

4 TIPS

TO PREPARE YOUR HOME FOR SALE

The 2 most important factors in selling a home are
location & price.

While the location is a fixed factor,
your home can be priced and listed with the help of a **REALTOR®**.
As the seller, there is more you can do to ensure your home is
prepared for showings.

It may help you **sell faster** and for **more money**.

MAKE MINOR REPAIRS

Not every repair costs a bundle.

Fix as many minor problems (sticky doors, torn screens, cracked caulking, dripping faucets) as you can. Paint where it needs it the most. Don't give buyers the impression that your home is not well maintained.

CLEAR THE CLUTTER

Taking some time to organize your home from the everyday clutter will go a long way.

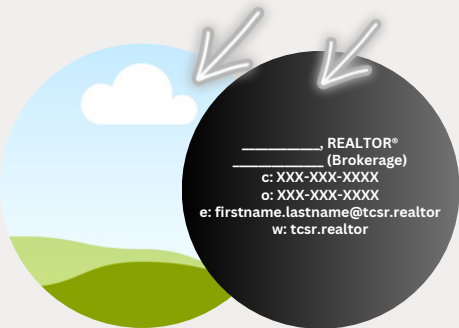
From cleaning closets to boxing up unnecessary knickknacks. Neutralizing your space takes little effort, will make your home look as spacious as possible & will allow buyers to envision themselves in the space.

DO A THOROUGH CLEANING

A clean home makes a solid first impression that your home has been well-maintained. Consider hiring a cleaning service or make some time for a dedicated "deep cleaning" of every aspect of your home. Your home's condition matters!

CONSIDER A HOME INSPECTION

Having a pre-listing inspection before putting a home on the market may uncover necessary repairs. If you can't take care of them, get estimates as this may factor into the pricing of your home. Also, locate any warranties and user manuals for the major appliances remaining in the house and make them available.



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