

August 2025

All Home Types
Detached
Attached

Local Market Insight

Montgomery County, PA

August 2025

Montgomery County, PA

Email: ldavis@tcsr.realtor

New Listings**797****↓ -8.1%**from Jul 2025:
867**↓ -1.0%**from Aug 2024:
805

YTD	2025	2024	+/-
	7,273	7,100	2.4%

5-year Aug average: **901****New Pendings****772****↓ -5.9%**from Jul 2025:
820**↑ 1.7%**from Aug 2024:
759

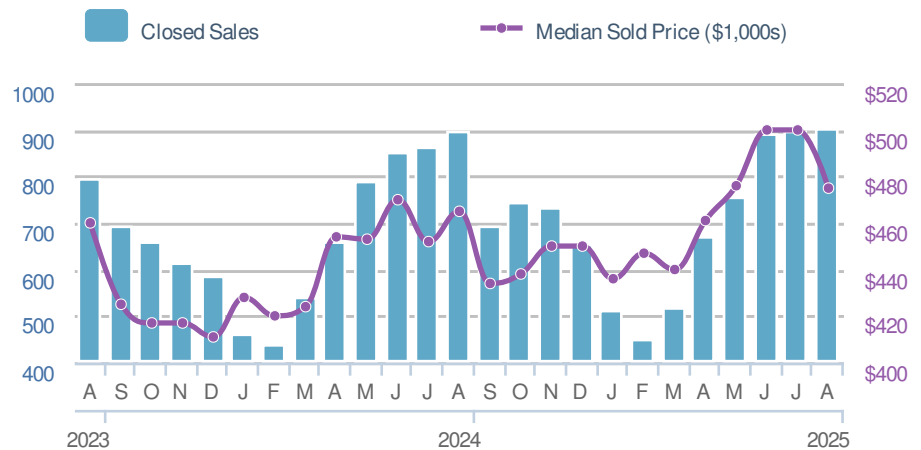
YTD	2025	2024	+/-
	6,058	6,063	-0.1%

5-year Aug average: **878****Closed Sales****901****↑ 0.8%**from Jul 2025:
894**↑ 0.6%**from Aug 2024:
896

YTD	2025	2024	+/-
	5,785	5,641	2.6%

5-year Aug average: **983****Median Sold Price****\$475,050****↓ -5.0%**from Jul 2025:
\$500,000**↑ 2.2%**from Aug 2024:
\$465,000

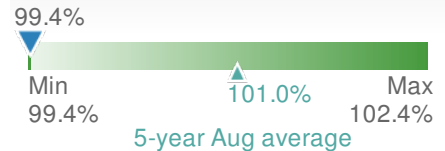
YTD	2025	2024	+/-
	\$472,500	\$450,000	5.0%

5-year Aug average: **\$441,010****Active Listings****1,141**

Jul 2025	Aug 2024
1,147	1,016

Avg DOM**20**

Jul 2025	Aug 2024	YTD
18	21	22

Avg Sold to OLP Ratio**99.4%**

Jul 2025	Aug 2024	YTD
100.0%	100.5%	100.1%

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Montgomery County, PA - Detached

Tri-County Suburban REALTORS

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New Listings**453** **-11.5%**from Jul 2025:
512 **-8.9%**from Aug 2024:
497

YTD	2025	2024	+/-
	4,383	4,418	-0.8%

5-year Aug average: **540****New Pending****460** **-10.5%**from Jul 2025:
514 **-3.2%**from Aug 2024:
475

YTD	2025	2024	+/-
	3,743	3,708	0.9%

5-year Aug average: **529****Closed Sales****590** **1.5%**from Jul 2025:
581 **5.7%**from Aug 2024:
558

YTD	2025	2024	+/-
	3,564	3,423	4.1%

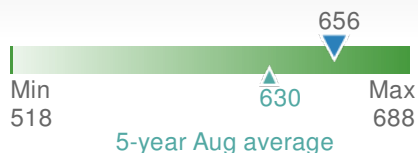
5-year Aug average: **621****Median
Sold Price****\$580,000** **0.0%**from Jul 2025:
\$579,900 **7.4%**from Aug 2024:
\$540,000

YTD	2025	2024	+/-
	\$560,000	\$525,000	6.7%

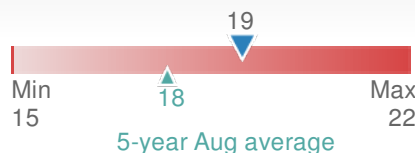
5-year Aug average: **\$515,000****Summary**

In Montgomery County, PA, the median sold price for Detached properties for August was \$580,000, representing an increase of 0% compared to last month and an increase of 7.4% from Aug 2024. The average days on market for units sold in August was 19 days, 7% above the 5-year August average of 18 days. There was a 10.5% month over month decrease in new contract activity with 460 New Pending; a 20.5% MoM decrease in All Pending (new contracts + contracts carried over from July) to 621; and a 0.2% increase in supply to 656 active units.

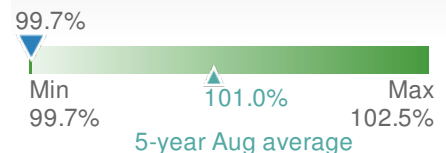
This activity resulted in a Contract Ratio of 0.95 pendings per active listing, down from 1.19 in July and a decrease from 1.06 in August 2024. The Contract Ratio is 26% lower than the 5-year August average of 1.28. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**656**

Jul 2025	Aug 2024
655	664

Avg DOM**19**

Jul 2025	Aug 2024	YTD
19	22	21

**Avg Sold to
OLP Ratio****99.7%**

Jul 2025	Aug 2024	YTD
100.1%	100.6%	100.5%

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Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****344** **-3.1%**from Jul 2025:
355 **11.7%**from Aug 2024:
308

YTD	2025	2024	+/-
	2,890	2,678	7.9%

5-year Aug average: **362****New Pendings****312** **2.0%**from Jul 2025:
306 **9.9%**from Aug 2024:
284

YTD	2025	2024	+/-
	2,315	2,354	-1.7%

5-year Aug average: **348****Closed Sales****311** **-0.6%**from Jul 2025:
313 **-8.0%**from Aug 2024:
338

YTD	2025	2024	+/-
	2,221	2,217	0.2%

5-year Aug average: **362****Median Sold Price****\$359,900** **-4.0%**from Jul 2025:
\$375,000 **2.8%**from Aug 2024:
\$350,000

YTD	2025	2024	+/-
	\$365,000	\$351,000	4.0%

5-year Aug average: **\$331,480****Summary**

In Montgomery County, PA, the median sold price for Attached properties for August was \$359,900, representing a decrease of 4% compared to last month and an increase of 2.8% from Aug 2024. The average days on market for units sold in August was 21 days, 12% above the 5-year August average of 19 days. There was a 2% month over month increase in new contract activity with 312 New Pendings; a 3.2% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 458; and a 1.4% decrease in supply to 485 active units.

This activity resulted in a Contract Ratio of 0.94 pendings per active listing, down from 0.96 in July and a decrease from 1.25 in August 2024. The Contract Ratio is 40% lower than the 5-year August average of 1.56. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**485**

Jul 2025	Aug 2024
492	352

Avg DOM**21**

Jul 2025	Aug 2024	YTD
18	20	23

Avg Sold to OLP Ratio**98.8%**

Jul 2025	Aug 2024	YTD
99.8%	100.4%	99.4%