

December 2025

All Home Types
Detached
Attached

Local Market Insight

Spring-Ford Area (Montgomery, PA)

December 2025

Spring-Ford Area (Montgomery, PA)

Email: ldavis@tcsr.realtor

New Listings**20** **-37.5%**from Nov 2025:
32 **0.0%**from Dec 2024:
20

YTD	2025	2024	+/-
	627	574	9.2%

5-year Dec average: **26****New Pendings****23** **-54.0%**from Nov 2025:
50 **-14.8%**from Dec 2024:
27

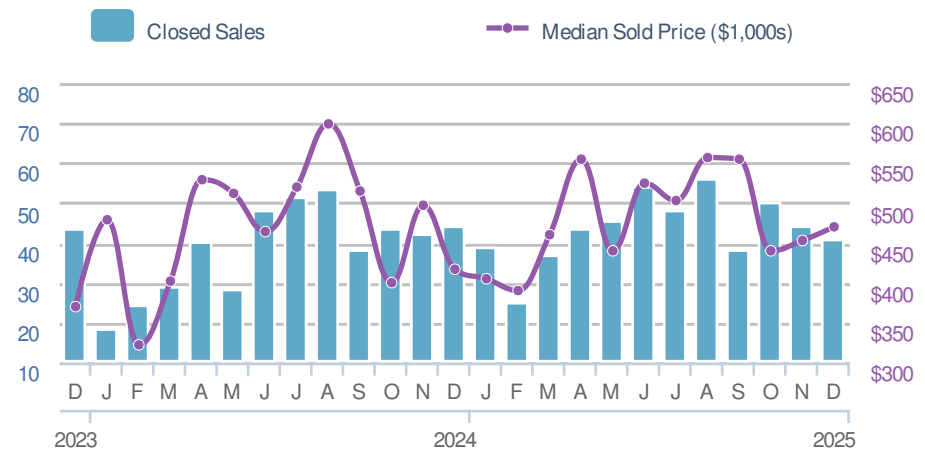
YTD	2025	2024	+/-
	539	500	7.8%

5-year Dec average: **28****Closed Sales****41** **-6.8%**from Nov 2025:
44 **-6.8%**from Dec 2024:
44

YTD	2025	2024	+/-
	538	477	12.8%

5-year Dec average: **45****Median Sold Price****\$470,000** **3.8%**from Nov 2025:
\$453,000 **12.6%**from Dec 2024:
\$417,574

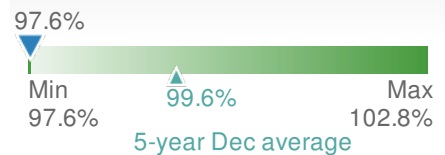
YTD	2025	2024	+/-
	\$481,000	\$481,000	0.0%

5-year Dec average: **\$417,623****Active Listings****51**

Nov 2025	Dec 2024
59	48

Avg DOM**23**

Nov 2025	Dec 2024	YTD
24	16	22

Avg Sold to OLP Ratio**97.6%**

Nov 2025	Dec 2024	YTD
98.4%	99.2%	99.1%

December 2025

Spring-Ford Area (Montgomery, PA) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****9**

↓ **-30.8%** ↑ **28.6%**
from Nov 2025: **13** from Dec 2024: **7**

YTD	2025	2024	+/-
	318	280	13.6%

5-year Dec average: **10****New Pendings****12**

↓ **-40.0%** ↓ **-7.7%**
from Nov 2025: **20** from Dec 2024: **13**

YTD	2025	2024	+/-
	275	244	12.7%

5-year Dec average: **11****Closed Sales****18**

↓ **-14.3%** ↓ **-25.0%**
from Nov 2025: **21** from Dec 2024: **24**

YTD	2025	2024	+/-
	274	227	20.7%

5-year Dec average: **20****Median
Sold Price****\$705,000**

↓ **-3.4%** ↑ **16.1%**
from Nov 2025: **\$730,000** from Dec 2024: **\$607,000**

YTD	2025	2024	+/-
	\$676,000	\$650,000	4.0%

5-year Dec average: **\$559,550****Summary**

In Spring-Ford Area (Montgomery, PA), the median sold price for Detached properties for December was \$705,000, representing a decrease of 3.4% compared to last month and an increase of 16.1% from Dec 2024. The average days on market for units sold in December was 19 days, 23% above the 5-year December average of 15 days. There was a 40% month over month decrease in new contract activity with 12 New Pendings; a 23.5% MoM decrease in All Pendings (new contracts + contracts carried over from November) to 26; and a 21.9% decrease in supply to 25 active units.

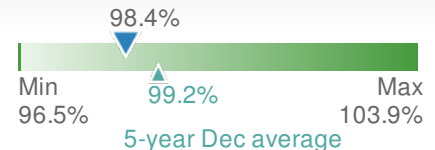
This activity resulted in a Contract Ratio of 1.04 pendings per active listing, down from 1.06 in November and an increase from 0.96 in December 2024. The Contract Ratio is 8% higher than the 5-year December average of 0.96. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**25**

Nov 2025	Dec 2024
32	26

Avg DOM**19**

Nov 2025	Dec 2024	YTD
34	12	25

**Avg Sold to
OLP Ratio****98.4%**

Nov 2025	Dec 2024	YTD
98.3%	99.3%	99.3%

December 2025

Spring-Ford Area (Montgomery, PA) - Attached

Tri-County Suburban REALTORS

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New Listings**11** **-42.1%**from Nov 2025:
19 **-15.4%**from Dec 2024:
13

YTD	2025	2024	+/-
	309	294	5.1%

5-year Dec average: **16****New Pendings****11** **-63.3%**from Nov 2025:
30 **-21.4%**from Dec 2024:
14

YTD	2025	2024	+/-
	264	256	3.1%

5-year Dec average: **17****Closed Sales****23** **0.0%**from Nov 2025:
23 **15.0%**from Dec 2024:
20

YTD	2025	2024	+/-
	264	250	5.6%

5-year Dec average: **25****Median Sold Price****\$399,000** **2.3%**from Nov 2025:
\$390,000 **15.7%**from Dec 2024:
\$345,000

YTD	2025	2024	+/-
	\$387,000	\$389,950	-0.8%

5-year Dec average: **\$371,800****Summary**

In Spring-Ford Area (Montgomery, PA), the median sold price for Attached properties for December was \$399,000, representing an increase of 2.3% compared to last month and an increase of 15.7% from Dec 2024. The average days on market for units sold in December was 26 days, 40% above the 5-year December average of 19 days. There was a 63.3% month over month decrease in new contract activity with 11 New Pendings; a 37.1% MoM decrease in All Pendings (new contracts + contracts carried over from November) to 22; and a 3.7% decrease in supply to 26 active units.

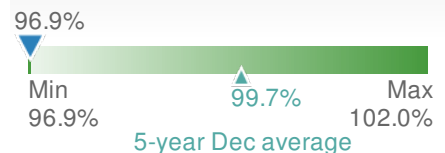
This activity resulted in a Contract Ratio of 0.85 pendings per active listing, down from 1.30 in November and a decrease from 1.09 in December 2024. The Contract Ratio is 51% lower than the 5-year December average of 1.72. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**26**

Nov 2025	Dec 2024
27	22

Avg DOM**26**

Nov 2025	Dec 2024	YTD
16	22	20

Avg Sold to OLP Ratio**96.9%**

Nov 2025	Dec 2024	YTD
98.5%	99.1%	99.0%