

September 2025

All Home Types
Detached
Attached

Local Market Insight

Montgomery County, PA

September 2025

Montgomery County, PA

Email: ldavis@tcsr.realtor

New Listings**904****↑13.4%**from Aug 2025:
797**↑4.4%**from Sep 2024:
866

YTD	2025	2024	+/-
	8,278	8,067	2.6%

5-year Sep average: **938****New Pendings****767****↓-0.6%**from Aug 2025:
772**↓-0.5%**from Sep 2024:
771

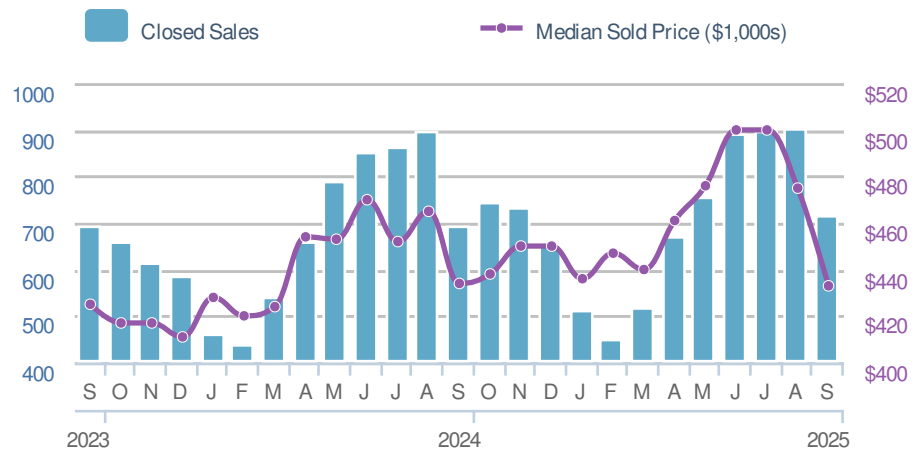
YTD	2025	2024	+/-
	6,816	6,841	-0.4%

5-year Sep average: **793****Closed Sales****712****↓-21.0%**from Aug 2025:
901**↑3.2%**from Sep 2024:
690

YTD	2025	2024	+/-
	6,525	6,362	2.6%

5-year Sep average: **821****Median Sold Price****\$433,750****↓-8.7%**from Aug 2025:
\$475,050**↓-0.2%**from Sep 2024:
\$434,500

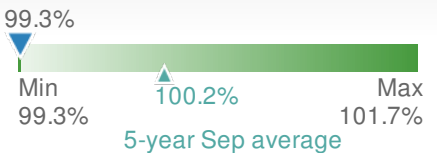
YTD	2025	2024	+/-
	\$465,125	\$450,000	3.4%

5-year Sep average: **\$410,900****Active Listings****1,221**

Aug 2025	Sep 2024
1,141	1,058

Avg DOM**24**

Aug 2025	Sep 2024	YTD
20	22	22

Avg Sold to OLP Ratio**99.3%**

Aug 2025	Sep 2024	YTD
99.4%	99.4%	100.0%

September 2025

Montgomery County, PA - Detached

Tri-County Suburban REALTORS

Email: ldavis@tcsr.realtor

New Listings**562** **24.1%**from Aug 2025:
453 **11.5%**from Sep 2024:
504

YTD	2025	2024	+/-
	5,008	4,983	0.5%

5-year Sep average: **561****New Pendings****458** **-0.4%**from Aug 2025:
460 **-1.5%**from Sep 2024:
465

YTD	2025	2024	+/-
	4,196	4,173	0.6%

5-year Sep average: **473****Closed Sales****439** **-25.6%**from Aug 2025:
590 **0.7%**from Sep 2024:
436

YTD	2025	2024	+/-
	4,019	3,874	3.7%

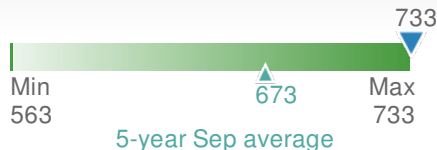
5-year Sep average: **503****Median
Sold Price****\$523,000** **-9.8%**from Aug 2025:
\$580,000 **1.9%**from Sep 2024:
\$513,500

YTD	2025	2024	+/-
	\$551,000	\$525,000	5.0%

5-year Sep average: **\$481,290****Summary**

In Montgomery County, PA, the median sold price for Detached properties for September was \$523,000, representing a decrease of 9.8% compared to last month and an increase of 1.9% from Sep 2024. The average days on market for units sold in September was 23 days, 13% above the 5-year September average of 20 days. There was a 0.4% month over month decrease in new contract activity with 458 New Pendings; a 0.5% MoM decrease in All Pendings (new contracts + contracts carried over from August) to 618; and an 11.7% increase in supply to 733 active units.

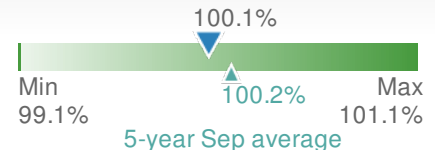
This activity resulted in a Contract Ratio of 0.84 pendings per active listing, down from 0.95 in August and a decrease from 1.07 in September 2024. The Contract Ratio is 25% lower than the 5-year September average of 1.12. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**733**

Aug 2025	Sep 2024
656	668

Avg DOM**23**

Aug 2025	Sep 2024	YTD
19	24	22

**Avg Sold to
OLP Ratio****100.1%**

Aug 2025	Sep 2024	YTD
99.7%	99.1%	100.4%

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Montgomery County, PA - Attached

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New Listings**342** **-0.6%**from Aug 2025:
344 **-5.3%**from Sep 2024:
361

YTD	2025	2024	+/-
	3,270	3,079	6.2%

5-year Sep average: **376****New Pendings****309** **-1.0%**from Aug 2025:
312 **1.3%**from Sep 2024:
305

YTD	2025	2024	+/-
	2,620	2,666	-1.7%

5-year Sep average: **319****Closed Sales****273** **-12.2%**from Aug 2025:
311 **7.9%**from Sep 2024:
253

YTD	2025	2024	+/-
	2,506	2,486	0.8%

5-year Sep average: **318****Median
Sold Price****\$350,000** **-2.8%**from Aug 2025:
\$359,900 **-4.1%**from Sep 2024:
\$365,000

YTD	2025	2024	+/-
	\$365,000	\$353,612	3.2%

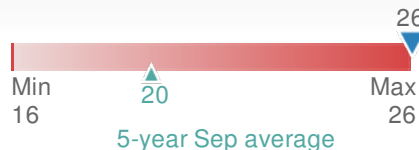
5-year Sep average: **\$327,000****Summary**

In Montgomery County, PA, the median sold price for Attached properties for September was \$350,000, representing a decrease of 2.8% compared to last month and a decrease of 4.1% from Sep 2024. The average days on market for units sold in September was 26 days, 33% above the 5-year September average of 20 days. There was a 1% month over month decrease in new contract activity with 309 New Pendings; a 4.4% MoM increase in All Pendings (new contracts + contracts carried over from August) to 478; and a 0.6% increase in supply to 488 active units.

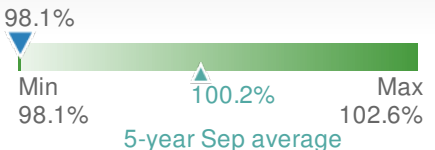
This activity resulted in a Contract Ratio of 0.98 pendings per active listing, up from 0.94 in August and a decrease from 1.24 in September 2024. The Contract Ratio is 28% lower than the 5-year September average of 1.36. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**488**

Aug 2025	Sep 2024
485	390

Avg DOM**26**

Aug 2025	Sep 2024	YTD
21	18	24

**Avg Sold to
OLP Ratio****98.1%**

Aug 2025	Sep 2024	YTD
98.8%	99.8%	99.3%