September 2025

All Home Types Detached Attached

Local Market Insight

North Penn (Montgomery, PA)



Presented by
Lauren Davis
Tri-County Suburban REALTORS
Email: Idavis@tcsr.realtor

Local Market Insight

Presented by **Lauren Davis**

Tri-County Suburban REALTORS

September 2025

North Penn (Montgomery, PA)

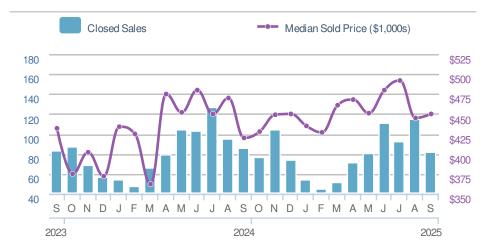
Email: ldavis@tcsr.realtor

















Lauren Davis

September 2025

North Penn (Montgomery, PA) - Detached

Tri-County Suburban REALTORS

Email: Idavis@tcsr.realtor



New Pendings		57	
7.5% from Aug 2025: 53		32.6% from Sep 2024:	
YTD	2025 423	2024 451	+/- -6.2%
5-year Sep average: 48			





Summary

In North Penn (Montgomery, PA), the median sold price for Detached properties for September was \$507,500, representing a decrease of 5.7% compared to last month and a decrease of 8.6% from Sep 2024. The average days on market for units sold in September was 19 days, 13% above the 5-year September average of 17 days. There was a 7.5% month over month increase in new contract activity with 57 New Pendings; a 26.7% MoM increase in All Pendings (new contracts + contracts carried over from August) to 76; and an 18.2% increase in supply to 65 active units.

This activity resulted in a Contract Ratio of 1.17 pendings per active listing, up from 1.09 in August and no change from September 2024. The Contract Ratio is 12% lower than the 5-year September average of 1.33. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







Lauren Davis

September 2025

North Penn (Montgomery, PA) - Attached

Tri-County Suburban REALTORS

Email: ldavis@tcsr.realtor









Summary

In North Penn (Montgomery, PA), the median sold price for Attached properties for September was \$395,000, representing an increase of 5.1% compared to last month and an increase of 8.2% from Sep 2024. The average days on market for units sold in September was 23 days, 64% above the 5-year September average of 14 days. There was a 10.6% month over month decrease in new contract activity with 42 New Pendings; a 2% MoM increase in All Pendings (new contracts + contracts carried over from August) to 52; and a 15.7% increase in supply to 59 active units.

This activity resulted in a Contract Ratio of 0.88 pendings per active listing, down from 1.00 in August and a decrease from 1.36 in September 2024. The Contract Ratio is 55% lower than the 5-year September average of 1.97. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





