

December 2025

All Home Types
Detached
Attached

Local Market Insight

Phoenixville Area (Chester, PA)

 **MarketStats**
by ShowingTime

Presented by
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December 2025

Phoenixville Area (Chester, PA)

Email: ldavis@tcsr.realtor

| | | |
|------------------------|-------------------|-------------|
| New Listings | 13 | |
| ↓ -23.5% | ↓ -38.1% | |
| from Nov 2025: 17 | from Dec 2024: 21 | |
| YTD 2025 2024 +/- | | |
| 494 | 485 | 1.9% |
| 5-year Dec average: 21 | | |

| | | |
|-------------------------------|--------------------------|-------------|
| Median Sold Price | \$460,000 | |
| ↓ -6.8% | ↓ -4.2% | |
| from Nov 2025: \$493,750 | from Dec 2024: \$480,000 | |
| YTD 2025 2024 +/- | | |
| \$475,000 | \$455,000 | 4.4% |
| 5-year Dec average: \$415,500 | | |



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|------------------------|-----------|
| Active Listings | 34 |
| Min 23 | 31 |
| 5-year Dec average | |
| 34 | 42 |
| Nov 2025 Dec 2024 | |
| 52 | 30 |

| | |
| --- | --- |
| **Avg DOM** | **29** |

| Min 18 | 27 |
| 5-year Dec average | |
| 29 | 47 |
| Nov 2025 Dec 2024 YTD | |
| **20** | **19** | **23** |

| | |
| --- | --- |
| **Avg Sold to OLP Ratio** | **98.3%** |

| Min 97.5% | 99.0% |
| 5-year Dec average | |
| 98.3% | 102.1% |
| Nov 2025 Dec 2024 YTD | |
| **99.5%** | **99.1%** | **100.1%** |

December 2025

Phoenixville Area (Chester, PA) - Detached

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| | | |
|-----------------------|------------------|-------|
| New Listings | 6 | |
| ↓ -33.3% | ↑ 100.0% | |
| from Nov 2025: 9 | from Dec 2024: 3 | |
| YTD 2025 2024 +/- | | |
| 224 | 237 | -5.5% |
| 5-year Dec average: 9 | | |

| | | |
|------------------------|-------------------|--------|
| New Pendlings | 10 | |
| ↓ -16.7% | ↓ -16.7% | |
| from Nov 2025: 12 | from Dec 2024: 12 | |
| YTD 2025 2024 +/- | | |
| 197 | 220 | -10.5% |
| 5-year Dec average: 15 | | |

| | | |
|------------------------|-------------------|-------|
| Closed Sales | 16 | |
| ↓ -5.9% | ↓ -11.1% | |
| from Nov 2025: 17 | from Dec 2024: 18 | |
| YTD 2025 2024 +/- | | |
| 198 | 219 | -9.6% |
| 5-year Dec average: 19 | | |

| | | |
|-------------------------------|--------------------------|------|
| Median Sold Price | \$517,500 | |
| ↓ -22.8% | ↓ -2.9% | |
| from Nov 2025: \$670,000 | from Dec 2024: \$533,000 | |
| YTD 2025 2024 +/- | | |
| \$580,000 | \$530,000 | 9.4% |
| 5-year Dec average: \$463,250 | | |

Summary

In Phoenixville Area (Chester, PA), the median sold price for Detached properties for December was \$517,500, representing a decrease of 22.8% compared to last month and a decrease of 2.9% from Dec 2024. The average days on market for units sold in December was 21 days, 34% below the 5-year December average of 32 days. There was a 16.7% month over month decrease in new contract activity with 10 New Pendlings; a 30.4% MoM decrease in All Pendlings (new contracts + contracts carried over from November) to 16; and a 40% decrease in supply to 12 active units.

This activity resulted in a Contract Ratio of 1.33 pendings per active listing, up from 1.15 in November and a decrease from 1.36 in December 2024. The Contract Ratio is the same as the 5-year December average of 1.33. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

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|--------------------|-------------|
| Active Listings | 12 |
| 12 | |
| Min 11 | |
| 15 | |
| Max 25 | |
| 5-year Dec average | |
| Nov 2025 20 | Dec 2024 11 |

| | |
|--------------------|-------------|
| Avg DOM | 21 |
| 21 | |
| Min 19 | |
| 32 | |
| Max 74 | |
| 5-year Dec average | |
| Nov 2025 15 | Dec 2024 24 |
| YTD 17 | |

| | |
|-----------------------|----------------|
| Avg Sold to OLP Ratio | 98.7% |
| 98.7% | |
| Min 97.7% | |
| 99.5% | |
| Max 103.7% | |
| 5-year Dec average | |
| Nov 2025 100.3% | Dec 2024 99.0% |
| YTD 100.6% | |

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| | | |
|------------------------|-------------------|------|
| New Listings | 7 | |
| ↓ -12.5% | ↓ -61.1% | |
| from Nov 2025: 8 | from Dec 2024: 18 | |
| YTD 2025 2024 +/- | | |
| 270 | 248 | 8.9% |
| 5-year Dec average: 12 | | |

| | | |
|------------------------|-------------------|-------|
| New Pendlings | 16 | |
| ↑ 14.3% | ↑ 45.5% | |
| from Nov 2025: 14 | from Dec 2024: 11 | |
| YTD 2025 2024 +/- | | |
| 240 | 212 | 13.2% |
| 5-year Dec average: 13 | | |

| | | |
|------------------------|-------------------|-------|
| Closed Sales | 19 | |
| ↑ 111.1% | ↑ 26.7% | |
| from Nov 2025: 9 | from Dec 2024: 15 | |
| YTD 2025 2024 +/- | | |
| 237 | 204 | 16.2% |
| 5-year Dec average: 18 | | |

| | | |
|-------------------------------|--------------------------|------|
| Median Sold Price | \$460,000 | |
| ↑ 35.9% | ↑ 15.0% | |
| from Nov 2025: \$338,500 | from Dec 2024: \$400,000 | |
| YTD 2025 2024 +/- | | |
| \$415,000 | \$406,500 | 2.1% |
| 5-year Dec average: \$368,000 | | |

Summary

In Phoenixville Area (Chester, PA), the median sold price for Attached properties for December was \$460,000, representing an increase of 35.9% compared to last month and an increase of 15% from Dec 2024. The average days on market for units sold in December was 35 days, 62% above the 5-year December average of 22 days. There was a 14.3% month over month increase in new contract activity with 16 New Pendlings; a 17.4% MoM decrease in All Pendlings (new contracts + contracts carried over from November) to 19; and a 31.3% decrease in supply to 22 active units.

This activity resulted in a Contract Ratio of 0.86 pendings per active listing, up from 0.72 in November and a decrease from 0.89 in December 2024. The Contract Ratio is 23% lower than the 5-year December average of 1.12. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

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|--------------------|-------------|
| Active Listings | 22 |
| Min 9 | 16 |
| Max 22 | 22 |
| 5-year Dec average | |
| Nov 2025 32 | Dec 2024 19 |

| | |
|--------------------|-------------|
| Avg DOM | 35 |
| Min 11 | 22 |
| Max 35 | 35 |
| 5-year Dec average | |
| Nov 2025 28 | Dec 2024 11 |
| YTD 29 | |

| | |
|-----------------------|----------------|
| Avg Sold to OLP Ratio | 98.0% |
| Min 97.1% | 98.0% |
| Max 100.7% | 98.6% |
| 5-year Dec average | |
| Nov 2025 98.1% | Dec 2024 99.2% |
| YTD 99.6% | |