June 2024

All Home Types Detached Attached

Local Market Insight

Souderton Area (Montgomery, PA)



Presented by
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| New F | endings | | 35 | |
|-------------------------------|--------------------|------------------------|-------------|--|
| 12.9% from May 2024: | | 9.4% from Jun 2023: 32 | | |
| YTD | 2024 140 | 2023 133 | +/- 5.3% | |
| 5-year Jun average: 41 | | | | |

| Close | d Sales | | 30 | |
|-------------------------------|--------------------|-------------------------|--------------|--|
| 30.4% from May 2024: | | -9.1% from Jun 2023: 33 | | |
| YTD | 2024 105 | 2023 115 | +/- -8.7% | |
| 5-year Jun average: 34 | | | | |



Summary

In Souderton Area (Montgomery, PA), the median sold price for Detached properties for June was \$497,500, representing a decrease of 9.5% compared to last month and an increase of 14.4% from Jun 2023. The average days on market for units sold in June was 17 days, 11% below the 5-year June average of 19 days. There was a 12.9% month over month increase in new contract activity with 35 New Pendings; an 8.2% MoM increase in All Pendings (new contracts + contracts carried over from May) to 53; and a 26.5% decrease in supply to 25 active units.

This activity resulted in a Contract Ratio of 2.12 pendings per active listing, up from 1.44 in May and an increase from 2.00 in June 2023. The Contract Ratio is 4% higher than the 5-year June average of 2.04. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Summary

In Souderton Area (Montgomery, PA), the median sold price for Attached properties for June was \$452,000, representing an increase of 2.7% compared to last month and an increase of 6.4% from Jun 2023. The average days on market for units sold in June was 5 days, 66% below the 5-year June average of 15 days. There was a 38.5% month over month increase in new contract activity with 18 New Pendings; a 15.2% MoM decrease in All Pendings (new contracts + contracts carried over from May) to 28; and no change in supply with 8 active units.

This activity resulted in a Contract Ratio of 3.50 pendings per active listing, down from 4.13 in May and an increase from 1.65 in June 2023. The Contract Ratio is 13% higher than the 5-year June average of 3.10. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





