

# 4 Tips to Prepare Your Home for Sale



The two most important factors in selling a house are location and price. While the locale is a fixed factor, your home can be priced and listed with the help of a REALTOR®.

But as the seller, there is more you can do to ensure that your house shows nicely. It may help you sell faster and for more money!

1

## DO A THOROUGH CLEANING

A clean house makes a solid first impression that your home has been well-maintained. Consider hiring a cleaning service or make some time for a dedicated “deep cleaning” of every aspect of your home. Your house’s condition matters!

2

## CLEAR THE CLUTTER

Taking some time to organize your house from the everyday clutter will go a long way and improve the look of your home for showings. From cleaning closets to boxing up unnecessary knickknacks, a little effort can make your house shine.

3

## MAKE MINOR REPAIRS

Not every repair costs a bundle. Fix as many minor problems (sticky doors, torn screens, cracked caulking, dripping faucets) as you can. Don’t give buyers the impression that your house is not well maintained.

4

## CONSIDER A HOME INSPECTION

Having an inspection before putting a house on the market may uncover necessary repairs. If you can’t take care of them, get estimates as this may factor into the pricing of your home. Also, locate any warranties and user manuals for the major appliances remaining in the house and make them available.



**John L. Scott**  
REAL ESTATE  
What's important is you.

Name  
Office Name  
Office: 215-555-5555  
Cell: 610-555-5555  
Email: [jdoe@jlscott.com](mailto:jdoe@jlscott.com)  
Web: [www.jdoe.com](http://www.jdoe.com)

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