

September 2025

All Home Types
Detached
Attached

Local Market Insight

Phoenixville Area (Chester, PA)

September 2025

Phoenixville Area (Chester, PA)

Email: ldavis@tcsr.realtor

New Listings**46** **39.4%**
from Aug 2025:
33 **53.3%**
from Sep 2024:
30

YTD	2025	2024	+/-
	409	392	4.3%

5-year Sep average: **44****New Pendings****34** **-20.9%**
from Aug 2025:
43 **-5.6%**
from Sep 2024:
36

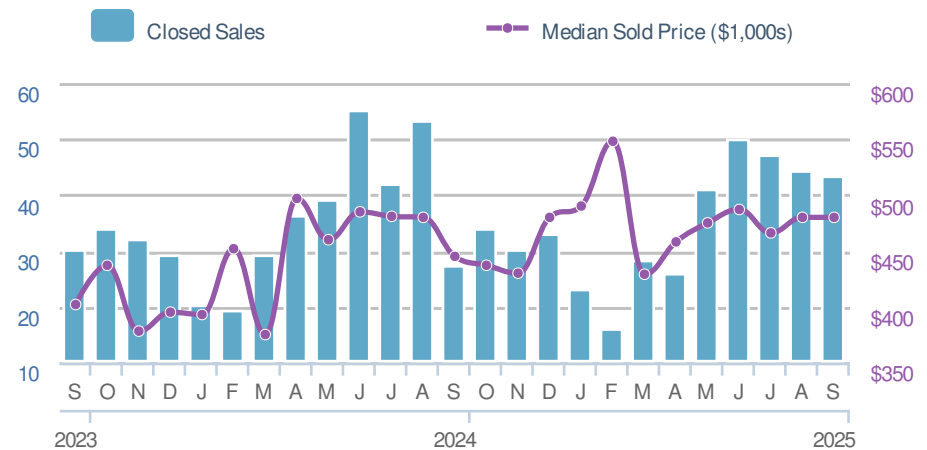
YTD	2025	2024	+/-
	348	346	0.6%

5-year Sep average: **37****Closed Sales****43** **-2.3%**
from Aug 2025:
44 **59.3%**
from Sep 2024:
27

YTD	2025	2024	+/-
	330	325	1.5%

5-year Sep average: **40****Median Sold Price****\$480,000** **0.0%**
from Aug 2025:
\$480,000 **7.9%**
from Sep 2024:
\$445,000

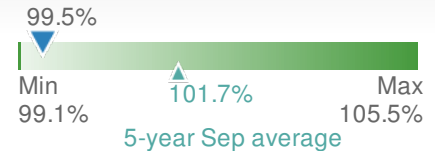
YTD	2025	2024	+/-
	\$470,000	\$457,900	2.6%

5-year Sep average: **\$404,150****Active Listings****56**

Aug 2025	Sep 2024
42	34

Avg DOM**26**

Aug 2025	Sep 2024	YTD
18	14	23

Avg Sold to OLP Ratio**99.5%**

Aug 2025	Sep 2024	YTD
100.3%	99.1%	100.3%

September 2025

Phoenixville Area (Chester, PA) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****21** **5.0%**from Aug 2025:
20 **0.0%**from Sep 2024:
21

YTD	2025	2024	+/-
	186	200	-7.0%

5-year Sep average: **22****New Pendings****20** **-4.8%**from Aug 2025:
21 **-9.1%**from Sep 2024:
22

YTD	2025	2024	+/-
	155	176	-11.9%

5-year Sep average: **20****Closed Sales****21** **0.0%**from Aug 2025:
21 **50.0%**from Sep 2024:
14

YTD	2025	2024	+/-
	145	164	-11.6%

5-year Sep average: **19****Median
Sold Price****\$600,000** **-3.9%**from Aug 2025:
\$624,500 **24.6%**from Sep 2024:
\$481,387

YTD	2025	2024	+/-
	\$579,000	\$558,500	3.7%

5-year Sep average: **\$493,727****Summary**

In Phoenixville Area (Chester, PA), the median sold price for Detached properties for September was \$600,000, representing a decrease of 3.9% compared to last month and an increase of 24.6% from Sep 2024. The average days on market for units sold in September was 18 days, 29% above the 5-year September average of 14 days. There was a 4.8% month over month decrease in new contract activity with 20 New Pendings; a 10% MoM decrease in All Pendings (new contracts + contracts carried over from August) to 27; and a 4.3% increase in supply to 24 active units.

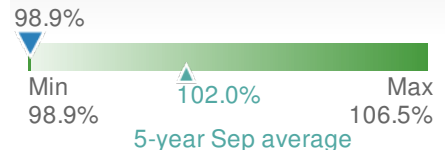
This activity resulted in a Contract Ratio of 1.13 pendings per active listing, down from 1.30 in August and a decrease from 1.24 in September 2024. The Contract Ratio is 5% higher than the 5-year September average of 1.07. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**24**

Aug 2025	Sep 2024
23	21

Avg DOM**18**

Aug 2025	Sep 2024	YTD
14	8	17

**Avg Sold to
OLP Ratio****98.9%**

Aug 2025	Sep 2024	YTD
100.2%	99.8%	100.8%

September 2025

Phoenixville Area (Chester, PA) - Attached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****25** **92.3%**
from Aug 2025: **13**
 **177.8%**
from Sep 2024: **9**

YTD	2025	2024	+/-
	223	192	16.1%

5-year Sep average: **22****New Pendings****14** **-36.4%**
from Aug 2025: **22**
 **0.0%**
from Sep 2024: **14**

YTD	2025	2024	+/-
	193	170	13.5%

5-year Sep average: **18****Closed Sales****22** **-4.3%**
from Aug 2025: **23**
 **69.2%**
from Sep 2024: **13**

YTD	2025	2024	+/-
	185	161	14.9%

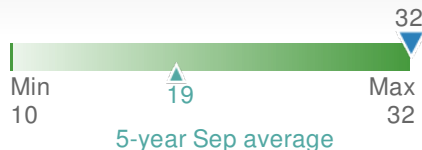
5-year Sep average: **21****Median
Sold Price****\$403,000** **-6.1%**
from Aug 2025: **\$429,000**
 **-7.4%**
from Sep 2024: **\$435,000**

YTD	2025	2024	+/-
	\$415,750	\$410,000	1.4%

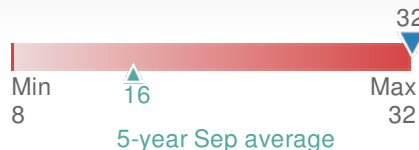
5-year Sep average: **\$370,160****Summary**

In Phoenixville Area (Chester, PA), the median sold price for Attached properties for September was \$403,000, representing a decrease of 6.1% compared to last month and a decrease of 7.4% from Sep 2024. The average days on market for units sold in September was 32 days, 105% above the 5-year September average of 16 days. There was a 36.4% month over month decrease in new contract activity with 14 New Pendings; a 36.8% MoM decrease in All Pendings (new contracts + contracts carried over from August) to 24; and a 68.4% increase in supply to 32 active units.

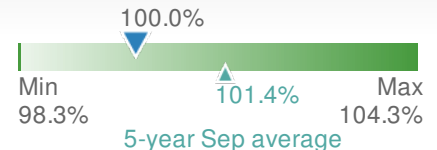
This activity resulted in a Contract Ratio of 0.75 pendings per active listing, down from 2.00 in August and a decrease from 1.38 in September 2024. The Contract Ratio is 50% lower than the 5-year September average of 1.50. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**32**

Aug 2025	Sep 2024
19	13

Avg DOM**32**

Aug 2025	Sep 2024	YTD
22	21	28

**Avg Sold to
OLP Ratio****100.0%**

Aug 2025	Sep 2024	YTD
100.3%	98.3%	100.0%