

August 2025

All Home Types
Detached
Attached

Local Market Insight

North Penn (Montgomery, PA)

August 2025

North Penn (Montgomery, PA)

Email: ldavis@tcsr.realtor

New Listings**99** **6.5%**
from Jul 2025:
93 **15.1%**
from Aug 2024:
86

YTD	2025	2024	+/-
	795	821	-3.2%

5-year Aug average: **104****New Pendings****100** **9.9%**
from Jul 2025:
91 **8.7%**
from Aug 2024:
92

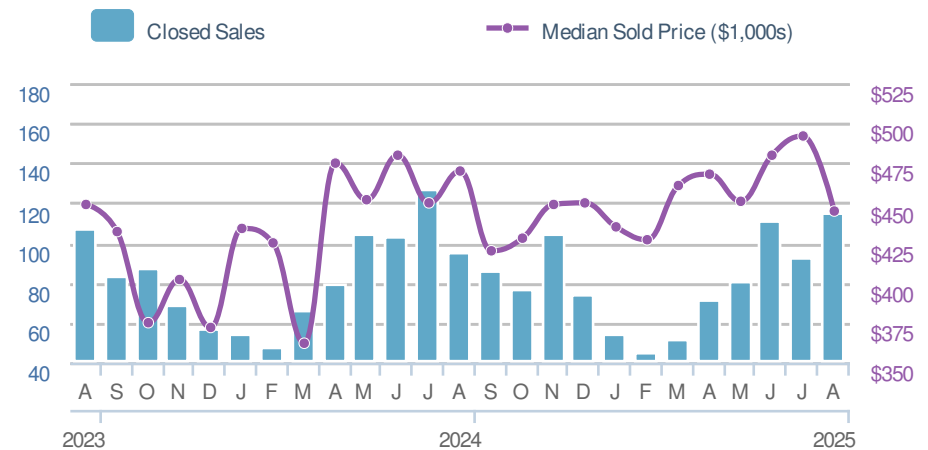
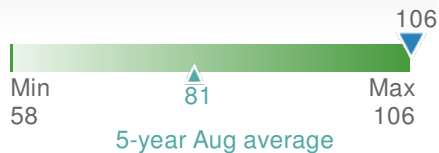
YTD	2025	2024	+/-
	677	742	-8.8%

5-year Aug average: **102****Closed Sales****115** **25.0%**
from Jul 2025:
92 **21.1%**
from Aug 2024:
95

YTD	2025	2024	+/-
	637	687	-7.3%

5-year Aug average: **120****Median Sold Price****\$445,000** **-9.6%**
from Jul 2025:
\$492,500 **-5.3%**
from Aug 2024:
\$470,000

YTD	2025	2024	+/-
	\$460,000	\$450,000	2.2%

5-year Aug average: **\$436,980****Active Listings****106**

Jul 2025	Aug 2024
111	84

Avg DOM**19**

Jul 2025	Aug 2024	YTD
17	15	18

Avg Sold to OLP Ratio**99.9%**

Jul 2025	Aug 2024	YTD
99.2%	99.6%	100.2%

August 2025

North Penn (Montgomery, PA) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****56**
 **14.3%**
from Jul 2025:
49
 **14.3%**
from Aug 2024:
49

YTD	2025	2024	+/-
	428	446	-4.0%

5-year Aug average: **58****New Pendings****53**
 **8.2%**
from Jul 2025:
49
 **3.9%**
from Aug 2024:
51

YTD	2025	2024	+/-
	365	408	-10.5%

5-year Aug average: **56****Closed Sales****66**
 **22.2%**
from Jul 2025:
54
 **24.5%**
from Aug 2024:
53

YTD	2025	2024	+/-
	334	383	-12.8%

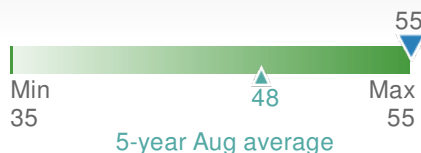
5-year Aug average: **69****Median
Sold Price****\$538,360**
 **-6.0%**
from Jul 2025:
\$572,500
 **-2.1%**
from Aug 2024:
\$550,000

YTD	2025	2024	+/-
	\$567,500	\$515,000	10.2%

5-year Aug average: **\$512,272****Summary**

In North Penn (Montgomery, PA), the median sold price for Detached properties for August was \$538,360, representing a decrease of 6% compared to last month and a decrease of 2.1% from Aug 2024. The average days on market for units sold in August was 19 days, 32% above the 5-year August average of 14 days. There was an 8.2% month over month increase in new contract activity with 53 New Pendings; a 17.8% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 60; and a 5.8% increase in supply to 55 active units.

This activity resulted in a Contract Ratio of 1.09 pendings per active listing, down from 1.40 in July and a decrease from 1.36 in August 2024. The Contract Ratio is 39% lower than the 5-year August average of 1.78. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**55**

Jul 2025	Aug 2024
52	47

Avg DOM**19**

Jul 2025	Aug 2024	YTD
22	16	17

**Avg Sold to
OLP Ratio****99.1%**

Jul 2025	Aug 2024	YTD
98.6%	99.6%	100.3%

August 2025

North Penn (Montgomery, PA) - Attached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****43** **-2.3%**from Jul 2025:
44 **16.2%**from Aug 2024:
37

YTD	2025	2024	+/-
	367	375	-2.1%

5-year Aug average: **46****New Pendings****47** **11.9%**from Jul 2025:
42 **14.6%**from Aug 2024:
41

YTD	2025	2024	+/-
	312	334	-6.6%

5-year Aug average: **46****Closed Sales****49** **28.9%**from Jul 2025:
38 **16.7%**from Aug 2024:
42

YTD	2025	2024	+/-
	303	304	-0.3%

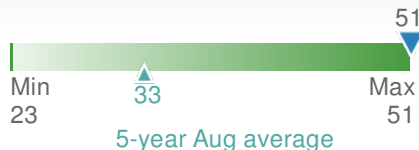
5-year Aug average: **52****Median
Sold Price****\$376,000** **-15.0%**from Jul 2025:
\$442,500 **-2.3%**from Aug 2024:
\$385,000

YTD	2025	2024	+/-
	\$395,000	\$390,000	1.3%

5-year Aug average: **\$364,650****Summary**

In North Penn (Montgomery, PA), the median sold price for Attached properties for August was \$376,000, representing a decrease of 15% compared to last month and a decrease of 2.3% from Aug 2024. The average days on market for units sold in August was 18 days, 41% above the 5-year August average of 13 days. There was an 11.9% month over month increase in new contract activity with 47 New Pendings; an 8.9% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 51; and a 13.6% decrease in supply to 51 active units.

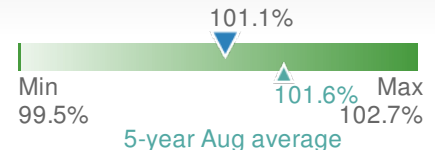
This activity resulted in a Contract Ratio of 1.00 pendings per active listing, up from 0.95 in July and a decrease from 1.51 in August 2024. The Contract Ratio is 53% lower than the 5-year August average of 2.10. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**51**

Jul 2025	Aug 2024
59	37

Avg DOM**18**

Jul 2025	Aug 2024	YTD
11	13	18

**Avg Sold to
OLP Ratio****101.1%**

Jul 2025	Aug 2024	YTD
100.2%	99.5%	100.2%