

# September 2025

All Home Types  
Detached  
Attached

## Local Market Insight

### Boyertown Area (Montgomery, PA)

**September 2025**

## Boyertown Area (Montgomery, PA)

Email: ldavis@tcsr.realtor

**New Listings****23****↓ -8.0%**from Aug 2025:  
**25****↓ -8.0%**from Sep 2024:  
**25**

| YTD | 2025       | 2024       | +/-    |
|-----|------------|------------|--------|
|     | <b>265</b> | <b>345</b> | -23.2% |

5-year Sep average: **30****New Pendings****20****↑ 53.8%**from Aug 2025:  
**13****↓ -33.3%**from Sep 2024:  
**30**

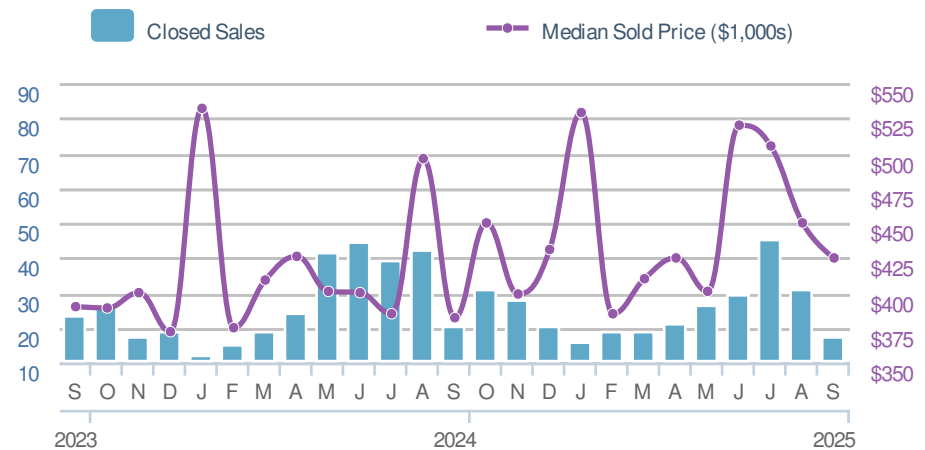
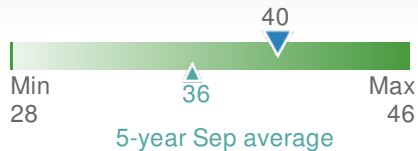
| YTD | 2025       | 2024       | +/-    |
|-----|------------|------------|--------|
|     | <b>217</b> | <b>307</b> | -29.3% |

5-year Sep average: **26****Closed Sales****17****↓ -45.2%**from Aug 2025:  
**31****↓ -15.0%**from Sep 2024:  
**20**

| YTD | 2025       | 2024       | +/-    |
|-----|------------|------------|--------|
|     | <b>243</b> | <b>275</b> | -11.6% |

5-year Sep average: **27****Median Sold Price****\$425,000****↓ -5.6%**from Aug 2025:  
**\$450,000****↑ 11.1%**from Sep 2024:  
**\$382,500**

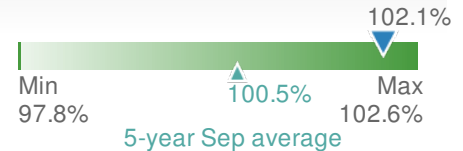
| YTD | 2025             | 2024             | +/-   |
|-----|------------------|------------------|-------|
|     | <b>\$445,000</b> | <b>\$402,165</b> | 10.7% |

5-year Sep average: **\$395,149****Active Listings****40**

| Aug 2025  | Sep 2024  |
|-----------|-----------|
| <b>41</b> | <b>28</b> |

**Avg DOM****14**

| Aug 2025  | Sep 2024  | YTD       |
|-----------|-----------|-----------|
| <b>13</b> | <b>10</b> | <b>18</b> |

**Avg Sold to OLP Ratio****102.1%**

| Aug 2025      | Sep 2024     | YTD           |
|---------------|--------------|---------------|
| <b>101.8%</b> | <b>99.7%</b> | <b>101.6%</b> |

**September 2025****Boyertown Area (Montgomery, PA) - Detached**Tri-County Suburban REALTORS  
Email: ldavis@tcsr.realtor**New Listings****19** **-13.6%**from Aug 2025:  
**22** **-5.0%**from Sep 2024:  
**20**

| YTD | 2025       | 2024       | +/-  |
|-----|------------|------------|------|
|     | <b>220</b> | <b>218</b> | 0.9% |

5-year Sep average: **24****New Pendings****13** **44.4%**from Aug 2025:  
**9** **-31.6%**from Sep 2024:  
**19**

| YTD | 2025       | 2024       | +/-    |
|-----|------------|------------|--------|
|     | <b>172</b> | <b>197</b> | -12.7% |

5-year Sep average: **20****Closed Sales****13** **-48.0%**from Aug 2025:  
**25** **18.2%**from Sep 2024:  
**11**

| YTD | 2025       | 2024       | +/-  |
|-----|------------|------------|------|
|     | <b>182</b> | <b>182</b> | 0.0% |

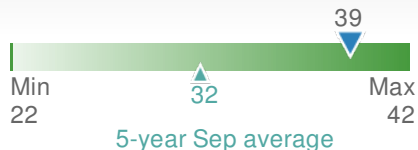
5-year Sep average: **20****Median Sold Price****\$480,000** **0.0%**from Aug 2025:  
**\$480,000** **17.1%**from Sep 2024:  
**\$410,000**

| YTD | 2025             | 2024             | +/-  |
|-----|------------------|------------------|------|
|     | <b>\$517,500</b> | <b>\$495,500</b> | 4.4% |

5-year Sep average: **\$428,400****Summary**

In Boyertown Area (Montgomery, PA), the median sold price for Detached properties for September was \$480,000, representing no change compared to last month and an increase of 17.1% from Sep 2024. The average days on market for units sold in September was 15 days, 16% below the 5-year September average of 18 days. There was a 44.4% month over month increase in new contract activity with 13 New Pendings; no MoM change in All Pendings (new contracts + contracts carried over from August) with 20; and a 2.5% decrease in supply to 39 active units.

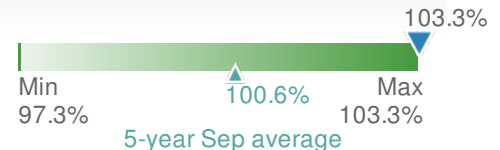
This activity resulted in a Contract Ratio of 0.51 pendings per active listing, up from 0.50 in August and a decrease from 1.50 in September 2024. The Contract Ratio is 59% lower than the 5-year September average of 1.24. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

**Active Listings****39**

| Aug 2025  | Sep 2024  |
|-----------|-----------|
| <b>40</b> | <b>22</b> |

**Avg DOM****15**

| Aug 2025  | Sep 2024  | YTD       |
|-----------|-----------|-----------|
| <b>14</b> | <b>12</b> | <b>19</b> |

**Avg Sold to OLP Ratio****103.3%**

| Aug 2025      | Sep 2024      | YTD           |
|---------------|---------------|---------------|
| <b>101.9%</b> | <b>100.3%</b> | <b>102.1%</b> |

**September 2025****Boyertown Area (Montgomery, PA) - Attached**Tri-County Suburban REALTORS  
Email: ldavis@tcsr.realtor**New Listings****4** **33.3%**from Aug 2025:  
**3** **-20.0%**from Sep 2024:  
**5**

| YTD | 2025      | 2024       | +/-    |
|-----|-----------|------------|--------|
|     | <b>45</b> | <b>126</b> | -64.3% |

5-year Sep average: **6****New Pendings****7** **75.0%**from Aug 2025:  
**4** **-36.4%**from Sep 2024:  
**11**

| YTD | 2025      | 2024       | +/-    |
|-----|-----------|------------|--------|
|     | <b>45</b> | <b>110</b> | -59.1% |

5-year Sep average: **6****Closed Sales****4** **-33.3%**from Aug 2025:  
**6** **-55.6%**from Sep 2024:  
**9**

| YTD | 2025      | 2024      | +/-    |
|-----|-----------|-----------|--------|
|     | <b>61</b> | <b>93</b> | -34.4% |

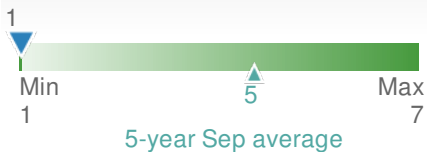
5-year Sep average: **7****Median Sold Price****\$362,450** **0.7%**from Aug 2025:  
**\$360,000** **-3.3%**from Sep 2024:  
**\$375,000**

| YTD | 2025             | 2024             | +/-   |
|-----|------------------|------------------|-------|
|     | <b>\$365,940</b> | <b>\$370,000</b> | -1.1% |

5-year Sep average: **\$351,410****Summary**

In Boyertown Area (Montgomery, PA), the median sold price for Attached properties for September was \$362,450, representing an increase of 0.7% compared to last month and a decrease of 3.3% from Sep 2024. The average days on market for units sold in September was 13 days, 12% above the 5-year September average of 12 days. There was a 75% month over month increase in new contract activity with 7 New Pendings; a 23.1% MoM increase in All Pendings (new contracts + contracts carried over from August) to 16; and no change in supply with 1 active units.

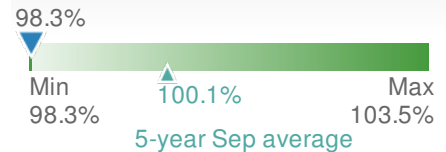
This activity resulted in a Contract Ratio of 16.00 pendings per active listing, up from 13.00 in August and an increase from 6.83 in September 2024. The Contract Ratio is 137% higher than the 5-year September average of 6.76. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

**Active Listings****1**

| Aug 2025 | Sep 2024 |
|----------|----------|
| <b>1</b> | <b>6</b> |

**Avg DOM****13**

| Aug 2025  | Sep 2024 | YTD       |
|-----------|----------|-----------|
| <b>10</b> | <b>7</b> | <b>12</b> |

**Avg Sold to OLP Ratio****98.3%**

| Aug 2025      | Sep 2024     | YTD           |
|---------------|--------------|---------------|
| <b>101.3%</b> | <b>99.1%</b> | <b>100.1%</b> |