March 2024

All Home Types Detached Attached

Local Market Insight

Pottsgrove (Montgomery, PA)



Presented by
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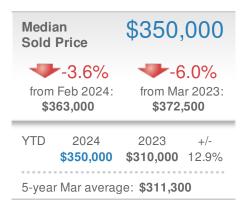
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Lauren Davis

March 2024

Pottsgrove (Montgomery, PA) - Detached

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Summary

In Pottsgrove (Montgomery, PA), the median sold price for Detached properties for March was \$431,820, representing an increase of 14.8% compared to last month and an increase of 13.6% from Mar 2023. The average days on market for units sold in March was 9 days, 65% below the 5-year March average of 26 days. There was a 13% month over month decrease in new contract activity with 20 New Pendings; no MoM change in All Pendings (new contracts + contracts carried over from February) with 30; and a 15.8% decrease in supply to 16 active units.

This activity resulted in a Contract Ratio of 1.88 pendings per active listing, up from 1.58 in February and a decrease from 2.06 in March 2023. The Contract Ratio is 29% lower than the 5-year March average of 2.66. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Pottsgrove (Montgomery, PA) - Attached

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Median Sold Price \$310,000 ←6.0% from Feb 2024: \$292,500 10.7% from Mar 2023: \$280,000 YTD 2024 2023 +/- \$310,000 \$310,000 \$212,000 46.2%

5-year Mar average: **\$230,500**

Summary

In Pottsgrove (Montgomery, PA), the median sold price for Attached properties for March was \$310,000, representing an increase of 6% compared to last month and an increase of 10.7% from Mar 2023. The average days on market for units sold in March was 17 days, 34% below the 5-year March average of 26 days. There was a 150% month over month increase in new contract activity with 10 New Pendings; a 20% MoM increase in All Pendings (new contracts + contracts carried over from February) to 12; and a 100% increase in supply to 6 active units.

This activity resulted in a Contract Ratio of 2.00 pendings per active listing, down from 3.33 in February and an increase from 0.00 in March 2023. The Contract Ratio is 64% lower than the 5-year March average of 5.48. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





