

August 2025

All Home Types
Detached
Attached

Local Market Insight

Phoenixville Area (Chester, PA)

August 2025

Phoenixville Area (Chester, PA)

Email: ldavis@tcsr.realtor

New Listings**33** **-25.0%**from Jul 2025:
44 **6.5%**from Aug 2024:
31

YTD	2025	2024	+/-
	358	359	-0.3%

5-year Aug average: **43****New Pendings****43** **-2.3%**from Jul 2025:
44 **48.3%**from Aug 2024:
29

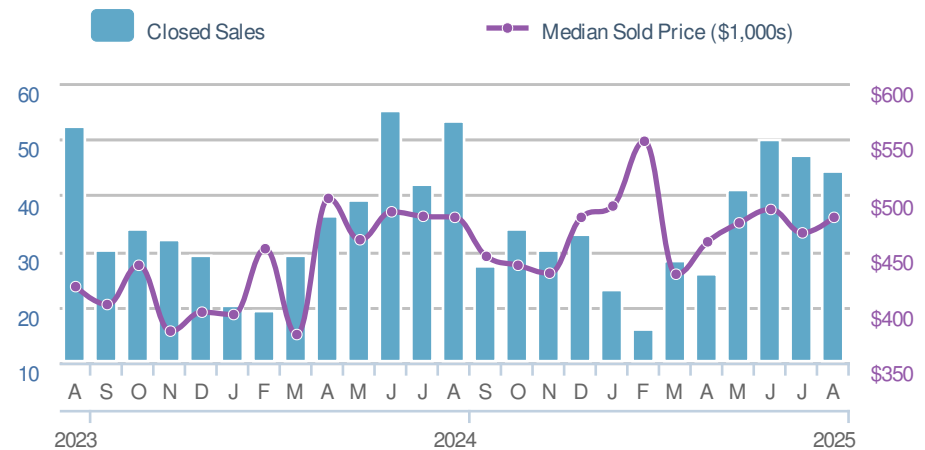
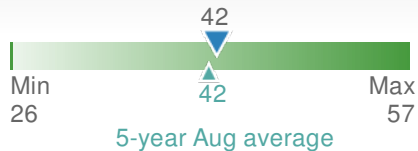
YTD	2025	2024	+/-
	315	309	1.9%

5-year Aug average: **42****Closed Sales****44** **-6.4%**from Jul 2025:
47 **-17.0%**from Aug 2024:
53

YTD	2025	2024	+/-
	280	297	-5.7%

5-year Aug average: **53****Median Sold Price****\$480,000** **3.0%**from Jul 2025:
\$466,000 **0.0%**from Aug 2024:
\$480,000

YTD	2025	2024	+/-
	\$470,000	\$462,500	1.6%

5-year Aug average: **\$413,998****Active Listings****42**

Jul 2025	Aug 2024
48	40

Avg DOM**18**

Jul 2025	Aug 2024	YTD
26	18	23

Avg Sold to OLP Ratio**100.3%**

Jul 2025	Aug 2024	YTD
99.4%	100.9%	100.5%

August 2025

Phoenixville Area (Chester, PA) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****20** **5.3%**from Jul 2025:
19 **17.6%**from Aug 2024:
17

YTD	2025	2024	+/-
	163	177	-7.9%

5-year Aug average: **22****New Pendings****21** **5.0%**from Jul 2025:
20 **75.0%**from Aug 2024:
12

YTD	2025	2024	+/-
	136	153	-11.1%

5-year Aug average: **19****Closed Sales****21** **16.7%**from Jul 2025:
18 **-27.6%**from Aug 2024:
29

YTD	2025	2024	+/-
	123	150	-18.0%

5-year Aug average: **26****Median
Sold Price****\$624,500** **8.1%**from Jul 2025:
\$577,500 **10.5%**from Aug 2024:
\$565,000

YTD	2025	2024	+/-
	\$565,000	\$560,000	0.9%

5-year Aug average: **\$506,300****Summary**

In Phoenixville Area (Chester, PA), the median sold price for Detached properties for August was \$624,500, representing an increase of 8.1% compared to last month and an increase of 10.5% from Aug 2024. The average days on market for units sold in August was 14 days, 7% below the 5-year August average of 15 days. There was a 5% month over month increase in new contract activity with 21 New Pendings; a 6.3% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 30; and a 15% increase in supply to 23 active units.

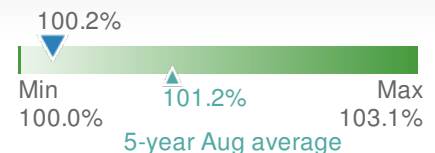
This activity resulted in a Contract Ratio of 1.30 pendings per active listing, down from 1.60 in July and an increase from 0.68 in August 2024. The Contract Ratio is 15% higher than the 5-year August average of 1.13. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**23**

Jul 2025	Aug 2024
20	25

Avg DOM**14**

Jul 2025	Aug 2024	YTD
15	17	17

**Avg Sold to
OLP Ratio****100.2%**

Jul 2025	Aug 2024	YTD
97.7%	103.1%	101.1%

August 2025

Phoenixville Area (Chester, PA) - Attached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****13** **-48.0%**from Jul 2025:
25 **-7.1%**from Aug 2024:
14

YTD	2025	2024	+/-
	195	182	7.1%

5-year Aug average: **21****New Pendings****22** **-8.3%**from Jul 2025:
24 **29.4%**from Aug 2024:
17

YTD	2025	2024	+/-
	179	156	14.7%

5-year Aug average: **22****Closed Sales****23** **-20.7%**from Jul 2025:
29 **-4.2%**from Aug 2024:
24

YTD	2025	2024	+/-
	157	147	6.8%

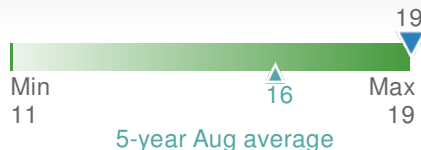
5-year Aug average: **27****Median
Sold Price****\$429,000** **-0.2%**from Jul 2025:
\$430,000 **0.3%**from Aug 2024:
\$427,725

YTD	2025	2024	+/-
	\$420,500	\$408,000	3.1%

5-year Aug average: **\$371,145****Summary**

In Phoenixville Area (Chester, PA), the median sold price for Attached properties for August was \$429,000, representing a decrease of 0.2% compared to last month and an increase of 0.3% from Aug 2024. The average days on market for units sold in August was 22 days, 47% above the 5-year August average of 15 days. There was an 8.3% month over month decrease in new contract activity with 22 New Pendings; a 2.6% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 38; and a 32.1% decrease in supply to 19 active units.

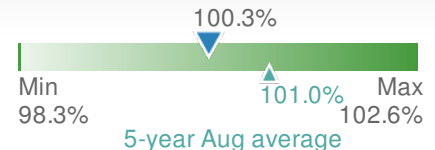
This activity resulted in a Contract Ratio of 2.00 pendings per active listing, up from 1.39 in July and an increase from 1.20 in August 2024. The Contract Ratio is 8% higher than the 5-year August average of 1.85. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**19**

Jul 2025	Aug 2024
28	15

Avg DOM**22**

Jul 2025	Aug 2024	YTD
33	20	28

**Avg Sold to
OLP Ratio****100.3%**

Jul 2025	Aug 2024	YTD
100.4%	98.3%	100.0%