June 2024

All Home Types Detached Attached

Local Market Insight

Chester County, PA



Presented by
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Closed Sales		595			
23.4% from May 2024: 482		-4.5% from Jun 2023: 623			
YTD	2024 2,514	2023 2,450	+/- 2.6%		
5-year Jun average: 668					











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New F	Pendings	393			
3.4% from May 2024: 380		3.1% from Jun 2023: 381			
YTD	2024 1,892	2023 1,892	+/- 0.0%		
5-year Jun average: 493					





Summary

In Chester County, PA, the median sold price for Detached properties for June was \$655,000, representing an increase of 5.1% compared to last month and an increase of 9.3% from Jun 2023. The average days on market for units sold in June was 18 days, 16% below the 5-year June average of 21 days. There was a 3.4% month over month increase in new contract activity with 393 New Pendings; a 3.8% MoM decrease in All Pendings (new contracts + contracts carried over from May) to 702; and a 4.8% increase in supply to 484 active units.

This activity resulted in a Contract Ratio of 1.45 pendings per active listing, down from 1.58 in May and a decrease from 1.46 in June 2023. The Contract Ratio is 11% lower than the 5-year June average of 1.63. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Summary

In Chester County, PA, the median sold price for Attached properties for June was \$442,000, representing an increase of 0.6% compared to last month and an increase of 7.2% from Jun 2023. The average days on market for units sold in June was 14 days, 31% below the 5-year June average of 20 days. There was a 2.1% month over month decrease in new contract activity with 185 New Pendings; a 7.3% MoM decrease in All Pendings (new contracts + contracts carried over from May) to 358; and a 6.1% increase in supply to 175 active units.

This activity resulted in a Contract Ratio of 2.05 pendings per active listing, down from 2.34 in May and a decrease from 2.19 in June 2023. The Contract Ratio is 16% lower than the 5-year June average of 2.45. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





