August 2025

All Home Types Detached Attached

Local Market Insight

New Castle County, DE



Presented by
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August 2025

New Castle County, DE

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August 2025

New Castle County, DE - Detached

Tri-County Suburban REALTORS

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Closed Sales		335	
from	8.4% Jul 2025: 309	9.8% from Aug 2024: 305	
YTD	2025 2,321	2024 2,227	+/- 4.2%
5-year Aug average: 368			

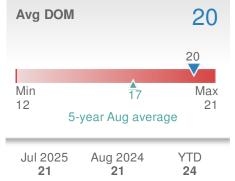


Summary

In New Castle County, DE, the median sold price for Detached properties for August was \$435,000, representing a decrease of 6.5% compared to last month and no change from Aug 2024. The average days on market for units sold in August was 20 days, 15% above the 5-year August average of 17 days. There was a 10.3% month over month decrease in new contract activity with 312 New Pendings; an 11.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 400; and an 8% increase in supply to 538 active units.

This activity resulted in a Contract Ratio of 0.74 pendings per active listing, down from 0.90 in July and a decrease from 0.93 in August 2024. The Contract Ratio is 40% lower than the 5-year August average of 1.24. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







August 2025

New Castle County, DE - Attached

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Closed Sales		178	
from	3.5% Jul 2025: 172	-3.8% from Aug 2024: 185	
YTD	2025 1,415	2024 1,415	+/- 0.0%
5-year Aug average: 221			



Summary

In New Castle County, DE, the median sold price for Attached properties for August was \$274,900, representing a decrease of 6.8% compared to last month and an increase of 1.8% from Aug 2024. The average days on market for units sold in August was 32 days, 65% above the 5-year August average of 19 days. There was a 15.3% month over month increase in new contract activity with 211 New Pendings; a 5.8% MoM increase in All Pendings (new contracts + contracts carried over from July) to 273; and a 3% decrease in supply to 325 active units.

This activity resulted in a Contract Ratio of 0.84 pendings per active listing, up from 0.77 in July and a decrease from 0.88 in August 2024. The Contract Ratio is 33% lower than the 5-year August average of 1.26. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Brandywine (New Castle, DE)

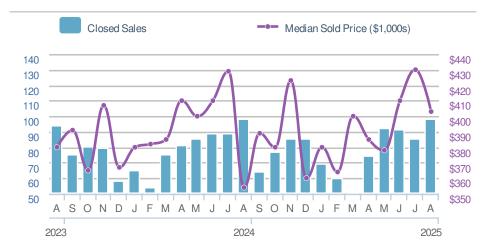
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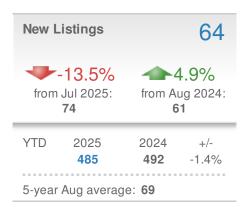


August 2025

Brandywine (New Castle, DE) - Detached

Tri-County Suburban REALTORS

Email: Idavis@tcsr.realtor





Closed Sales		75	
29.3% from Jul 2025: 58		23.0% from Aug 2024:	
YTD	2025 429	2024 430	+/- -0.2%
5-year Aug average: 73			

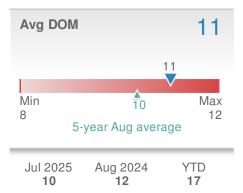


Summary

In Brandywine (New Castle, DE), the median sold price for Detached properties for August was \$450,000, representing a decrease of 6.4% compared to last month and an increase of 3.4% from Aug 2024. The average days on market for units sold in August was 11 days, 6% above the 5-year August average of 10 days. There was a 25% month over month decrease in new contract activity with 54 New Pendings; a 31% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 58; and a 17.9% increase in supply to 66 active units.

This activity resulted in a Contract Ratio of 0.88 pendings per active listing, down from 1.50 in July and a decrease from 1.11 in August 2024. The Contract Ratio is 47% lower than the 5-year August average of 1.66. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







August 2025

Brandywine (New Castle, DE) - Attached

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Summary

In Brandywine (New Castle, DE), the median sold price for Attached properties for August was \$280,000, representing an increase of 24.4% compared to last month and an increase of 43.6% from Aug 2024. The average days on market for units sold in August was 31 days, 45% above the 5-year August average of 21 days. There was a 41.7% month over month increase in new contract activity with 34 New Pendings; a 24.4% MoM increase in All Pendings (new contracts + contracts carried over from July) to 51; and a 1.8% increase in supply to 58 active units.

This activity resulted in a Contract Ratio of 0.88 pendings per active listing, up from 0.72 in July and a decrease from 0.92 in August 2024. The Contract Ratio is 25% lower than the 5-year August average of 1.18. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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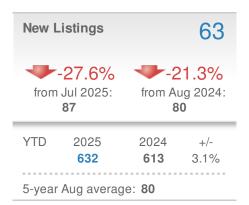


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Christina (New Castle, DE) - Detached

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Summary

In Christina (New Castle, DE), the median sold price for Detached properties for August was \$434,500, representing an increase of 1% compared to last month and an increase of 3.5% from Aug 2024. The average days on market for units sold in August was 18 days, 25% above the 5-year August average of 14 days. There was a 22% month over month decrease in new contract activity with 64 New Pendings; a 23.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 83; and a 12.6% increase in supply to 98 active units.

This activity resulted in a Contract Ratio of 0.85 pendings per active listing, down from 1.24 in July and a decrease from 1.15 in August 2024. The Contract Ratio is 55% lower than the 5-year August average of 1.89. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Christina (New Castle, DE) - Attached

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Summary

In Christina (New Castle, DE), the median sold price for Attached properties for August was \$259,950, representing a decrease of 2.8% compared to last month and an increase of 1.8% from Aug 2024. The average days on market for units sold in August was 31 days, 67% above the 5-year August average of 19 days. There was a 19% month over month increase in new contract activity with 69 New Pendings; a 1.3% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 79; and a 4.7% decrease in supply to 122 active units.

This activity resulted in a Contract Ratio of 0.65 pendings per active listing, up from 0.63 in July and a decrease from 0.67 in August 2024. The Contract Ratio is 47% lower than the 5-year August average of 1.22. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Red Clay Consolidated (New Castle, DE)

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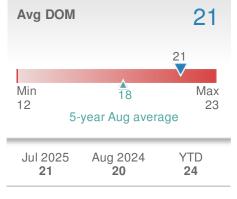














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Red Clay Consolidated (New Castle, DE) - Detached

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New Pendings		80	
-1.2% from Jul 2025: 81		1.3% from Aug 2024: 79	
YTD	2025 600	2024 596	+/- 0.7%
5-year Aug average: 89			

Closed Sales		77	
8.5% from Jul 2025:		11.6% from Aug 2024:	
YTD	2025 568	2024 547	+/- 3.8%
5-year	Aug averag	e: 87	



Summary

In Red Clay Consolidated (New Castle, DE), the median sold price for Detached properties for August was \$390,200, representing a decrease of 7.1% compared to last month and a decrease of 7.1% from Aug 2024. The average days on market for units sold in August was 15 days, 15% below the 5-year August average of 18 days. There was a 1.2% month over month decrease in new contract activity with 80 New Pendings; a 1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 101; and a 1.1% increase in supply to 90 active units.

This activity resulted in a Contract Ratio of 1.12 pendings per active listing, down from 1.15 in July and a decrease from 1.39 in August 2024. The Contract Ratio is 24% lower than the 5-year August average of 1.47. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







August 2025

Red Clay Consolidated (New Castle, DE) - Attached

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Closed Sales			55
1.9% from Jul 2025: 54		-3.5% from Aug 2024: 57	
YTD	2025 475	2024 472	+/- 0.6%
5-year Aug average: 74			



Summary

In Red Clay Consolidated (New Castle, DE), the median sold price for Attached properties for August was \$269,950, representing a decrease of 16.3% compared to last month and a decrease of 3.6% from Aug 2024. The average days on market for units sold in August was 28 days, 49% above the 5-year August average of 19 days. There was a 3% month over month decrease in new contract activity with 64 New Pendings; a 1.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 89; and a 12.1% increase in supply to 102 active units.

This activity resulted in a Contract Ratio of 0.87 pendings per active listing, down from 0.99 in July and a decrease from 1.15 in August 2024. The Contract Ratio is 30% lower than the 5-year August average of 1.24. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





