July 2025

All Home Types Detached Attached

Local Market Insight

Berks County, PA



Presented by
Lauren Davis
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Email: Idavis@tcsr.realtor

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Tri-County Suburban REALTORS

July 2025

Berks County, PA

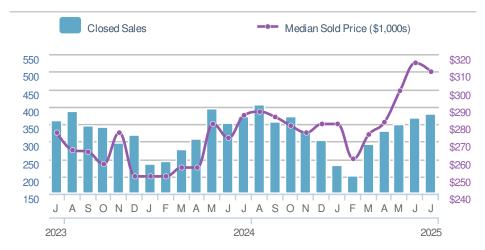
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Closed Sales		377		
3.0% from Jun 2025: 366		1.3% from Jul 2024: 372		
YTD	2025 2,223	2024 2,242	+/- -0.8%	
5-year Jul average: 424				











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Berks County, PA - Detached

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New Listings		279		
7.3% from Jun 2025: 260		1.1% from Jul 2024: 276		
YTD	2025 1,817	2024 1,776	+/- 2.3%	
5-year Jul average: 292				



Closed Sales		256		
2.8% from Jun 2025: 249		3.2% from Jul 2024: 248		
YTD	2025 1,445	2024 1,378	+/- 4.9%	
5-year Jul average: 273				



Summary

In Berks County, PA, the median sold price for Detached properties for July was \$358,750, representing a decrease of 3% compared to last month and an increase of 7.1% from Jul 2024. The average days on market for units sold in July was 15 days, 1% above the 5-year July average of 15 days. There was a 5.5% month over month decrease in new contract activity with 257 New Pendings; a 6.6% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 368; and a 15.2% increase in supply to 303 active units.

This activity resulted in a Contract Ratio of 1.21 pendings per active listing, down from 1.50 in June and a decrease from 1.37 in July 2024. The Contract Ratio is 26% lower than the 5-year July average of 1.64. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







July 2025

Berks County, PA - Attached

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Summary

In Berks County, PA, the median sold price for Attached properties for July was \$225,000, representing an increase of 2.3% compared to last month and an increase of 9.5% from Jul 2024. The average days on market for units sold in July was 13 days, 3% below the 5-year July average of 13 days. There was a 2.9% month over month decrease in new contract activity with 132 New Pendings; a 1.1% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 178; and a 3.3% increase in supply to 127 active units.

This activity resulted in a Contract Ratio of 1.40 pendings per active listing, down from 1.46 in June and a decrease from 1.64 in July 2024. The Contract Ratio is 24% lower than the 5-year July average of 1.83. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Boyertown Area (Berks, PA)

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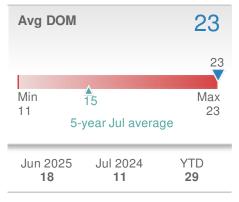














July 2025

Boyertown Area (Berks, PA) - Detached

Tri-County Suburban REALTORS

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Summary

In Boyertown Area (Berks, PA), the median sold price for Detached properties for July was \$325,000, representing a decrease of 10.3% compared to last month and an increase of 25% from Jul 2024. The average days on market for units sold in July was 27 days, 65% above the 5-year July average of 16 days. There was a 16.7% month over month decrease in new contract activity with 15 New Pendings; a 22.2% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 21; and a 5.6% increase in supply to 19 active units.

This activity resulted in a Contract Ratio of 1.11 pendings per active listing, down from 1.50 in June and a decrease from 1.29 in July 2024. The Contract Ratio is the same as the 5-year July average of 1.11. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Boyertown Area (Berks, PA) - Attached

Tri-County Suburban REALTORS

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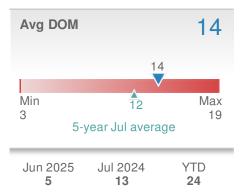


Summary

In Boyertown Area (Berks, PA), the median sold price for Attached properties for July was \$250,000, representing no change compared to last month and a decrease of 19.4% from Jul 2024. The average days on market for units sold in July was 14 days, 13% above the 5-year July average of 12 days. There was a 33.3% month over month decrease in new contract activity with 6 New Pendings; a 25% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 6; and a 100% increase in supply to 4 active units.

This activity resulted in a Contract Ratio of 1.50 pendings per active listing, down from 4.00 in June and a decrease from 2.67 in July 2024. The Contract Ratio is 19% lower than the 5-year July average of 1.85. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Twin Valley (Berks, PA)

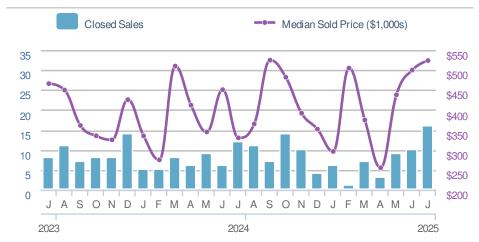
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July 2025

Twin Valley (Berks, PA) - Detached

Tri-County Suburban REALTORS

Email: ldavis@tcsr.realtor





Closed Sales		13		
85.7% from Jun 2025:		62.5% from Jul 2024:		
YTD	2025 40	2024 39	+/- 2.6%	
5-year Jul average: 10				



Summary

In Twin Valley (Berks, PA), the median sold price for Detached properties for July was \$548,165, representing a decrease of 4.9% compared to last month and an increase of 36.7% from Jul 2024. The average days on market for units sold in July was 10 days, 14% above the 5-year July average of 9 days. There was an 83.3% month over month increase in new contract activity with 11 New Pendings; a 9.1% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 20; and a 57.1% increase in supply to 11 active units.

This activity resulted in a Contract Ratio of 1.82 pendings per active listing, down from 3.14 in June and an increase from 1.30 in July 2024. The Contract Ratio is 19% lower than the 5-year July average of 2.25. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Twin Valley (Berks, PA) - Attached

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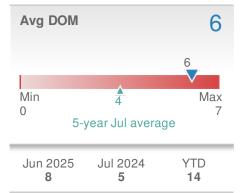


Summary

In Twin Valley (Berks, PA), the median sold price for Attached properties for July was \$360,000, representing an increase of 30.9% compared to last month and an increase of 23.8% from Jul 2024. The average days on market for units sold in July was 6 days, 67% above the 5-year July average of 4 days. There was a 400% month over month increase in new contract activity with 5 New Pendings; a 66.7% MoM increase in All Pendings (new contracts + contracts carried over from June) to 5; and a 100% decrease in supply to 0 active units.

This activity resulted in a Contract Ratio of 0.00 pendings per active listing, down from 0.50 in June and a decrease from 2.00 in July 2024. The Contract Ratio is 100% lower than the 5-year July average of 0.53. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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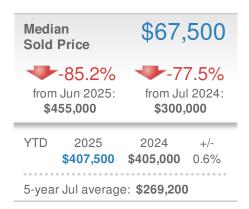
Upper Perkiomen (Berks, PA)

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July 2025

Upper Perkiomen (Berks, PA) - Detached

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Summary

In Upper Perkiomen (Berks, PA), the median sold price for Detached properties for July was \$67,500, representing a decrease of 85.2% compared to last month and a decrease of 77.5% from Jul 2024. The average days on market for units sold in July was 14 days, 19% below the 5-year July average of 17 days. There was a 100% month over month decrease in new contract activity with 0 New Pendings; a 25% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 3; and a 125% increase in supply to 9 active units.

This activity resulted in a Contract Ratio of 0.33 pendings per active listing, down from 1.00 in June and an increase from 0.25 in July 2024. The Contract Ratio is 64% lower than the 5-year July average of 0.92. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







July 2025

Upper Perkiomen (Berks, PA) - Attached

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Summary

In Upper Perkiomen (Berks, PA), the median sold price for Attached properties for July was \$0, representing no change compared to last month and no change from Jul 2024. The average days on market for units sold in July was 0 days, the same as the 5-year July average of 0 days. There was no month over month change in new contract activity with 0 New Pendings; no MoM change in All Pendings (new contracts + contracts carried over from June) with 0; and no change in supply with 0 active units.

This activity resulted in a Contract Ratio of 0.00 pendings per active listing, no change from June and no change from July 2024. The Contract Ratio is the same as the 5-year July average of 0.00. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.



