

## STEP 2



TRI-COUNTY  
SUBURBAN  
REALTORS®

# SEARCH & SHOWINGS



## DEFINING YOUR NEEDS

Your journey to finding the perfect home starts with understanding what you truly need and want. This step is crucial to streamline your search and ensure that every home you visit is a potential contender.

Here's what to consider:

### Budget

Determine your price range and get pre-approved for a mortgage to know how much you can afford.

### Location

Identify preferred neighborhoods based on proximity to work, schools, amenities, and lifestyle preferences.

### Home Features

Make a list of must-have features (number of bedrooms, bathrooms, kitchen size, yard space, etc.) and nice-to-have features.

### Style and Condition

Decide on the type of home (single-family, condo, townhouse) and whether you want a move-in ready home or are open to some renovations.

### Future Needs

Consider your long-term plans, such as family expansion or home office requirements.

**First, have a conversation about your real estate needs with your REALTOR®** and learn how they will assist you in finding the ideal home.

**You'll discuss your must-haves**, such as square footage, bedroom size, schools, proximity to your job, and most importantly, your budget.

Once your REALTOR® has a clear understanding of your priorities, **they will begin sending you properties from the Multiple Listing Service (MLS)**, known as listings.

Each listing will include detailed information about that property, such as photography, square footage, and more. You can also share properties you find online with your REALTOR®.

You will sign a written agreement with your REALTOR® prior to visiting any homes.

From there, **your REALTOR® will set up showings** for you to visit and evaluate the home.

Once you choose the perfect property, **your REALTOR® will guide you through the process of making an offer.**



## BUYER TIP

Make sure that **every decision-maker is present during showings**. Otherwise, you might have to schedule a second showing to give others a closer look at the property. It's more efficient if everyone can attend together.



**Make this flyer your own by emailing Lauren Davis at [ldavis@tcsr.realtor](mailto:ldavis@tcsr.realtor)**

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