October 2025

All Home Types Detached Attached

Local Market Insight

New Castle County, DE



Presented by
Lauren Davis
Tri-County Suburban REALTORS
Email: Idavis@tcsr.realtor

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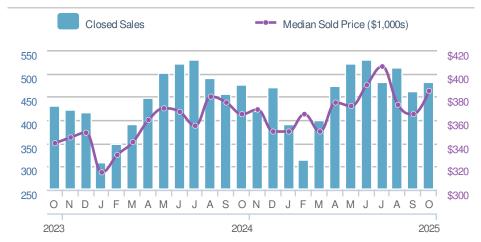
Email: ldavis@tcsr.realtor

New Listings		578		
from	7.8% from Sep 2025: 536		1.4% from Oct 2024: 570	
YTD	2025 5,905	2024 5,767	+/- 2.4%	
5-year Oct average: 605				



Closed Sales		480	
4.3% from Sep 2025:		1.3% from Oct 2024: 474	
YTD	2025 4,704	2024 4,613	+/- 2.0%
5-year Oct average: 524			











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New Castle County, DE - Detached

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New Listings		335	
from	3.4% Sep 2025: 324	2.8% from Oct 2024: 326	
YTD	2025 3,625	2024 3,428	+/- 5.7%
5-year Oct average: 357			

New Pendings		314	
-9.0%		0.0%	
from Sep 2025:		from Oct 2024:	
345		314	
YTD	2025	2024	+/-
	3,074	2,982	3.1%
5-year Oct average: 347			

Closed Sales			298
5.3% from Sep 2025: 283		from O	ct 2024:
YTD	2025 2,917	2024 2,812	+/- 3.7%
5-year Oct average: 315			



Summary

In New Castle County, DE, the median sold price for Detached properties for October was \$439,900, representing an increase of 3.5% compared to last month and an increase of 4.1% from Oct 2024. The average days on market for units sold in October was 26 days, 38% above the 5-year October average of 19 days. There was a 9% month over month decrease in new contract activity with 314 New Pendings; a 3.4% MoM decrease in All Pendings (new contracts + contracts carried over from September) to 430; and a 5.2% increase in supply to 529 active units.

This activity resulted in a Contract Ratio of 0.81 pendings per active listing, down from 0.88 in September and a decrease from 0.91 in October 2024. The Contract Ratio is 28% lower than the 5-year October average of 1.13. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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New Pendings		203	
27.7% from Sep 2025:		3.0% from Oct 2024: 197	
YTD	2025 1,844	2024 1,900	+/- -2.9%
5-year Oct average: 227			

Closed Sales			182
2.8% from Sep 2025:		-7.1% from Oct 2024: 196	
YTD	2025 1,785	2024 1,798	+/- -0.7%
5-year Oct average: 209			



Summary

In New Castle County, DE, the median sold price for Attached properties for October was \$265,000, representing a decrease of 8.3% compared to last month and a decrease of 5.4% from Oct 2024. The average days on market for units sold in October was 29 days, 32% above the 5-year October average of 22 days. There was a 27.7% month over month increase in new contract activity with 203 New Pendings; a 5% MoM increase in All Pendings (new contracts + contracts carried over from September) to 252; and a 3.7% increase in supply to 368 active units.

This activity resulted in a Contract Ratio of 0.68 pendings per active listing, no change from September and a decrease from 0.78 in October 2024. The Contract Ratio is 38% lower than the 5-year October average of 1.09. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.





