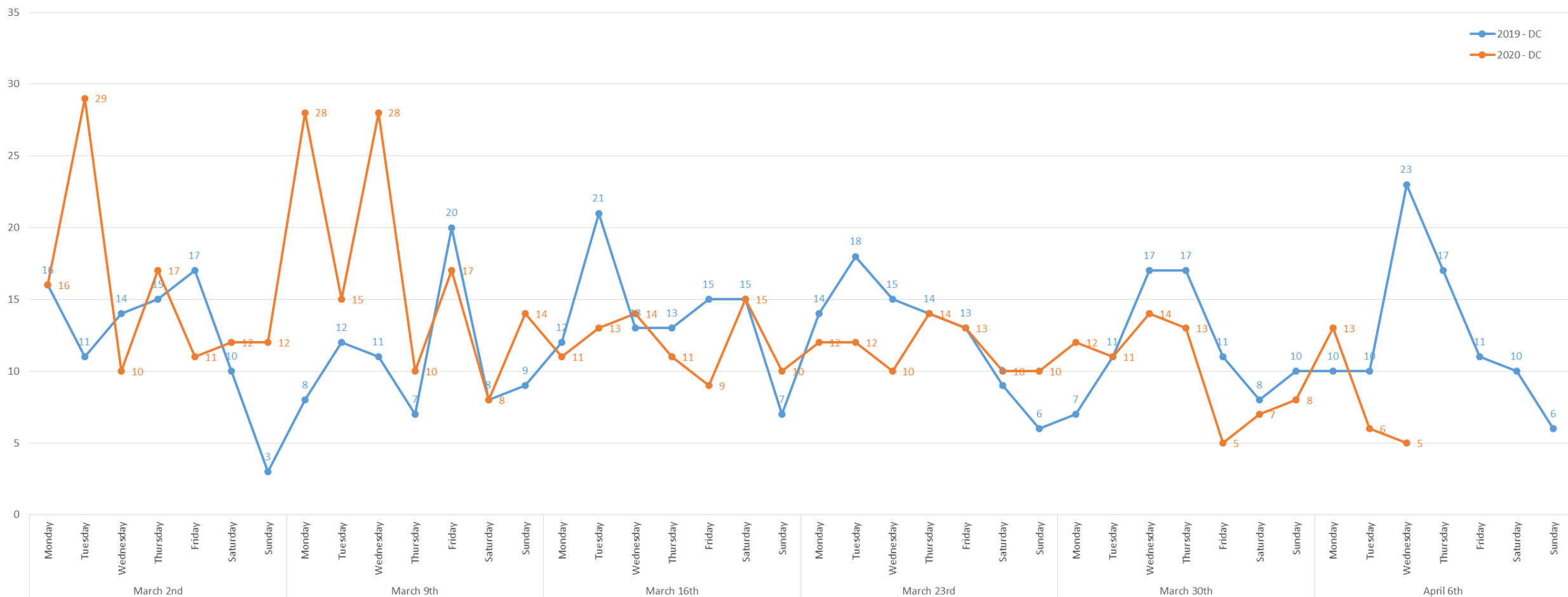
# Daily Number of Listings Being Removed for DC

Total # of Listings Removed from the Market Each Day Through April 8, 2020  
(Temp Off, Withdrawn, Canceled)

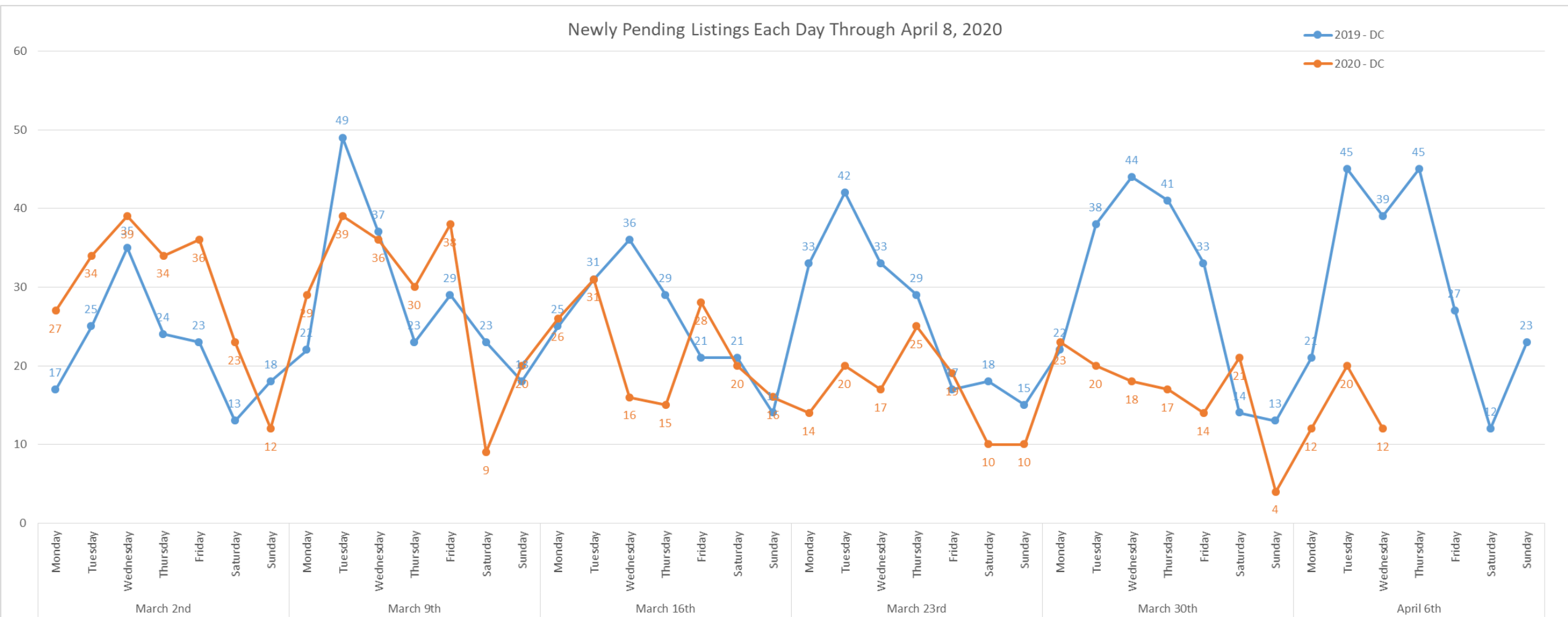


# Daily Number of New Active Under Contract Listings for DC

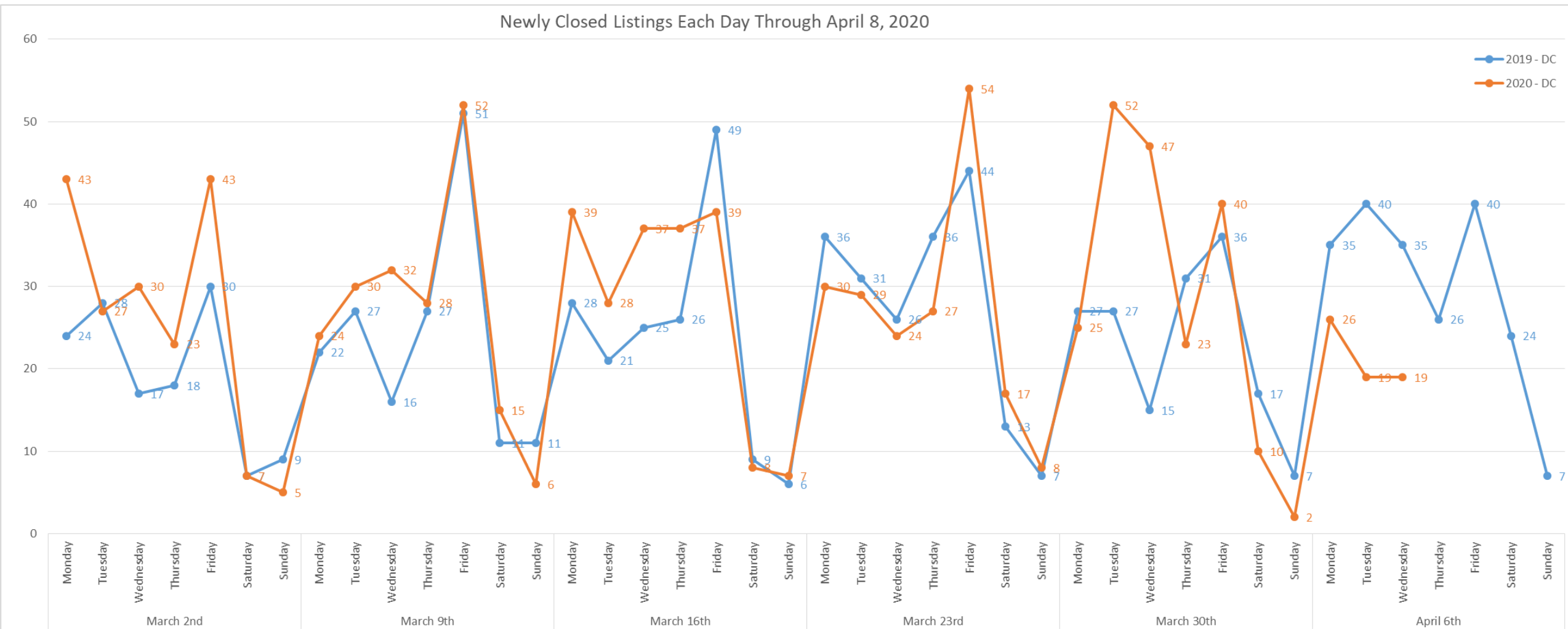
New Active Under Contract Listings Each Day Through April 8, 2020



# Daily Number of New Pending Listings for DC



# Daily Number of New Closed Listings for DC

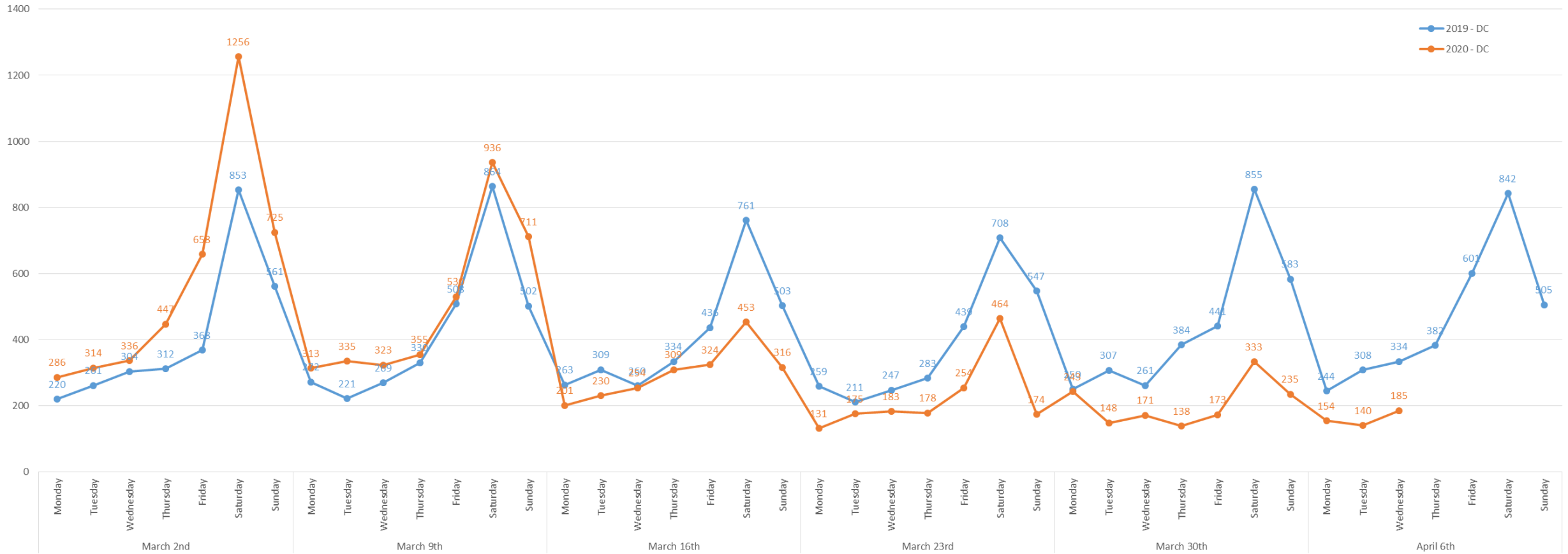


# Daily Showing Activity For DC

-Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.



Showing Appointments Status By Appointment Date Through April 8, 2020



# COVID-19 Market Trends Delaware

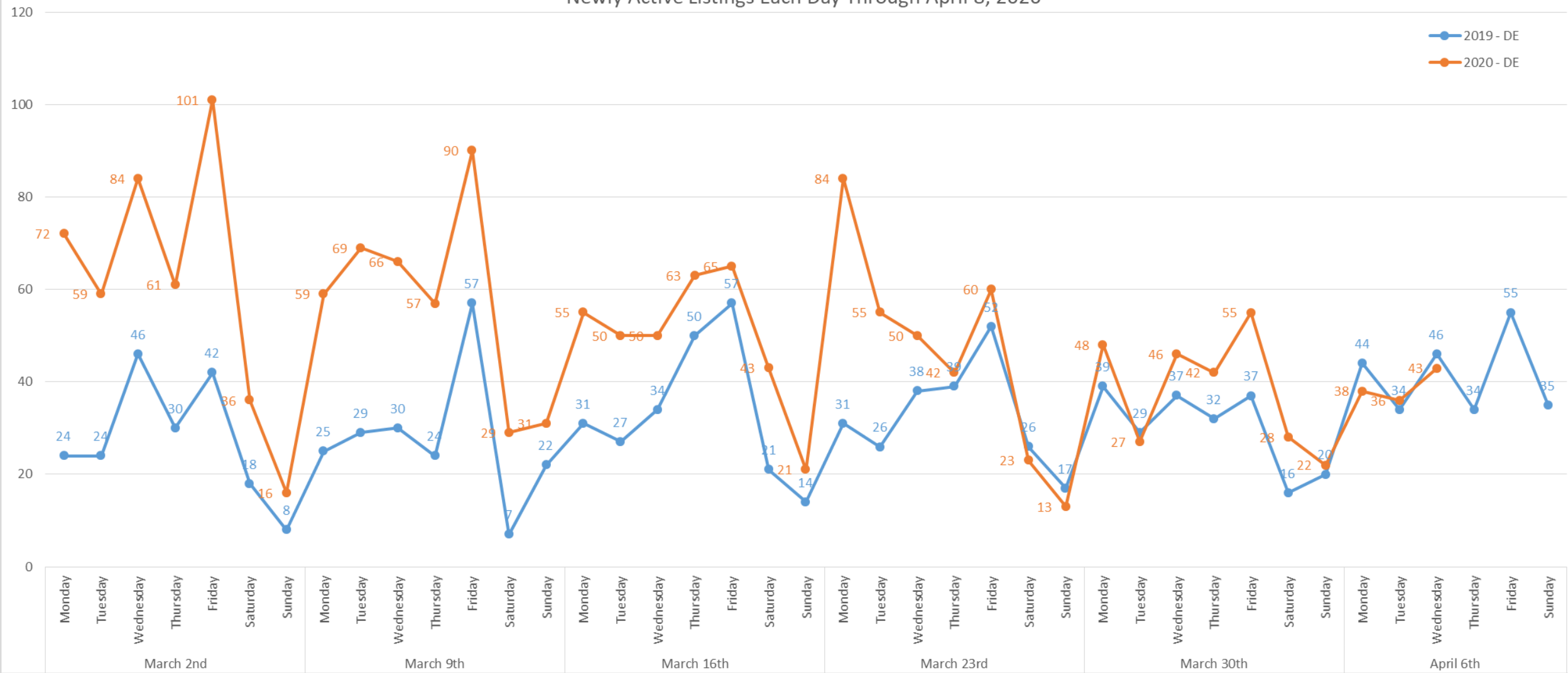
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# Daily Number of New Active Listings for DE

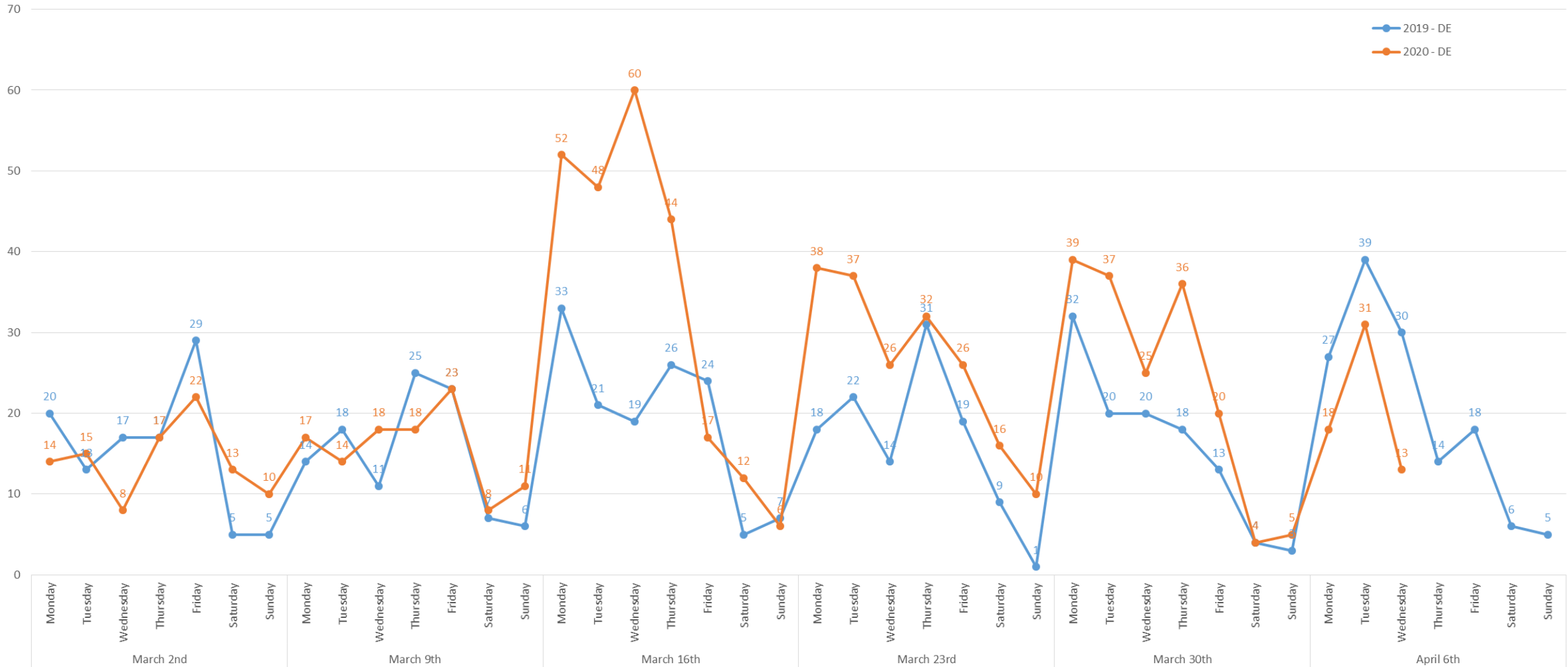


Newly Active Listings Each Day Through April 8, 2020



# Daily Number of Listings Being Removed for DE

Total # of Listings Removed from the Market Each Day Through April 8, 2020  
(Temp Off, Withdrawn, Canceled)

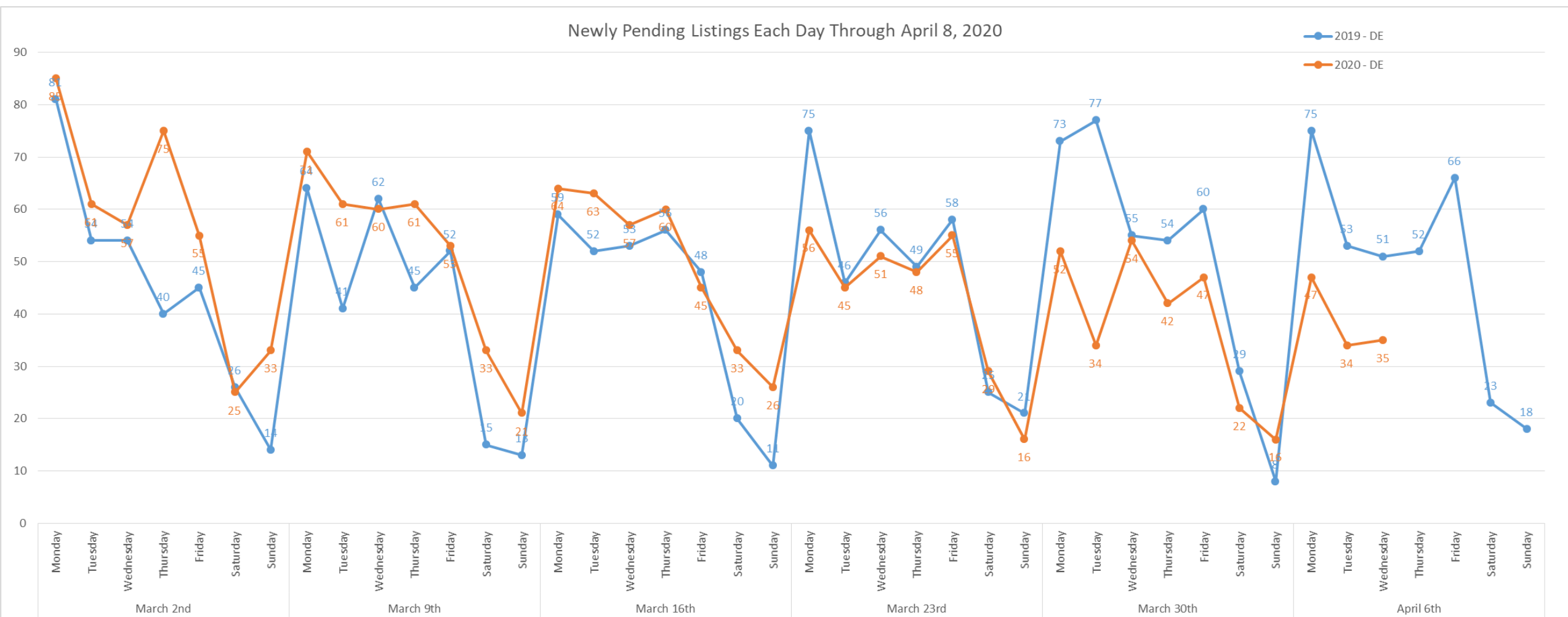


# Daily Number of New Active Under Contract Listings for DE

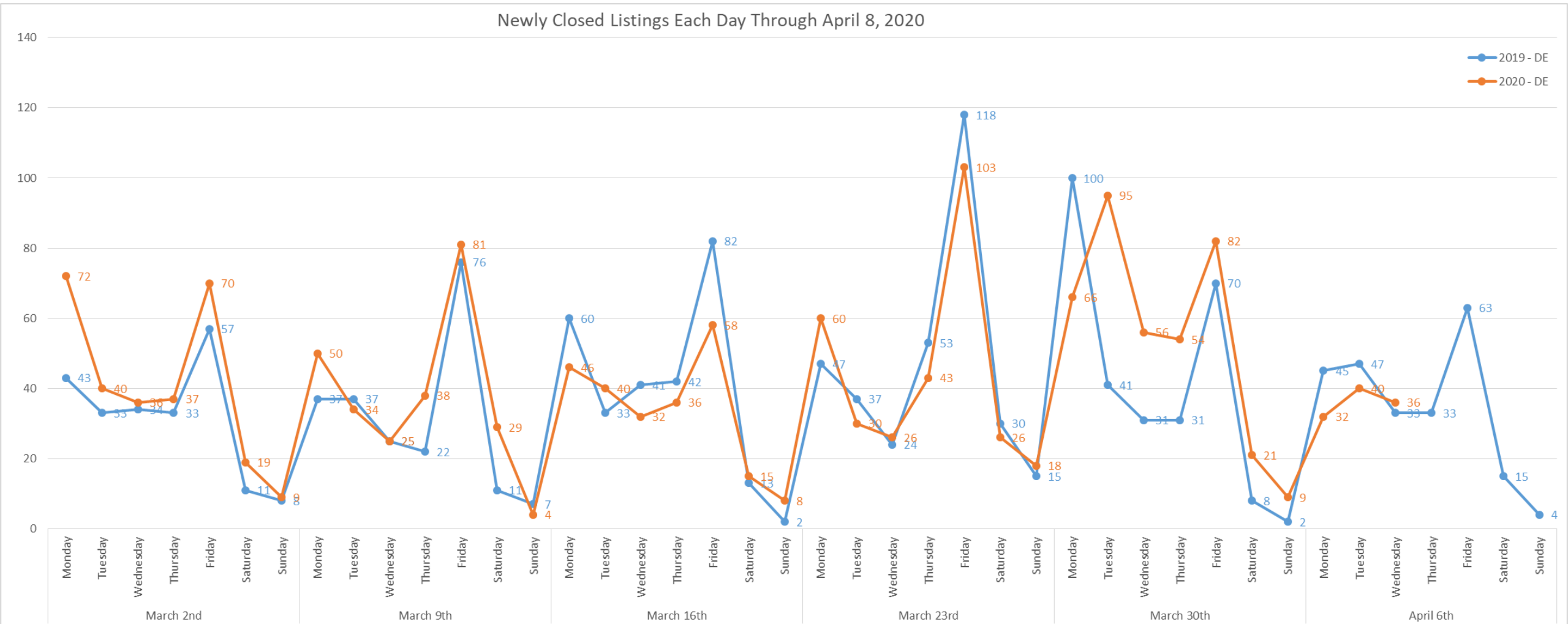
New Active Under Contract Listings Each Day Through April 8, 2020



# Daily Number of New Pending Listings for DE



# Daily Number of New Closed Listings for DE

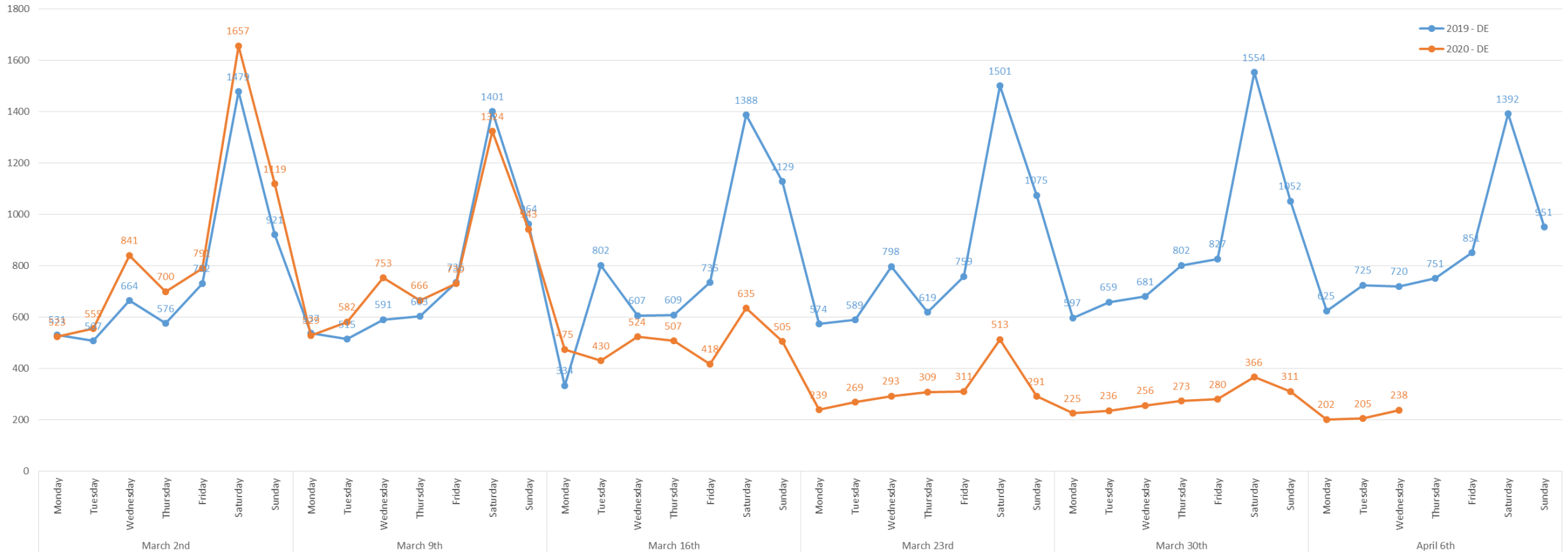


# Daily Showing Activity For DE

-Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.



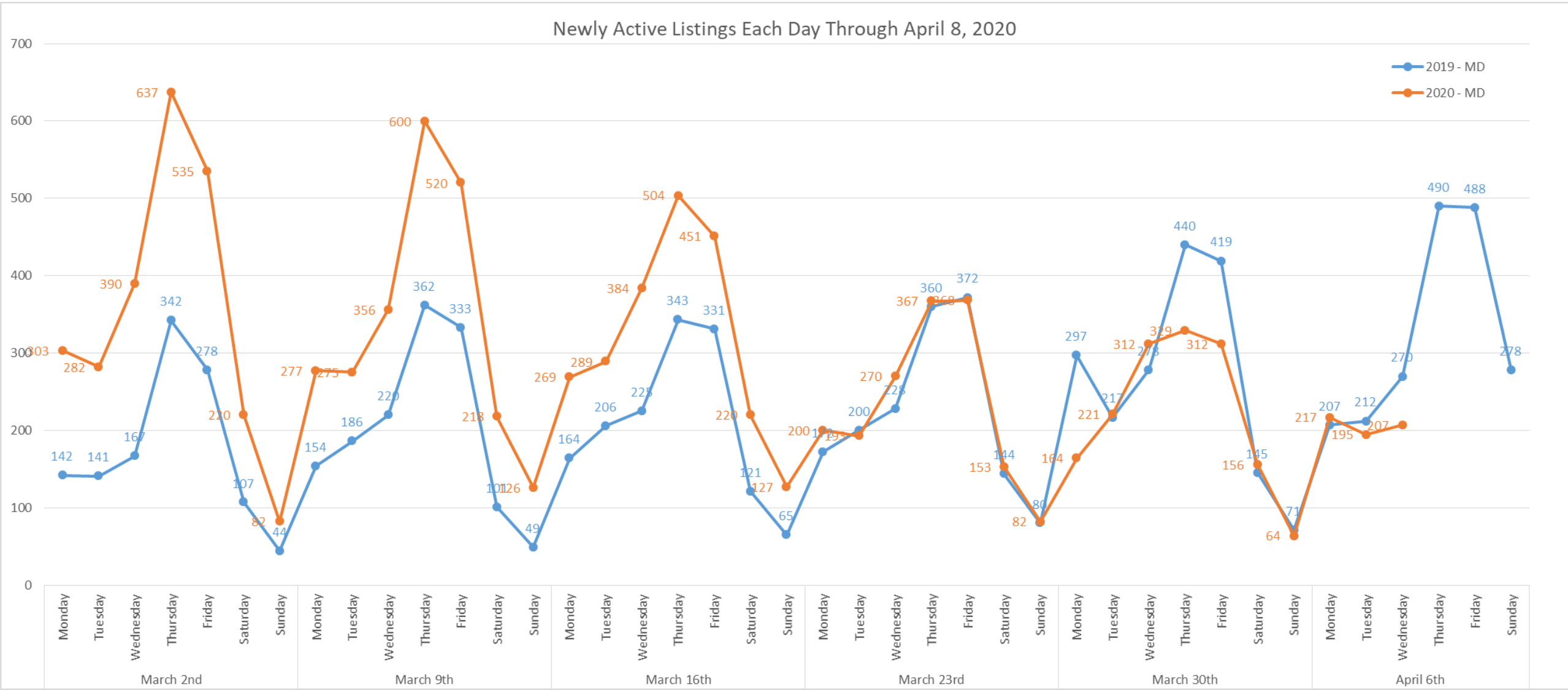
Showing Appointments Status By Appointment Date Through April 8, 2020



# COVID-19 Market Trends Maryland

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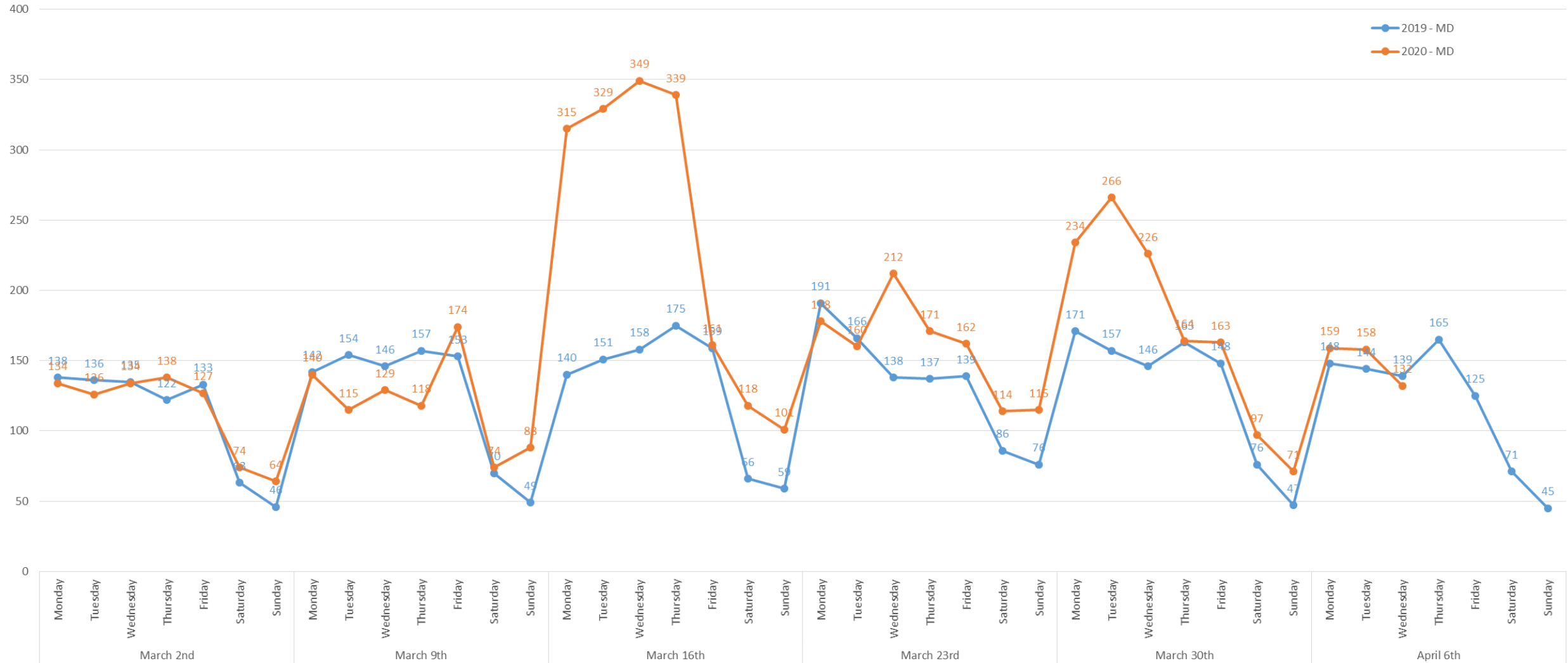
# Daily Number of New Active Listings for MD





# Daily Number of Listings Being Removed for MD

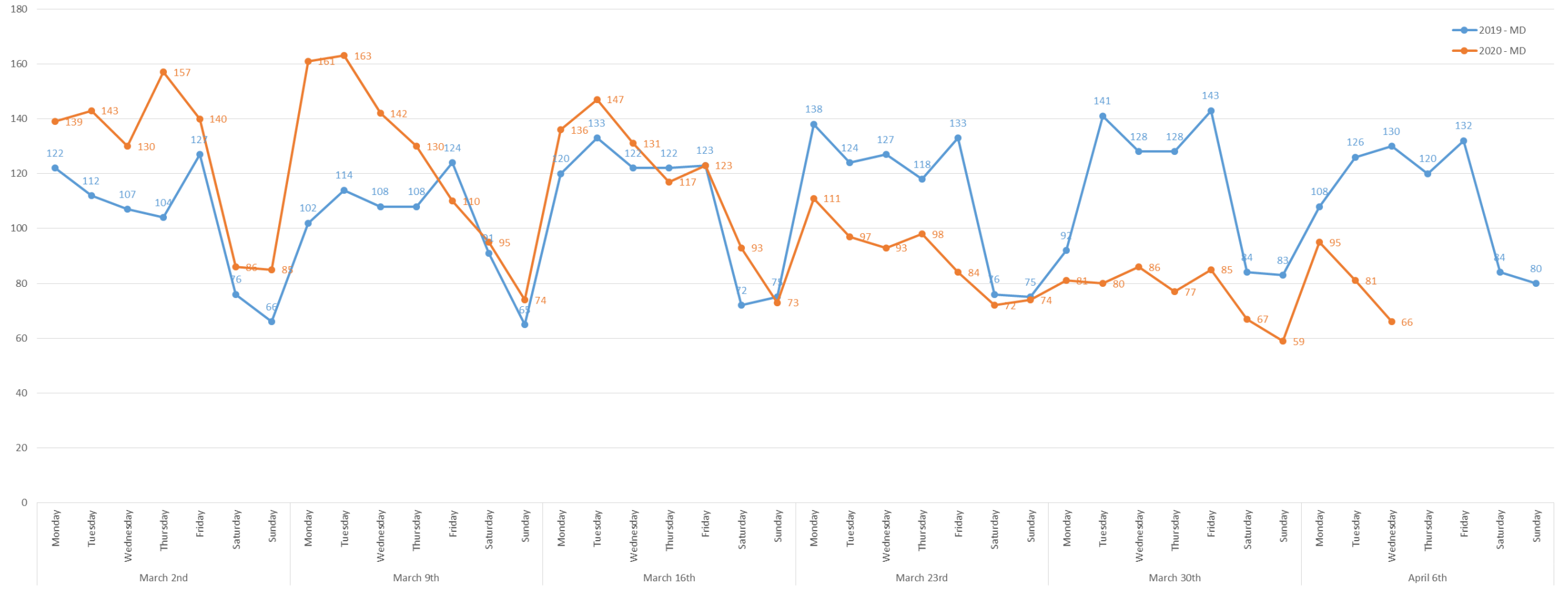
Total # of Listings Removed from the Market Each Day Through April 8, 2020  
(Temp Off, Withdrawn, Canceled)



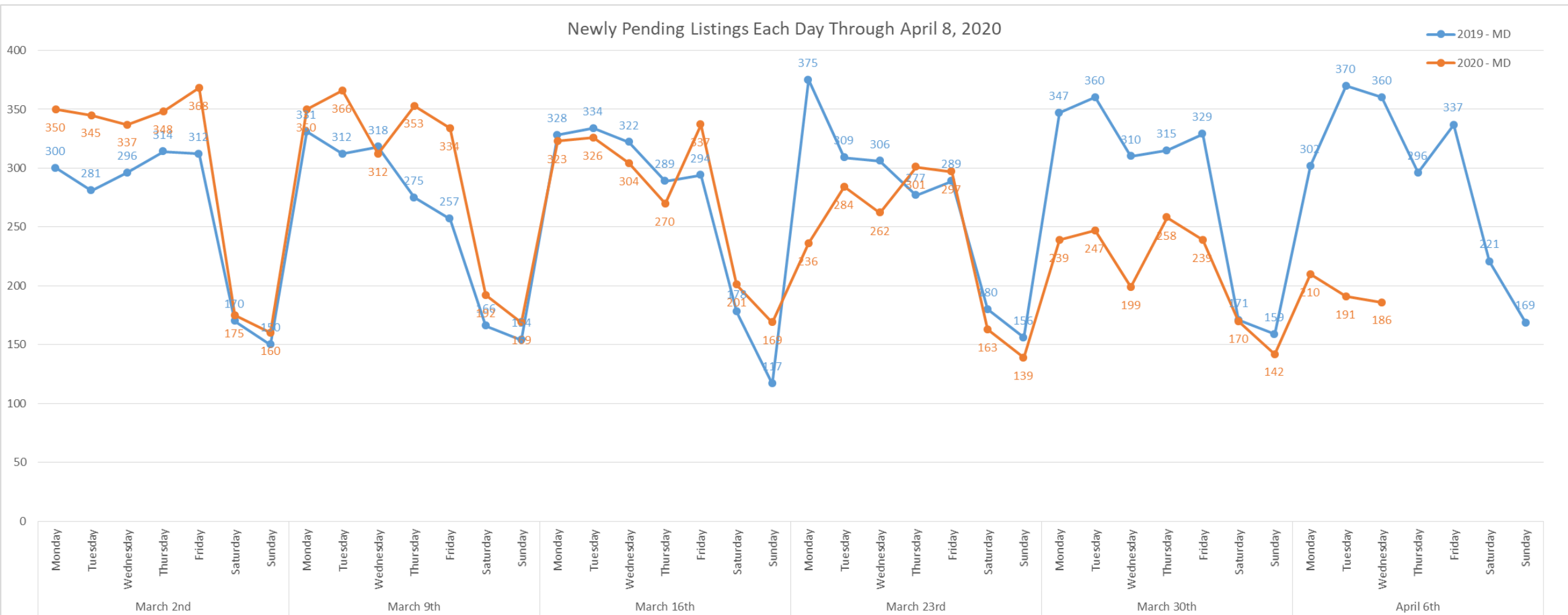
# Daily Number of New Active Under Contract Listings for MD



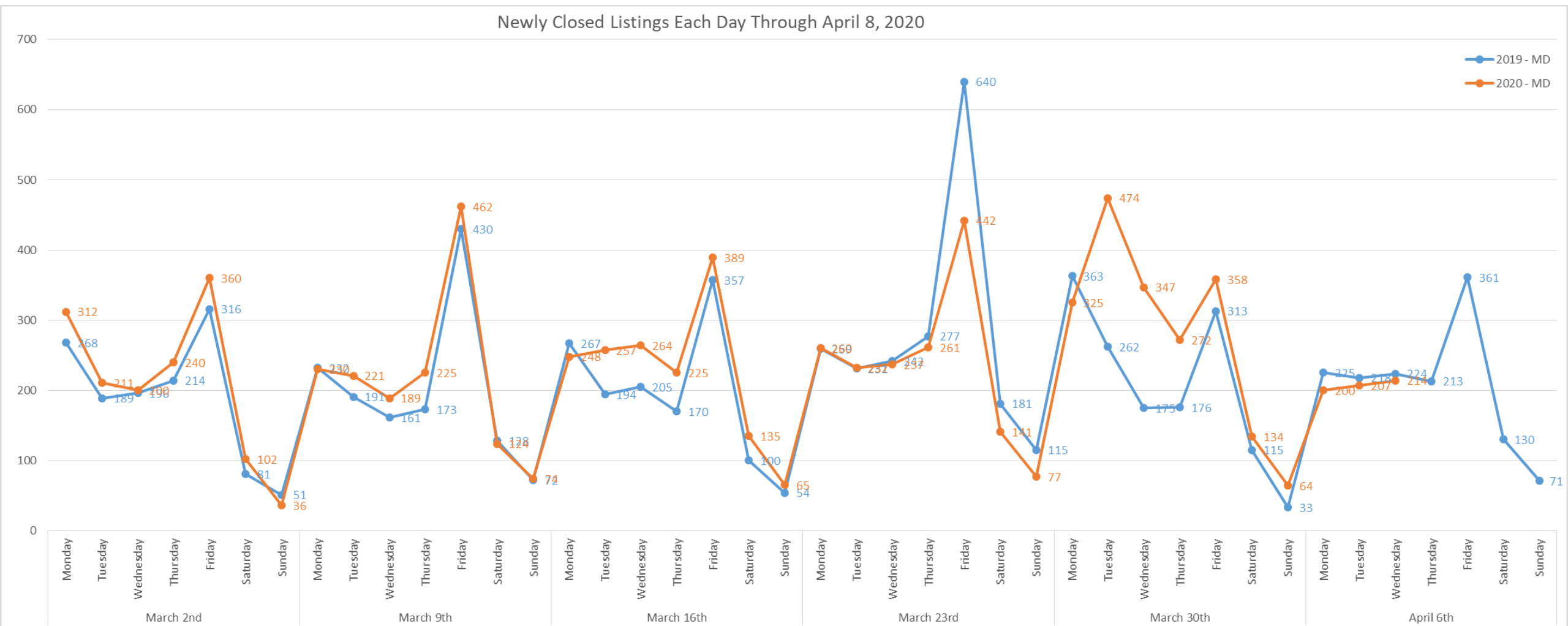
New Active Under Contract Listings Each Day Through April 8, 2020



# Daily Number of New Pending Listings for MD



# Daily Number of New Closed Listings for MD

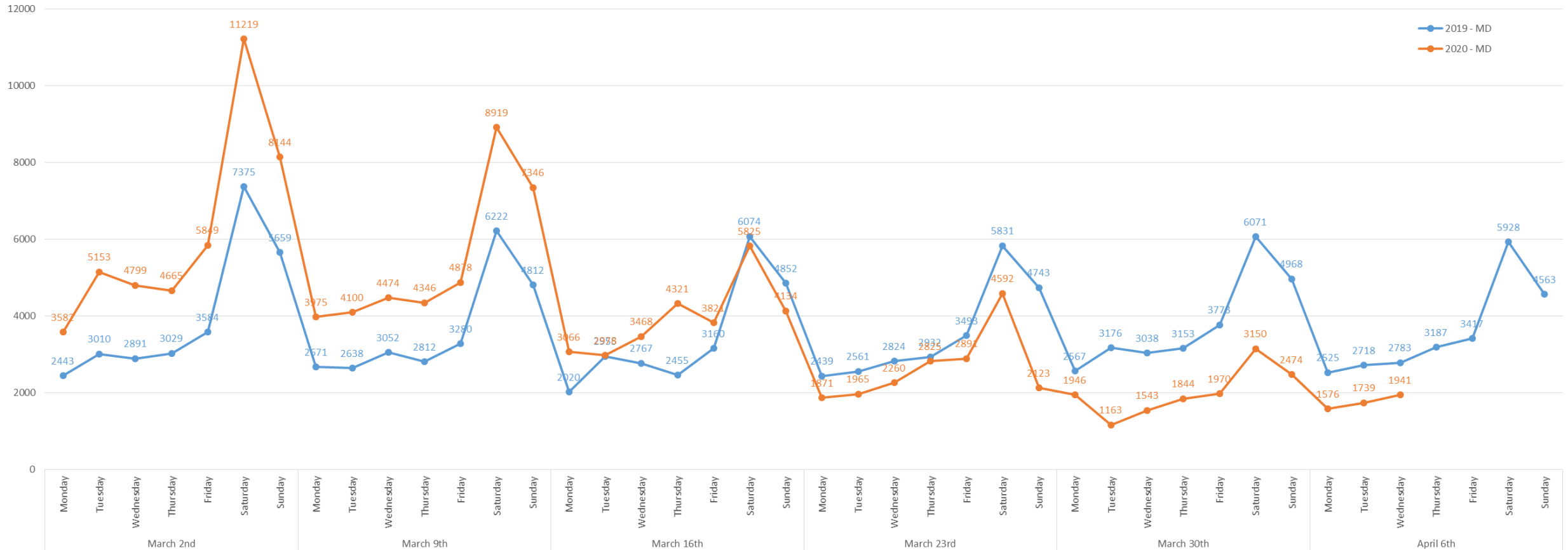


# Daily Showing Activity For MD

-Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.



Showing Appointments Status By Appointment Date Through April 8, 2020



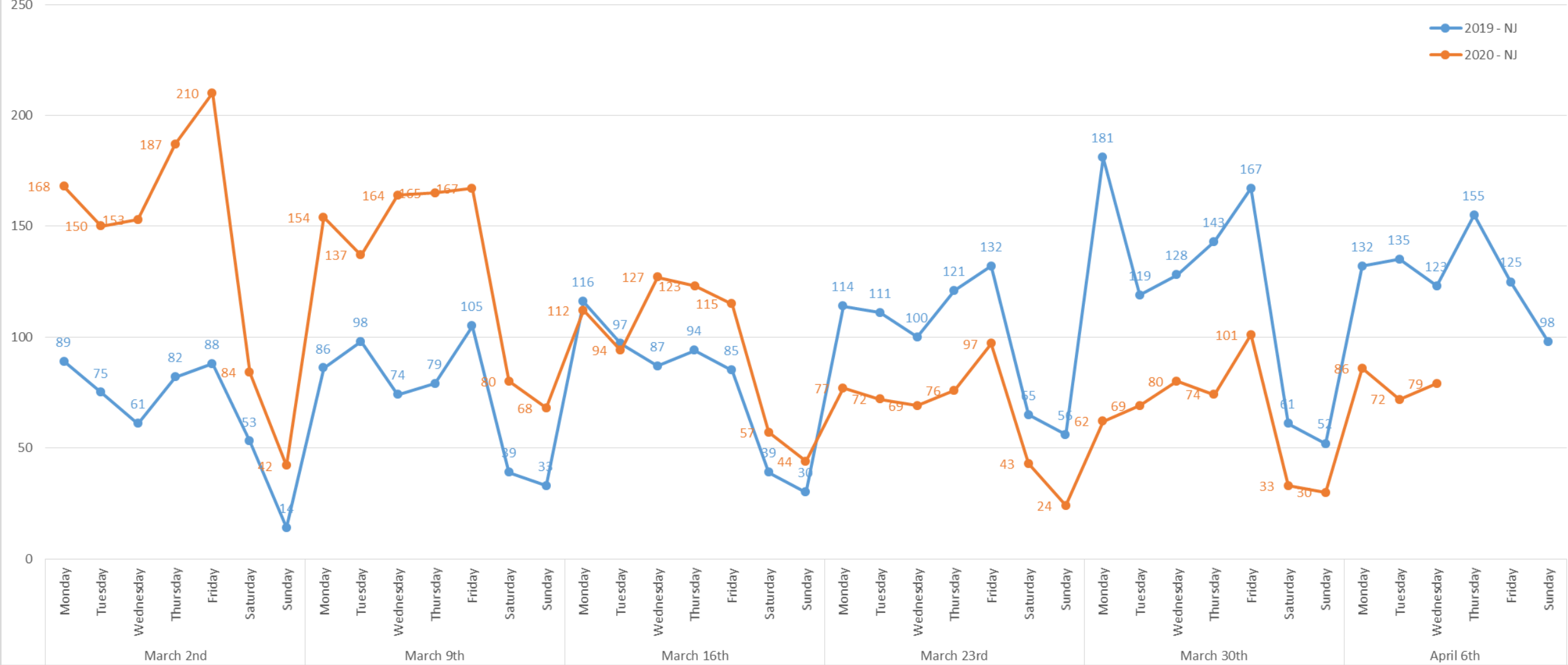
# COVID-19 Market Trends New Jersey

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# Daily Number of New Active Listings for NJ



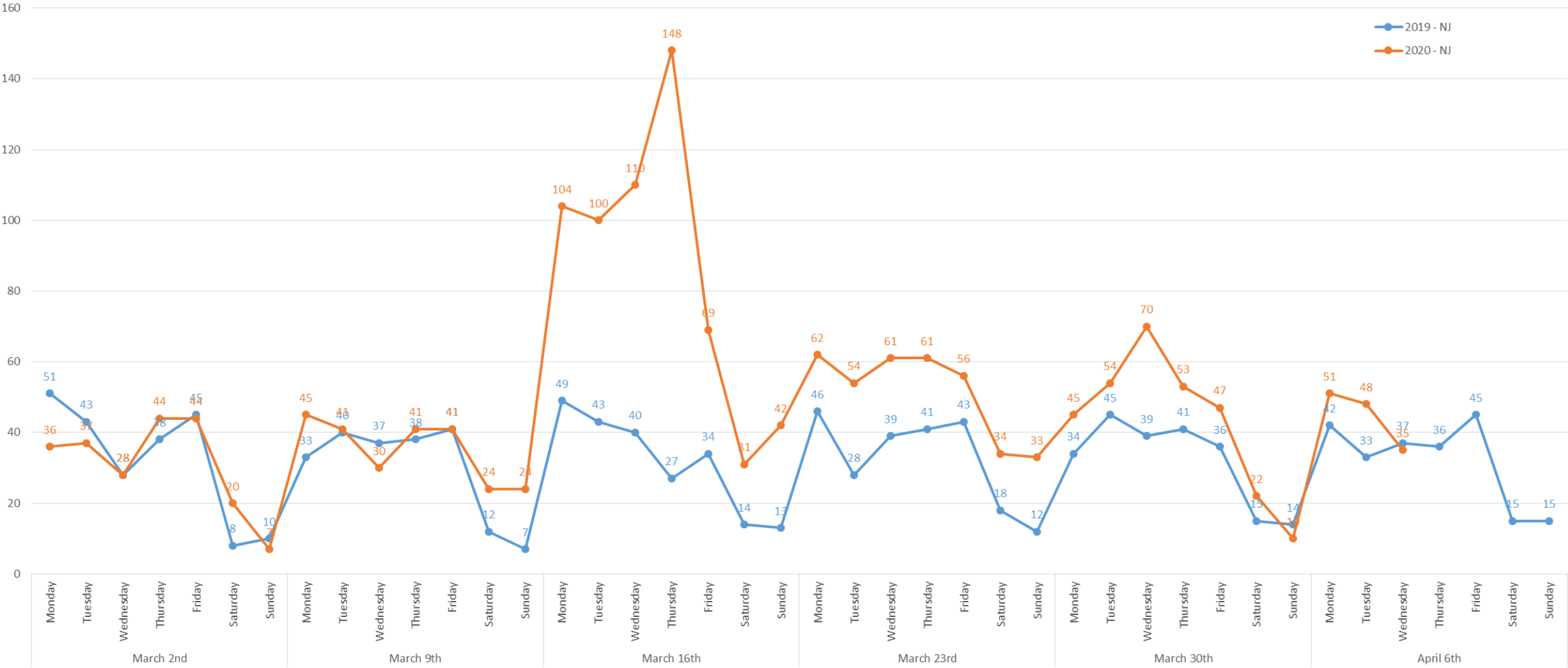
Newly Active Listings Each Day Through April 8, 2020



# Daily Number of Listings Being Removed for NJ



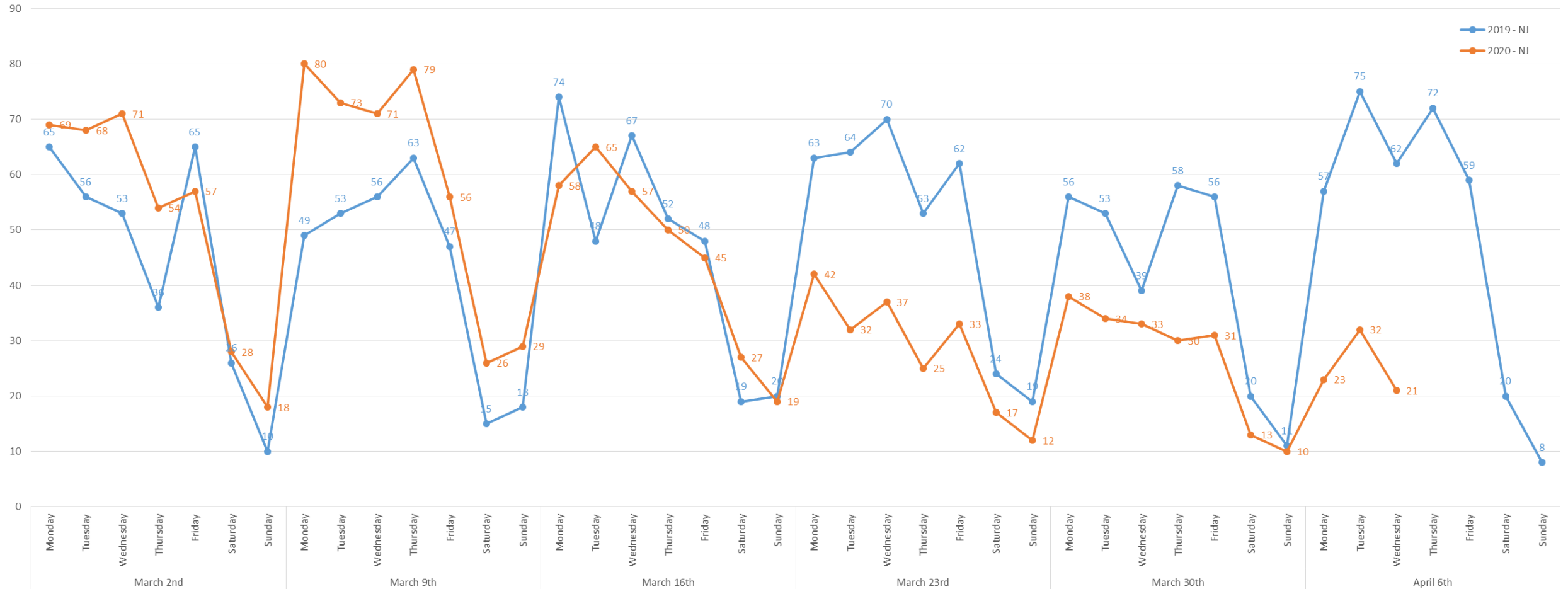
Total # of Listings Removed from the Market Each Day Through April 8, 2020  
(Temp Off, Withdrawn, Canceled)



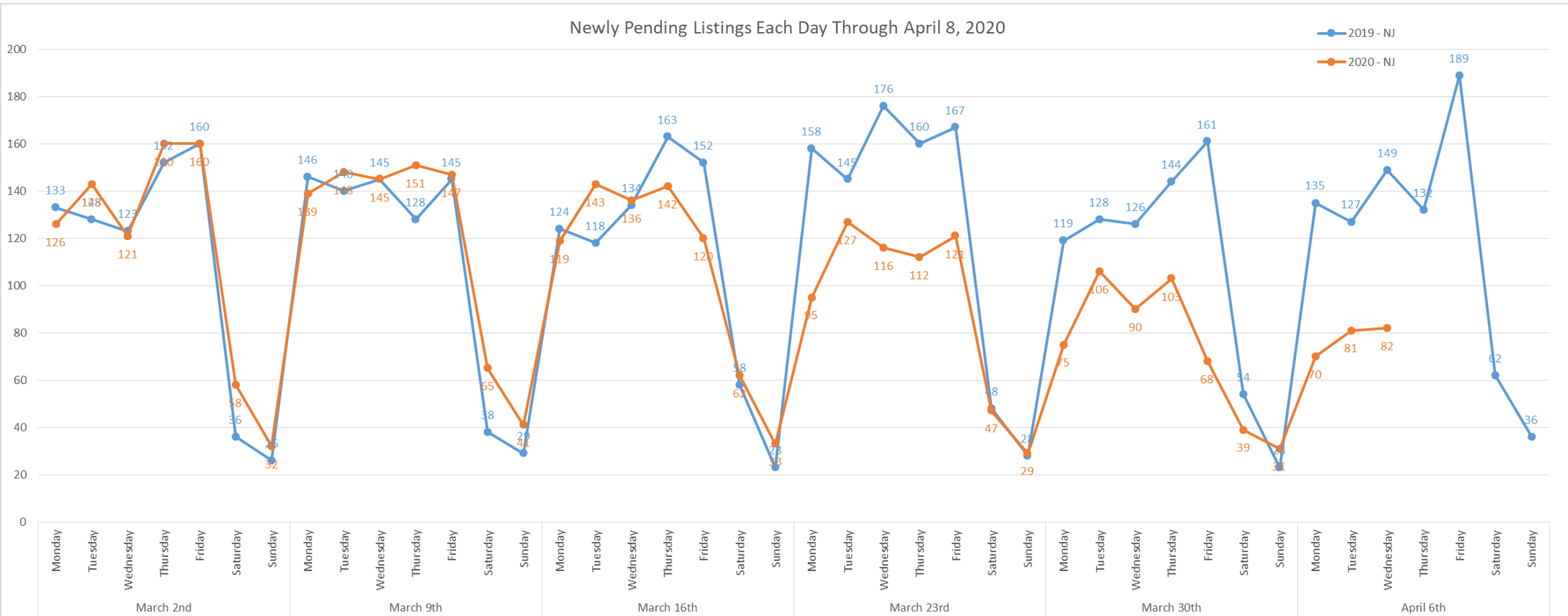


# Daily Number of New Active Under Contract Listings for NJ

New Active Under Contract Listings Each Day Through April 8, 2020

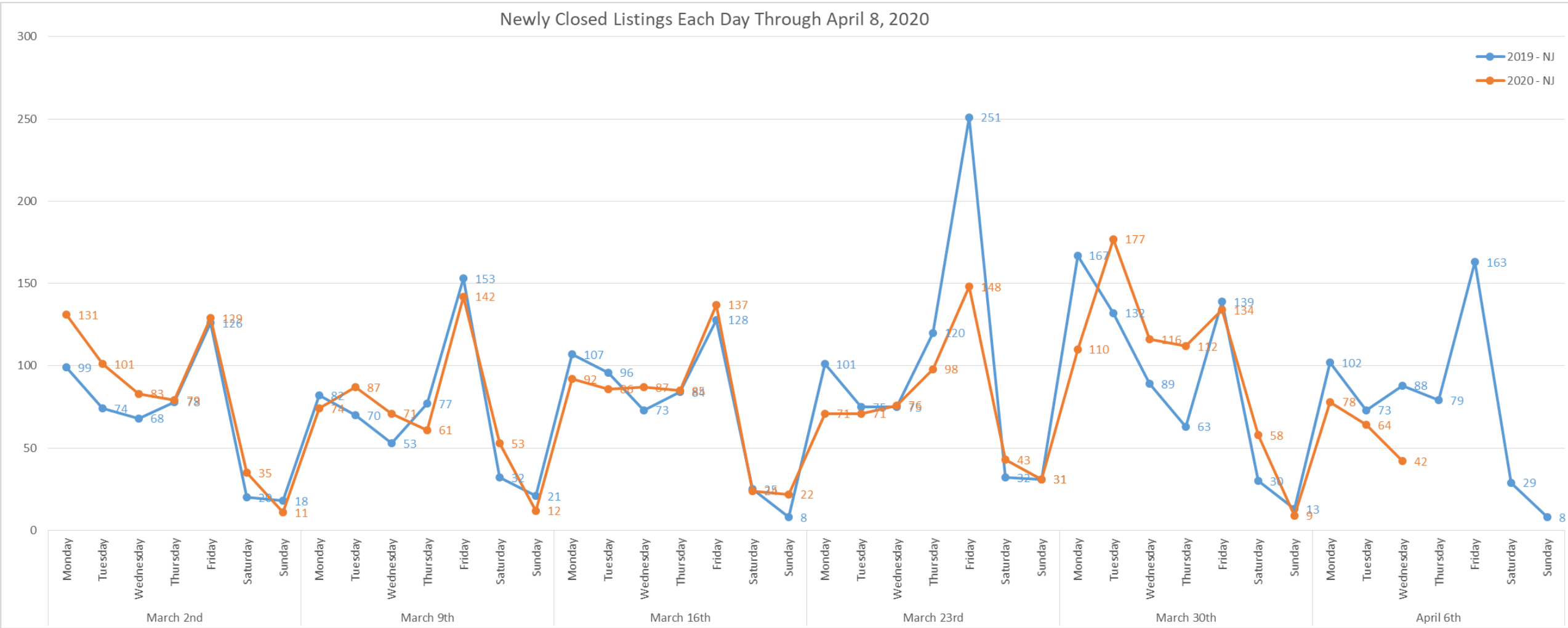


# Daily Number of New Pending Listings for NJ



# Daily Number of New Closed Listings for NJ

Newly Closed Listings Each Day Through April 8, 2020

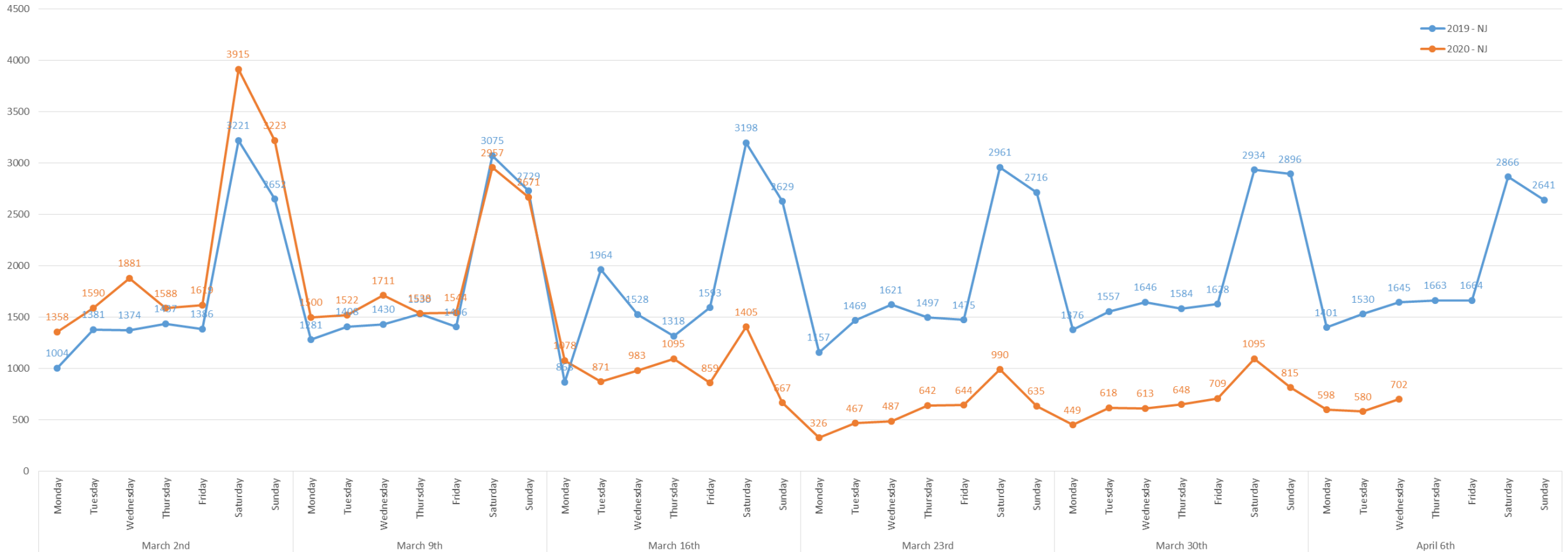


# Daily Showing Activity For NJ

-Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.



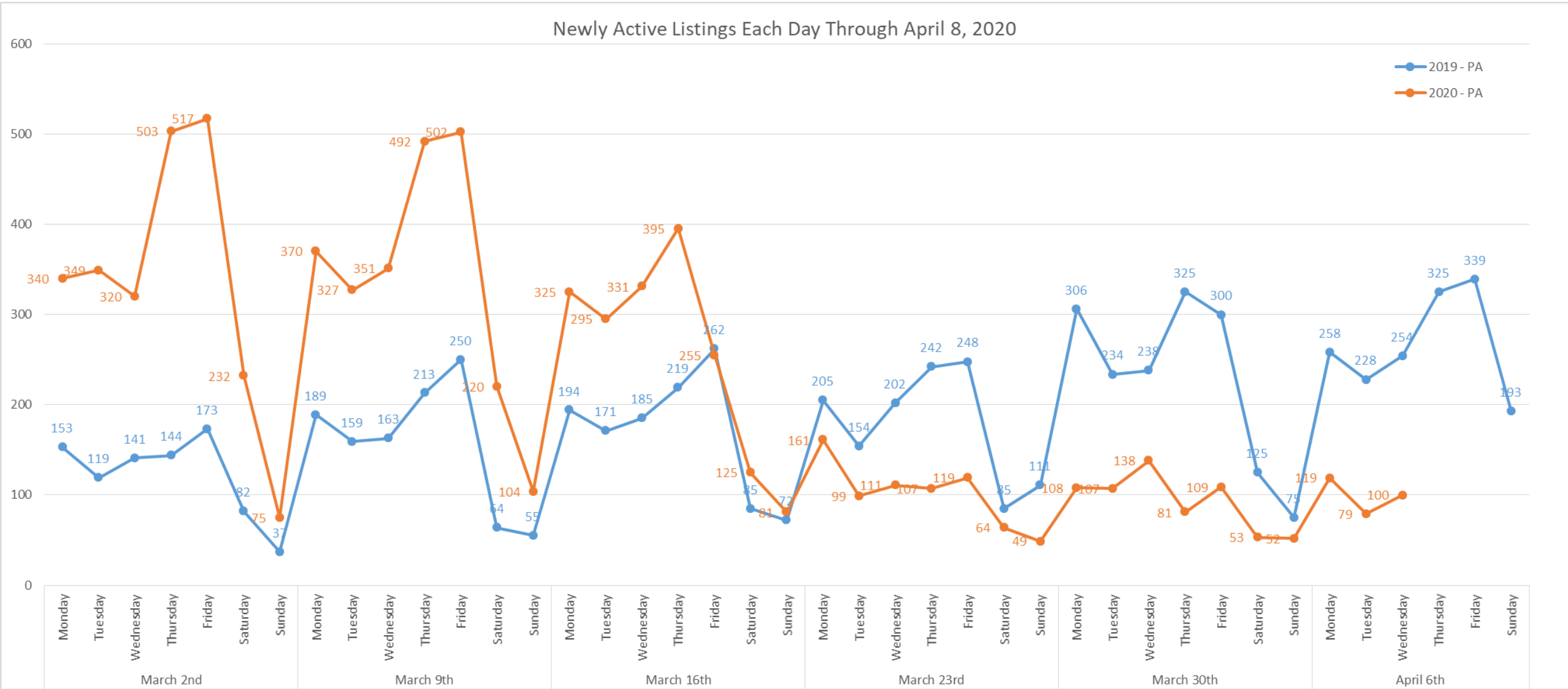
Showing Appointments Status By Appointment Date Through April 8, 2020



# COVID-19 Market Trends Pennsylvania

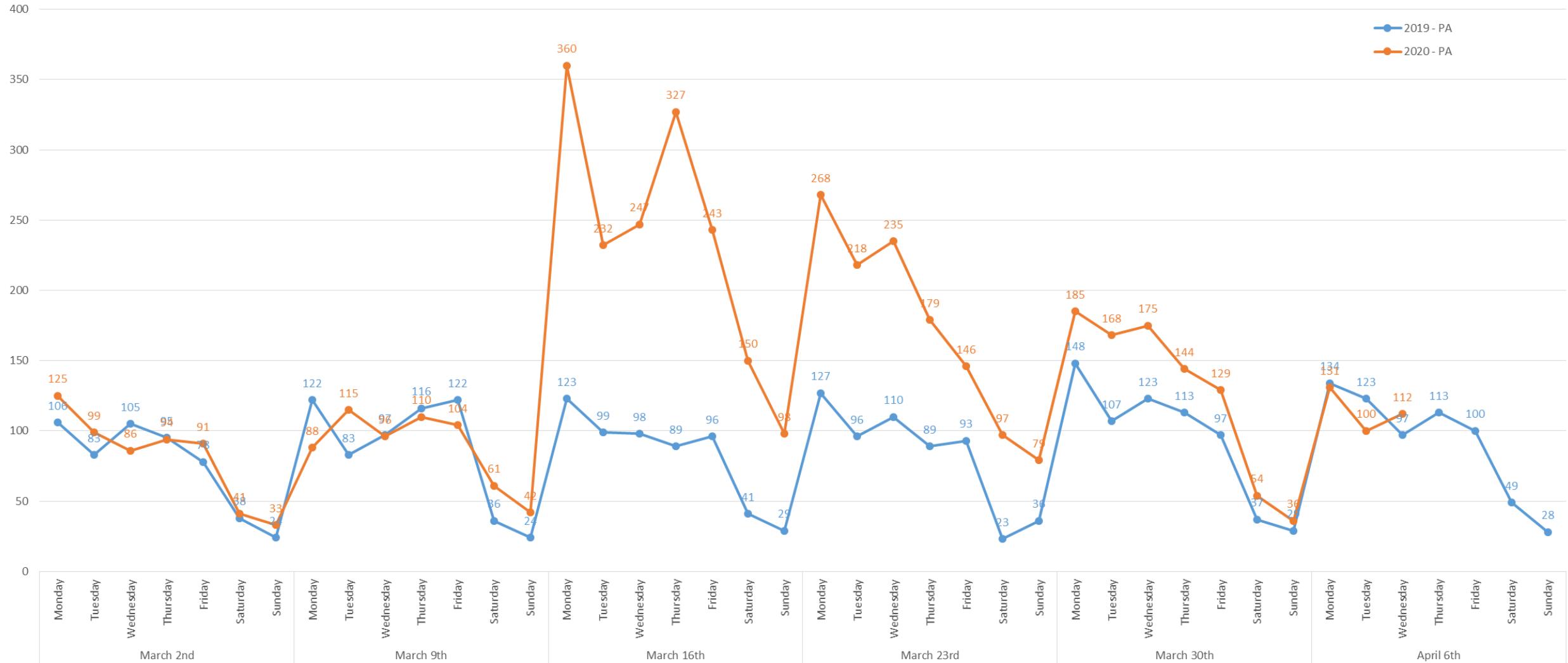
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# Daily Number of New Active Listings for PA



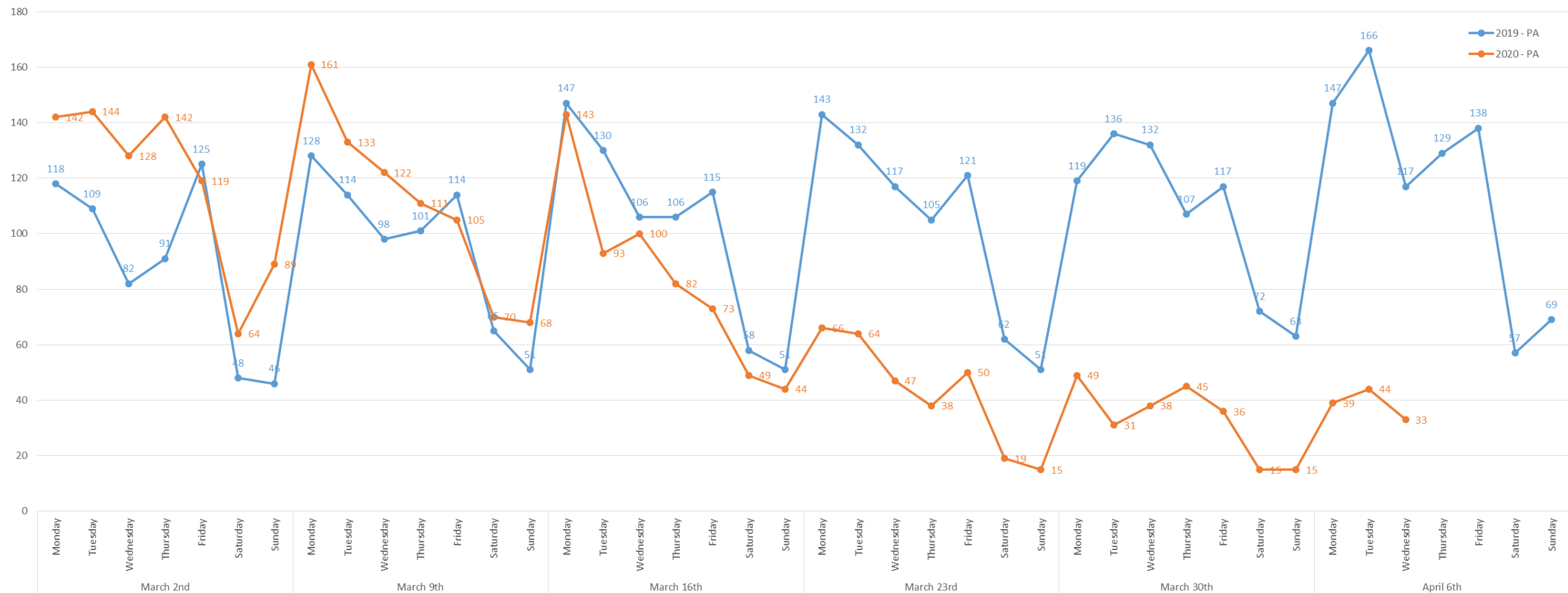
# Daily Number of Listings Being Removed for PA

Total # of Listings Removed from the Market Each Day Through April 8, 2020  
(Temp Off, Withdrawn, Canceled)



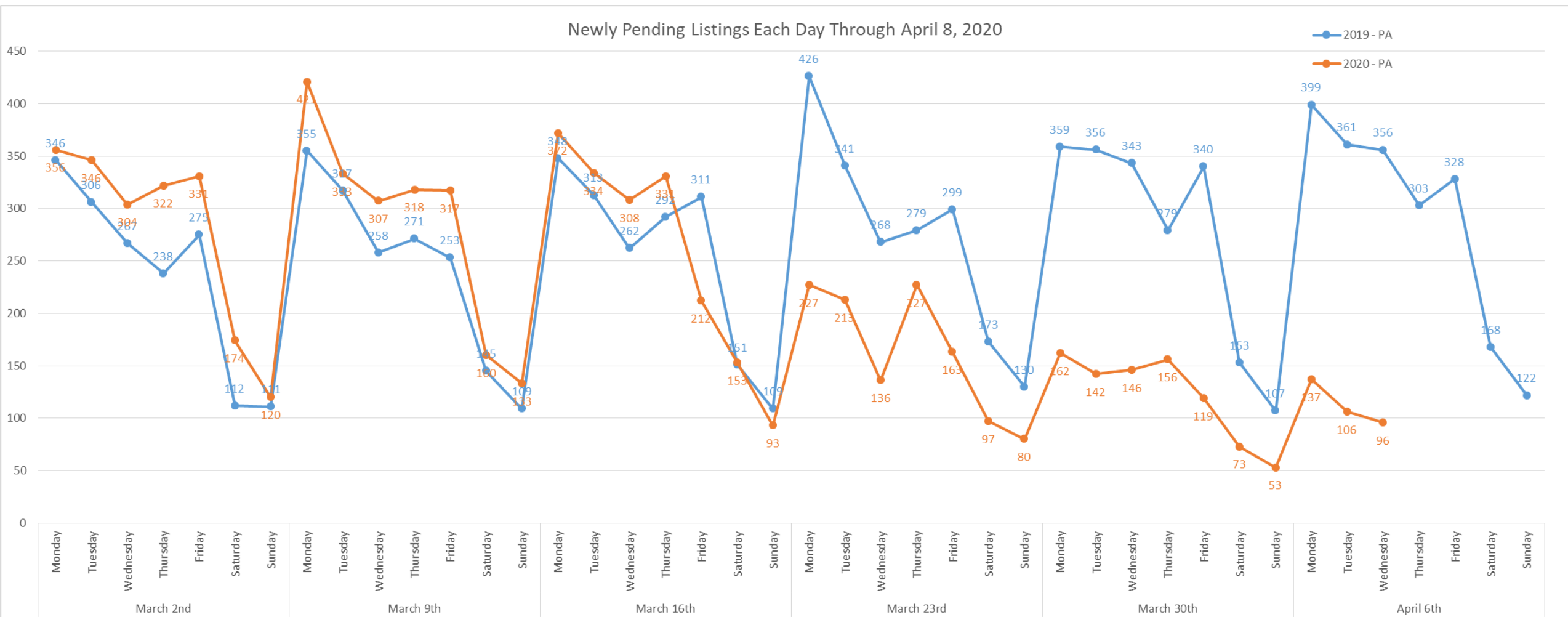
# Daily Number of New Active Under Contract Listings for PA

New Active Under Contract Listings Each Day Through April 8, 2020

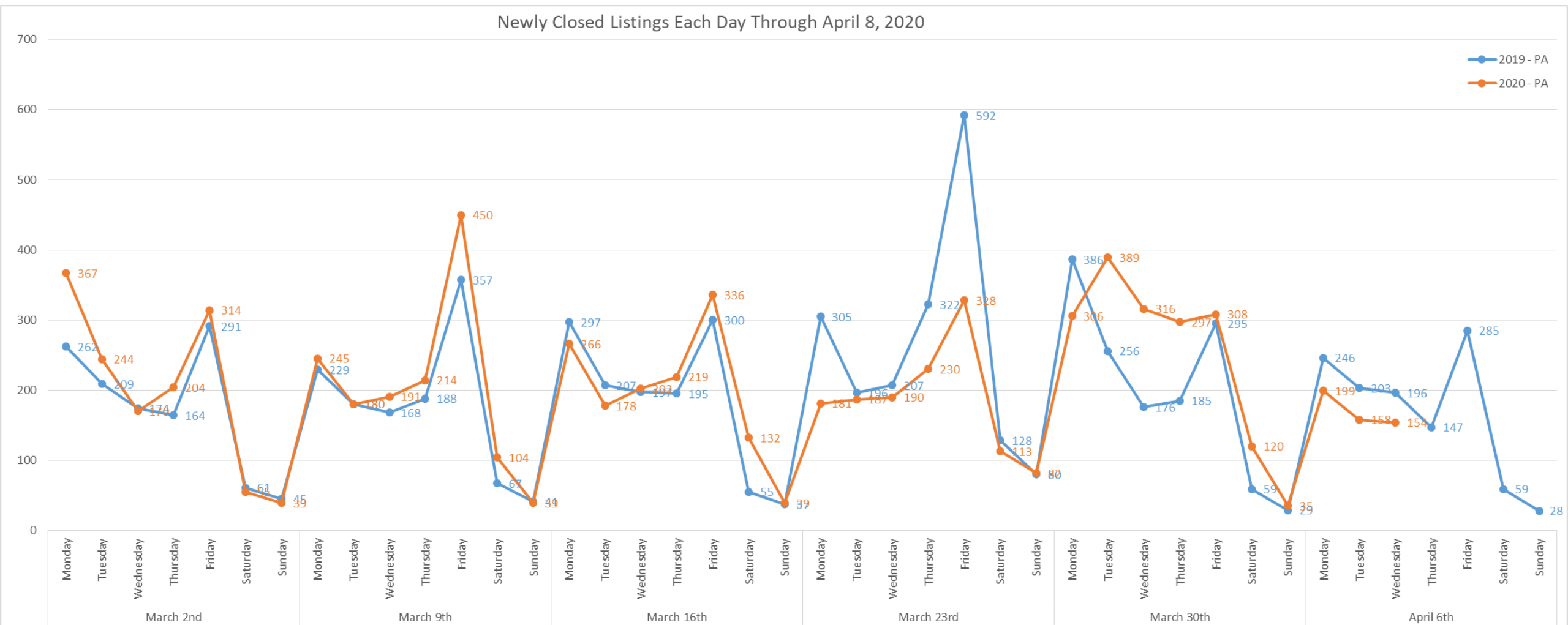




# Daily Number of New Pending Listings for PA



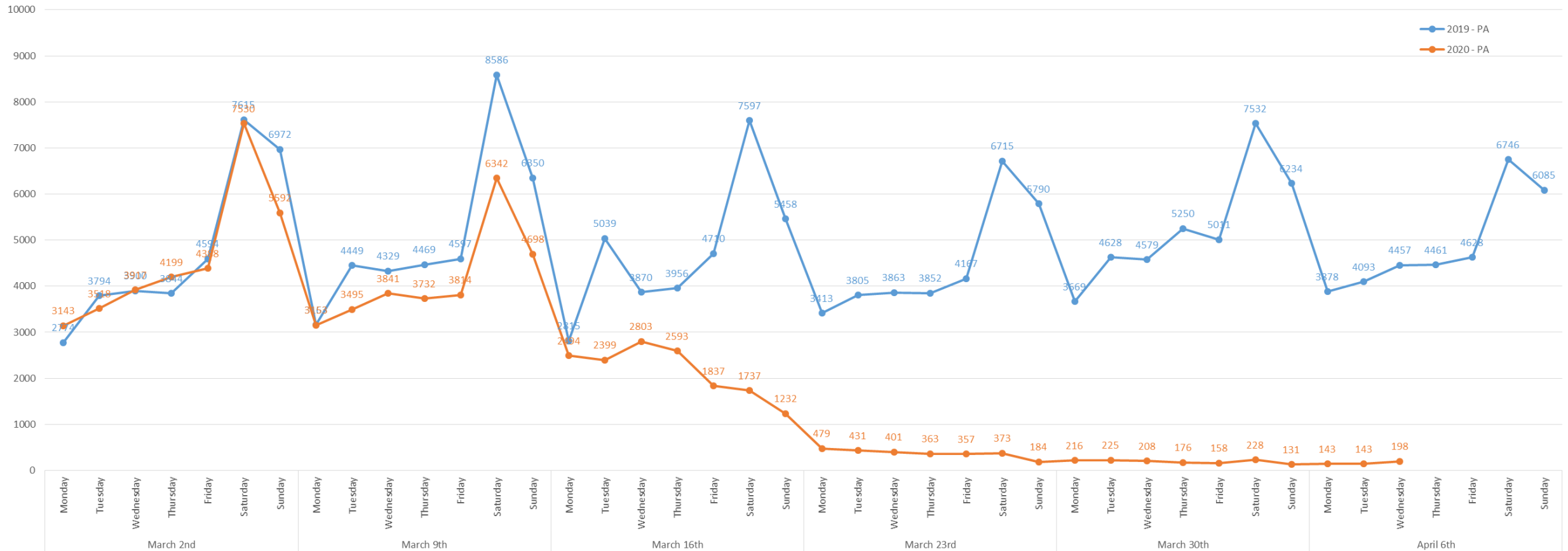
# Daily Number of New Closed Listings for PA



# Daily Showing Activity For PA

-Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.

Showing Appointments Status By Appointment Date Through April 8, 2020



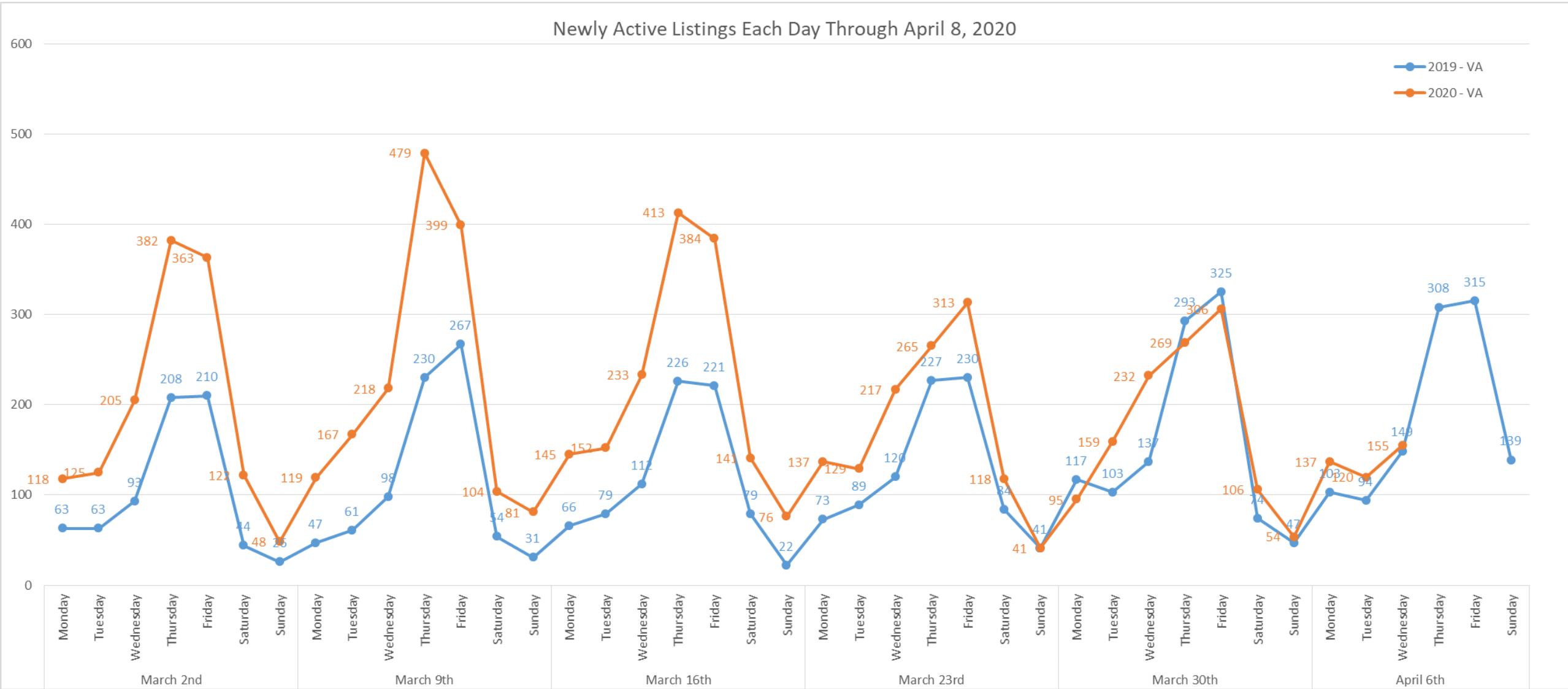
# COVID-19 Market Trends Virginia

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# Daily Number of New Active Listings for VA

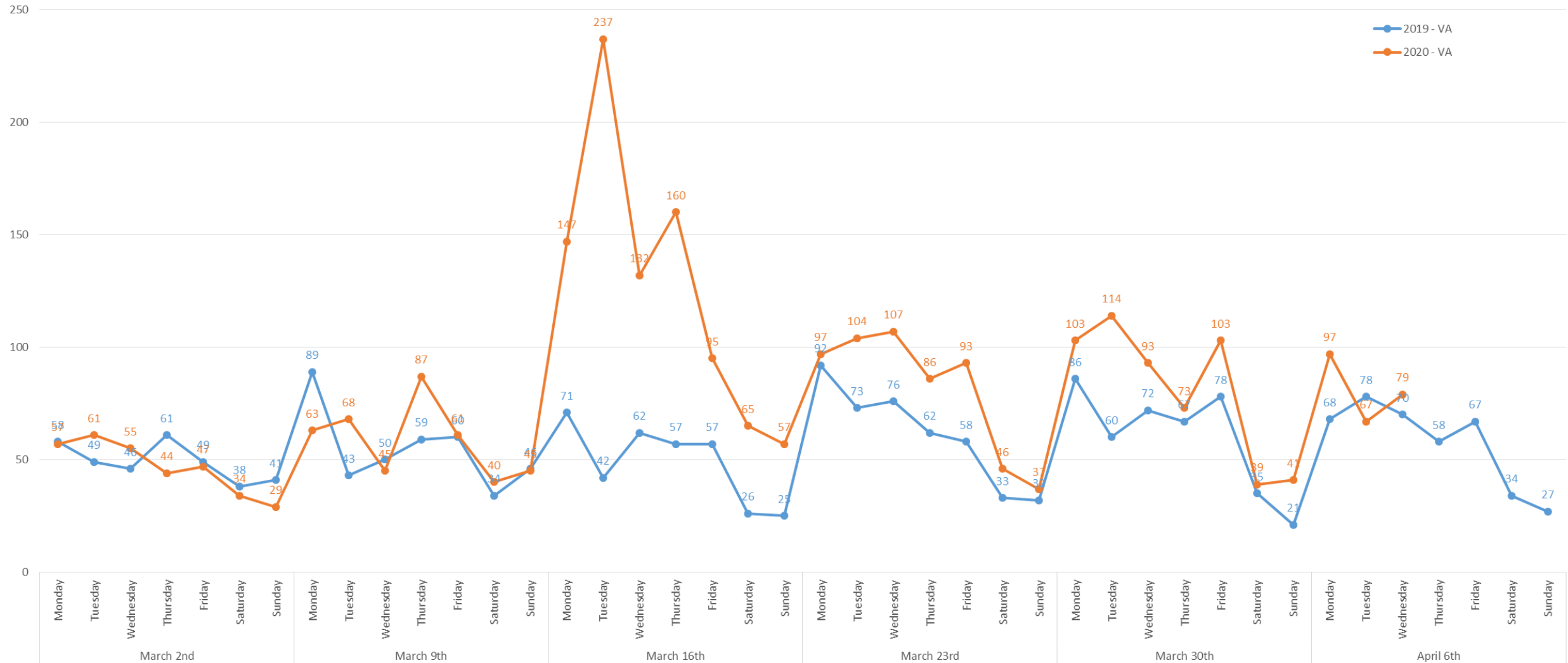


Newly Active Listings Each Day Through April 8, 2020



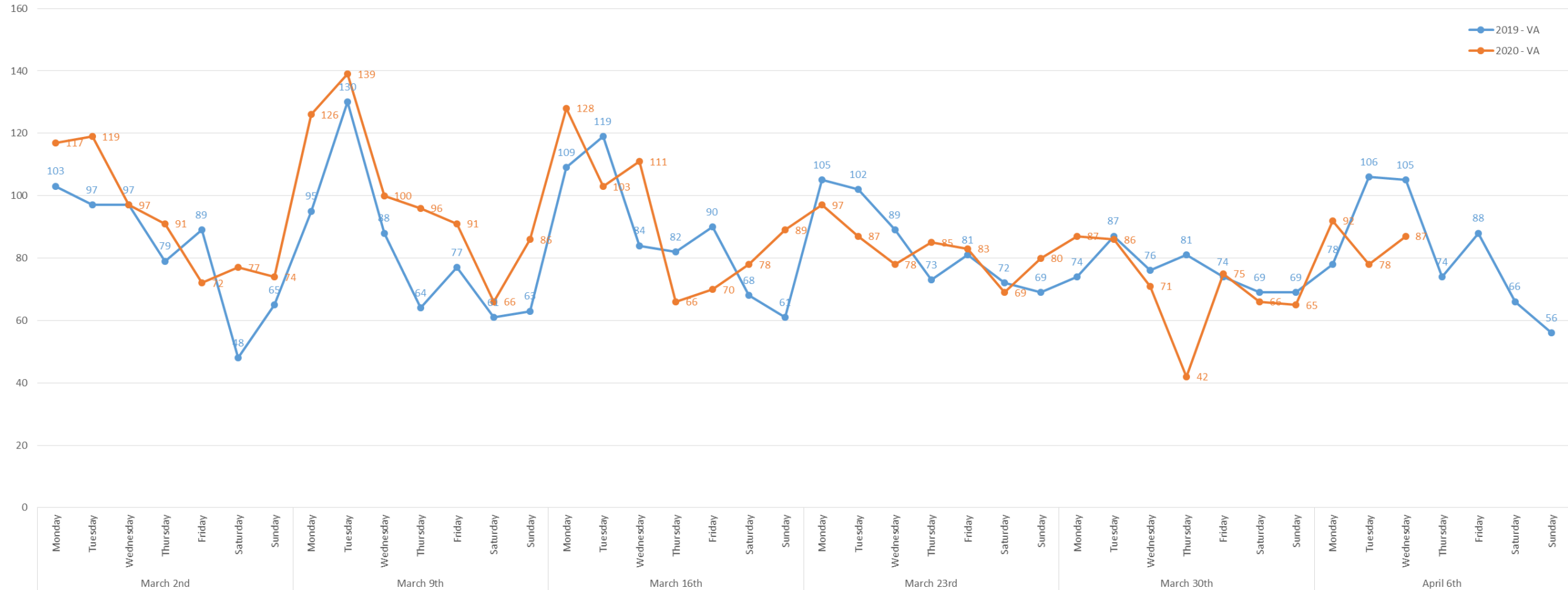
# Daily Number of Listings Being Removed for VA

Total # of Listings Removed from the Market Each Day Through April 8, 2020  
(Temp Off, Withdrawn, Canceled)

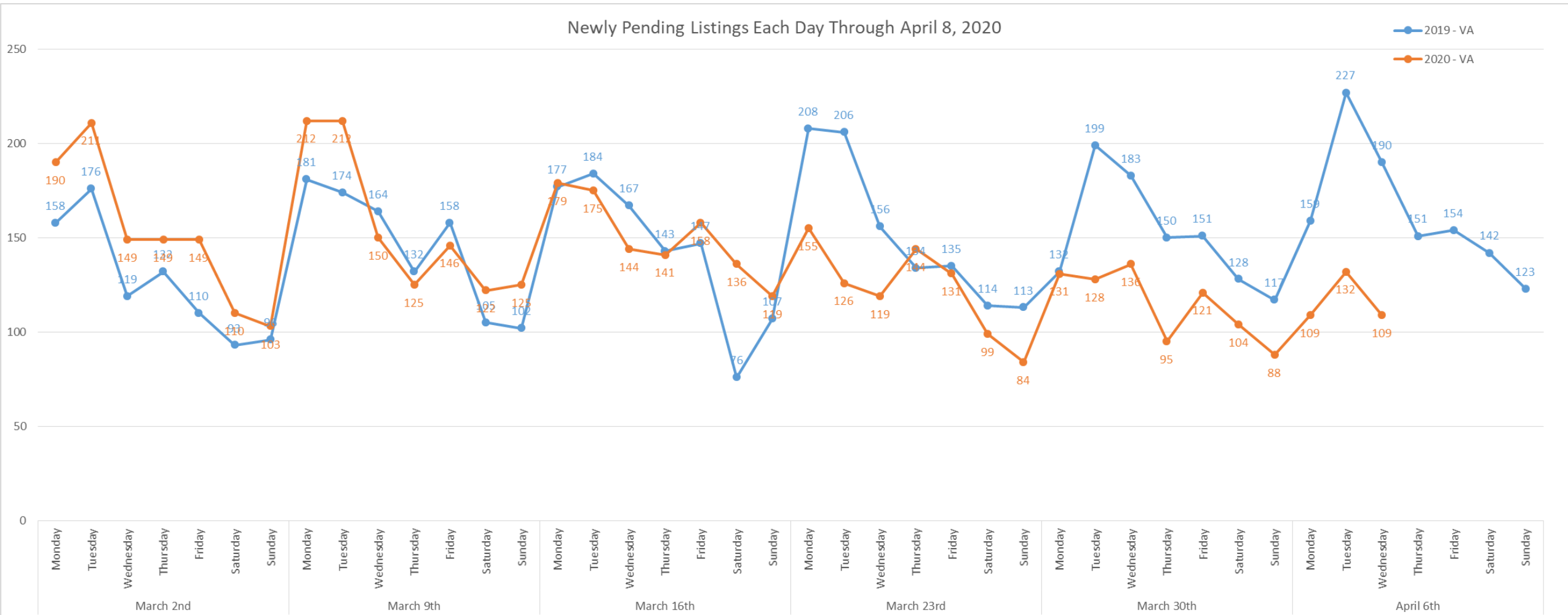


# Daily Number of New Active Under Contract Listings for VA

New Active Under Contract Listings Each Day Through April 8, 2020

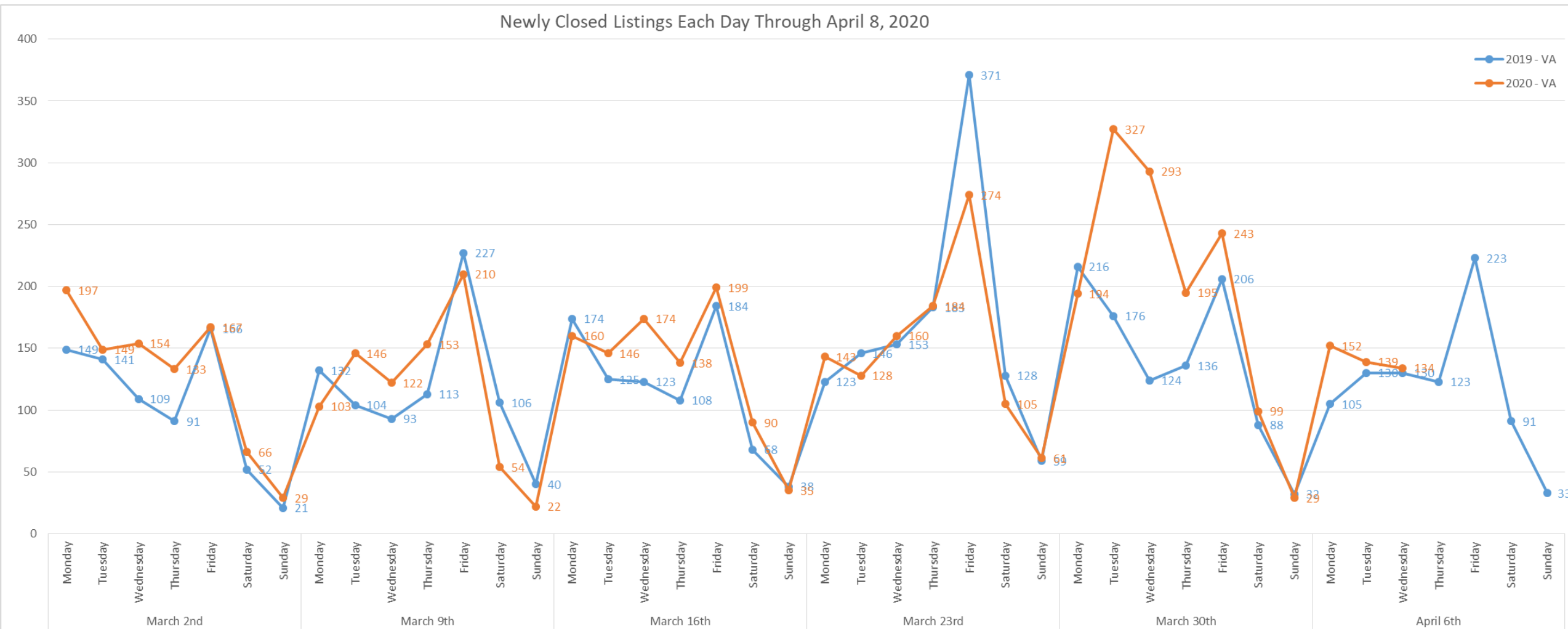


# Daily Number of New Pending Listings for VA





# Daily Number of New Closed Listings for VA

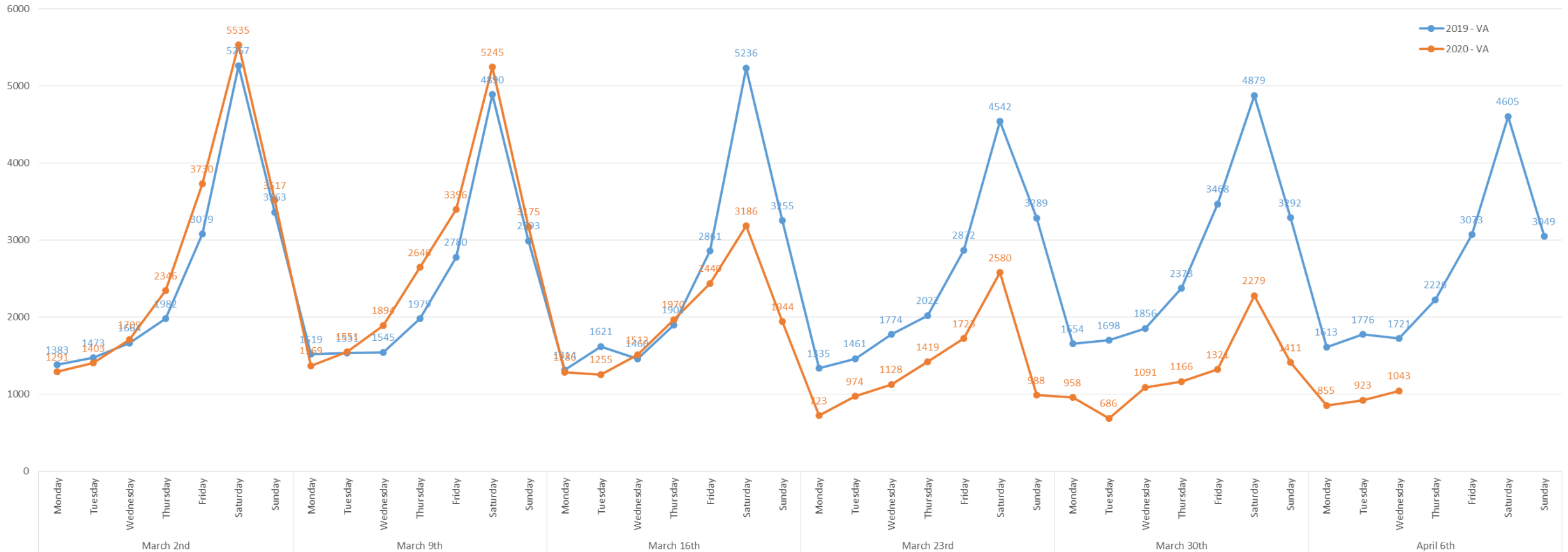


# Daily Showing Activity For VA

-Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.



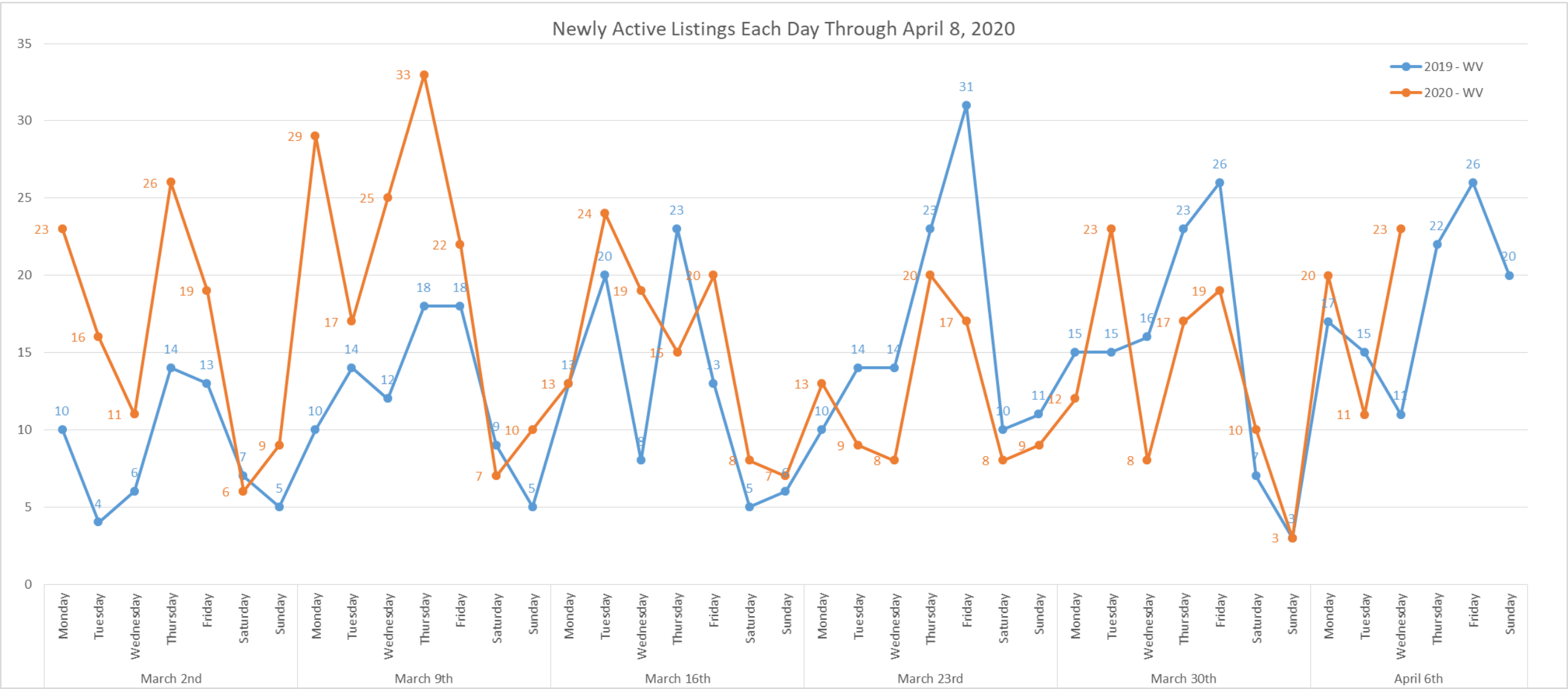
Showing Appointments Status By Appointment Date Through April 8, 2020



# COVID-19 Market Trends West Virginia

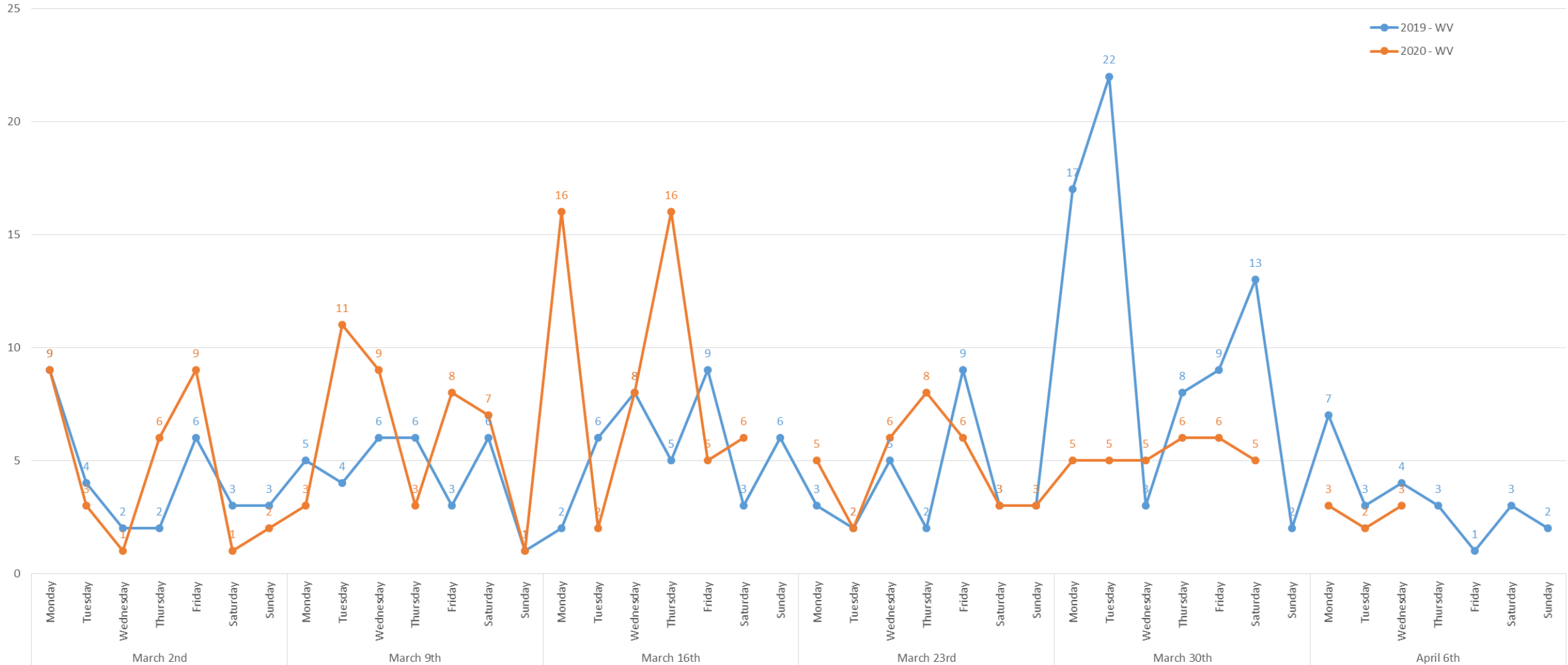
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# Daily Number of New Active Listings for WV



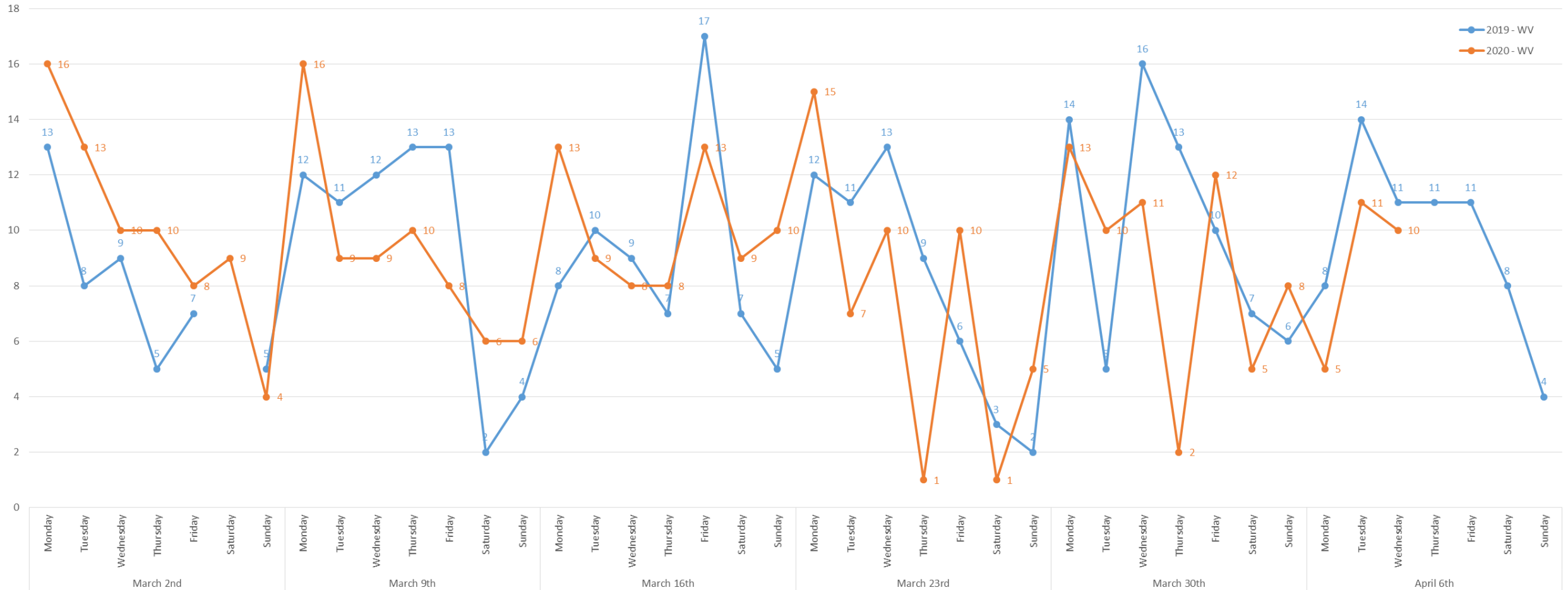
# Daily Number of Listings Being Removed for WV

Total # of Listings Removed from the Market Each Day Through April 8, 2020  
(Temp Off, Withdrawn, Canceled)

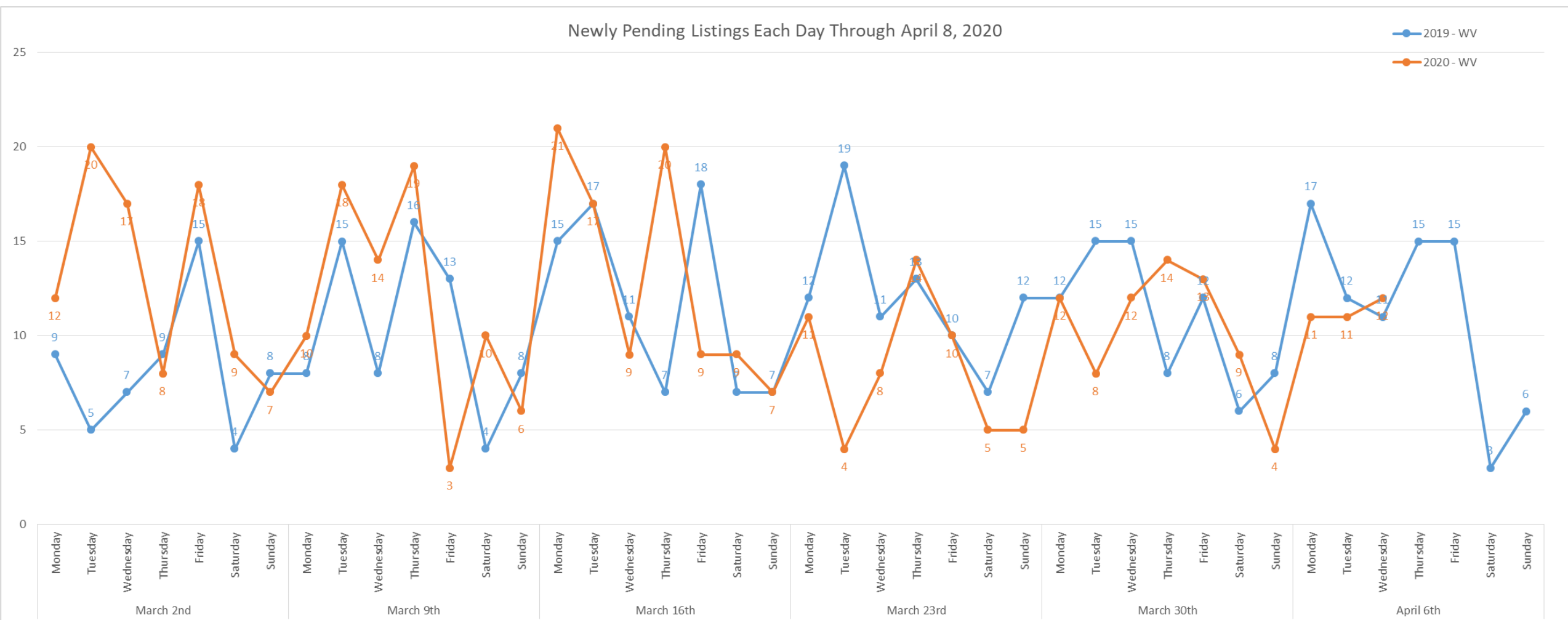


# Daily Number of New Active Under Contract Listings for WV

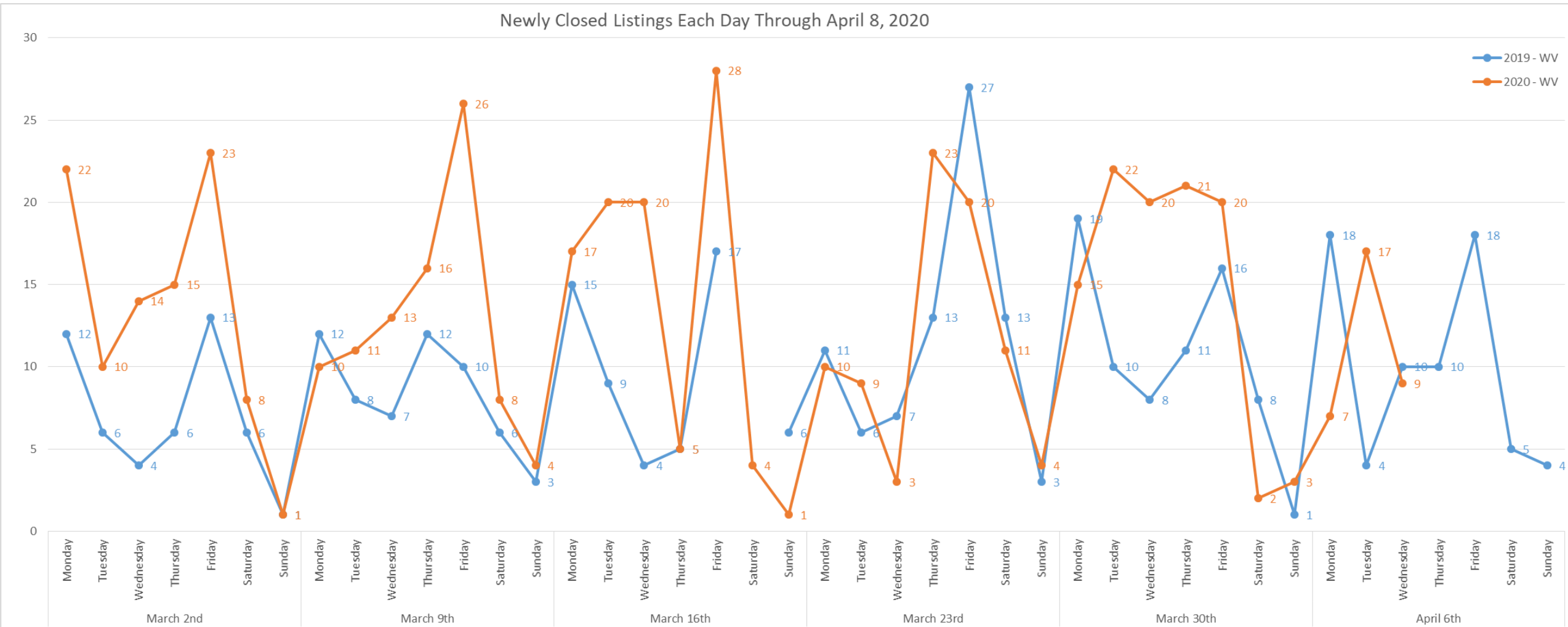
New Active Under Contract Listings Each Day Through April 8, 2020



# Daily Number of New Pending Listings for WV



# Daily Number of New Closed Listings for WV





# Daily Showing Activity For WV

-Confirmed Showings = Showing appointments that were confirmed through showing time as an in person showing. We do not know if they actually went to the appointment.



Showing Appointments Status By Appointment Date Through April 8, 2020

