

September 2025

All Home Types
Detached
Attached

Local Market Insight

West Chester Area (Chester, PA)

September 2025

West Chester Area (Chester, PA)

Email: ldavis@tcsr.realtor

New Listings**139**

↑ **15.8%**
from Aug 2025:
120

↑ **28.7%**
from Sep 2024:
108

YTD	2025	2024	+/-
	1,201	1,068	12.5%

5-year Sep average: **118****New Pendings****101**

↓ **-9.0%**
from Aug 2025:
111

↑ **3.1%**
from Sep 2024:
98

YTD	2025	2024	+/-
	951	915	3.9%

5-year Sep average: **99****Closed Sales****107**

↑ **1.9%**
from Aug 2025:
105

↑ **3.9%**
from Sep 2024:
103

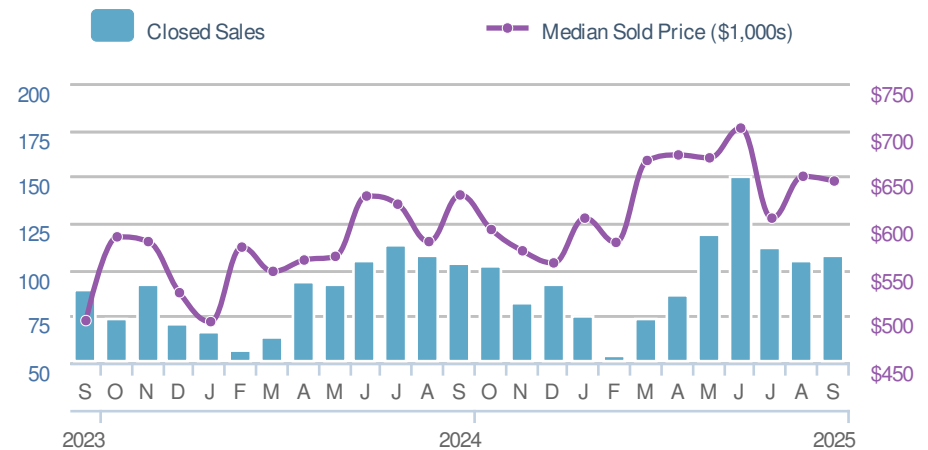
YTD	2025	2024	+/-
	917	847	8.3%

5-year Sep average: **108****Median Sold Price****\$645,000**

↓ **-0.8%**
from Aug 2025:
\$650,000

↑ **2.4%**
from Sep 2024:
\$630,000

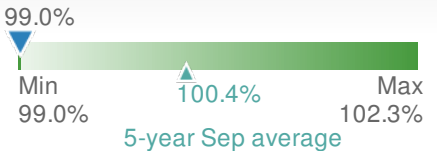
YTD	2025	2024	+/-
	\$655,000	\$585,000	12.0%

5-year Sep average: **\$557,170****Active Listings****140**

Aug 2025	Sep 2024
121	101

Avg DOM**15**

Aug 2025	Sep 2024	YTD
19	12	15

Avg Sold to OLP Ratio**99.0%**

Aug 2025	Sep 2024	YTD
100.3%	100.2%	100.7%

September 2025**West Chester Area (Chester, PA) - Detached**Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****86**
 **19.4%**
from Aug 2025:
72
 **41.0%**
from Sep 2024:
61

YTD	2025	2024	+/-
	726	568	27.8%

5-year Sep average: **66****New Pendings****60**
 **-16.7%**
from Aug 2025:
72
 **3.4%**
from Sep 2024:
58

YTD	2025	2024	+/-
	543	465	16.8%

5-year Sep average: **55****Closed Sales****68**
 **4.6%**
from Aug 2025:
65
 **44.7%**
from Sep 2024:
47

YTD	2025	2024	+/-
	513	409	25.4%

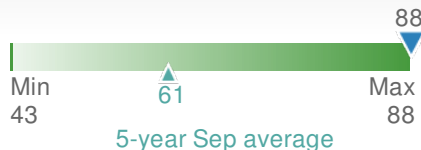
5-year Sep average: **55****Median
Sold Price****\$760,500**
 **-4.9%**
from Aug 2025:
\$800,000
 **-2.5%**
from Sep 2024:
\$780,000

YTD	2025	2024	+/-
	\$817,000	\$770,000	6.1%

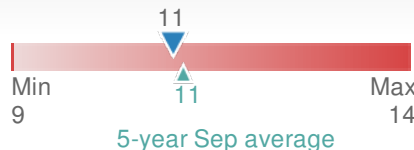
5-year Sep average: **\$719,100****Summary**

In West Chester Area (Chester, PA), the median sold price for Detached properties for September was \$760,500, representing a decrease of 4.9% compared to last month and a decrease of 2.5% from Sep 2024. The average days on market for units sold in September was 11 days, 2% below the 5-year September average of 11 days. There was a 16.7% month over month decrease in new contract activity with 60 New Pendings; a 5.2% MoM decrease in All Pendings (new contracts + contracts carried over from August) to 147; and a 12.8% increase in supply to 88 active units.

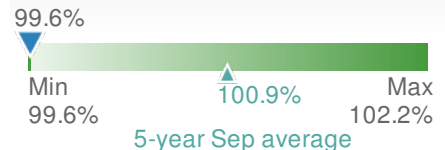
This activity resulted in a Contract Ratio of 1.67 pendings per active listing, down from 1.99 in August and a decrease from 2.37 in September 2024. The Contract Ratio is 16% lower than the 5-year September average of 2.00. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**88**

Aug 2025	Sep 2024
78	57

Avg DOM**11**

Aug 2025	Sep 2024	YTD
17	10	12

**Avg Sold to
OLP Ratio****99.6%**

Aug 2025	Sep 2024	YTD
101.0%	101.3%	101.4%

September 2025**West Chester Area (Chester, PA) - Attached**Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****53** **10.4%**from Aug 2025:
48 **12.8%**from Sep 2024:
47

YTD	2025	2024	+/-
	475	500	-5.0%

5-year Sep average: **52****New Pendings****41** **5.1%**from Aug 2025:
39 **2.5%**from Sep 2024:
40

YTD	2025	2024	+/-
	408	450	-9.3%

5-year Sep average: **44****Closed Sales****39** **-2.5%**from Aug 2025:
40 **-30.4%**from Sep 2024:
56

YTD	2025	2024	+/-
	404	438	-7.8%

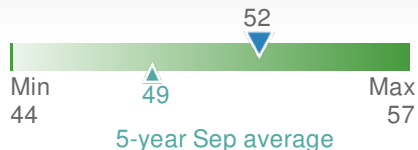
5-year Sep average: **52****Median
Sold Price****\$465,000** **-6.1%**from Aug 2025:
\$495,000 **-8.8%**from Sep 2024:
\$510,000

YTD	2025	2024	+/-
	\$498,500	\$493,250	1.1%

5-year Sep average: **\$435,250****Summary**

In West Chester Area (Chester, PA), the median sold price for Attached properties for September was \$465,000, representing a decrease of 6.1% compared to last month and a decrease of 8.8% from Sep 2024. The average days on market for units sold in September was 21 days, 38% above the 5-year September average of 15 days. There was a 5.1% month over month increase in new contract activity with 41 New Pendings; a 1.9% MoM increase in All Pendings (new contracts + contracts carried over from August) to 53; and a 20.9% increase in supply to 52 active units.

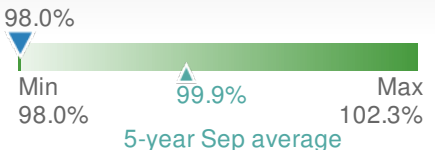
This activity resulted in a Contract Ratio of 1.02 pendings per active listing, down from 1.21 in August and a decrease from 2.07 in September 2024. The Contract Ratio is 37% lower than the 5-year September average of 1.61. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**52**

Aug 2025	Sep 2024
43	44

Avg DOM**21**

Aug 2025	Sep 2024	YTD
21	14	19

**Avg Sold to
OLP Ratio****98.0%**

Aug 2025	Sep 2024	YTD
99.1%	99.4%	99.7%