October 2025

All Home Types Detached Attached

Local Market Insight

Spring-Ford Area (Montgomery, PA)



Presented by
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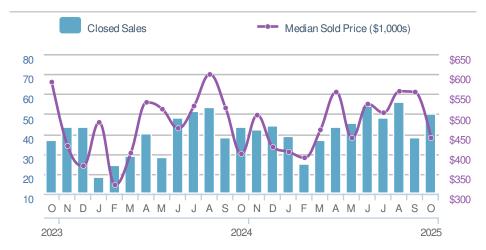
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Lauren Davis

October 2025

Spring-Ford Area (Montgomery, PA) - Detached

Tri-County Suburban REALTORS

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Closed Sales		25		
13.6% from Sep 2025:		31.6% from Oct 2024:		
YTD	2025 234	2024 177	+/- 32.2%	
5-year Oct average: 22				

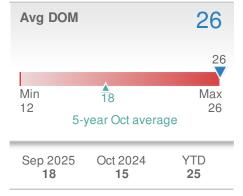


Summary

In Spring-Ford Area (Montgomery, PA), the median sold price for Detached properties for October was \$604,900, representing a decrease of 12.6% compared to last month and a decrease of 5.5% from Oct 2024. The average days on market for units sold in October was 26 days, 43% above the 5-year October average of 18 days. There was an 11.1% month over month decrease in new contract activity with 24 New Pendings; a 5.3% MoM decrease in All Pendings (new contracts + contracts carried over from September) to 36; and a 28.1% increase in supply to 41 active units.

This activity resulted in a Contract Ratio of 0.88 pendings per active listing, down from 1.19 in September and a decrease from 1.22 in October 2024. The Contract Ratio is 44% lower than the 5-year October average of 1.56. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.







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Spring-Ford Area (Montgomery, PA) - Attached

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Close	d Sales		25	
56.3% from Sep 2025:		4.2% from Oct 2024: 24		
YTD	2025 217	2024 210	+/- 3.3%	
5-year Oct average: 26				



Summary

In Spring-Ford Area (Montgomery, PA), the median sold price for Attached properties for October was \$330,000, representing a decrease of 26.7% compared to last month and a decrease of 16.1% from Oct 2024. The average days on market for units sold in October was 17 days, 22% below the 5-year October average of 22 days. There was an 18.5% month over month decrease in new contract activity with 22 New Pendings; an 11.8% MoM decrease in All Pendings (new contracts + contracts carried over from September) to 30; and a 44.8% increase in supply to 42 active units.

This activity resulted in a Contract Ratio of 0.71 pendings per active listing, down from 1.17 in September and a decrease from 1.00 in October 2024. The Contract Ratio is 48% lower than the 5-year October average of 1.37. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.



