

July 2026

All Home Types
Detached
Attached
Attached/Townhouse

Local Market Insight

Red Clay Consolidated (New Castle,
DE)

July 2026

Red Clay Consolidated (New Castle, DE)

Email: ldavis@tcsr.realtor

New Listings**173** **13.1%**
from Jun 2026:
153 **26.3%**
from Jul 2025:
137

YTD	2026	2025	+/-
	1,151	1,100	4.6%

5-year Jul average: **158****New Pendings****128** **-9.9%**
from Jun 2026:
142 **-12.9%**
from Jul 2025:
147

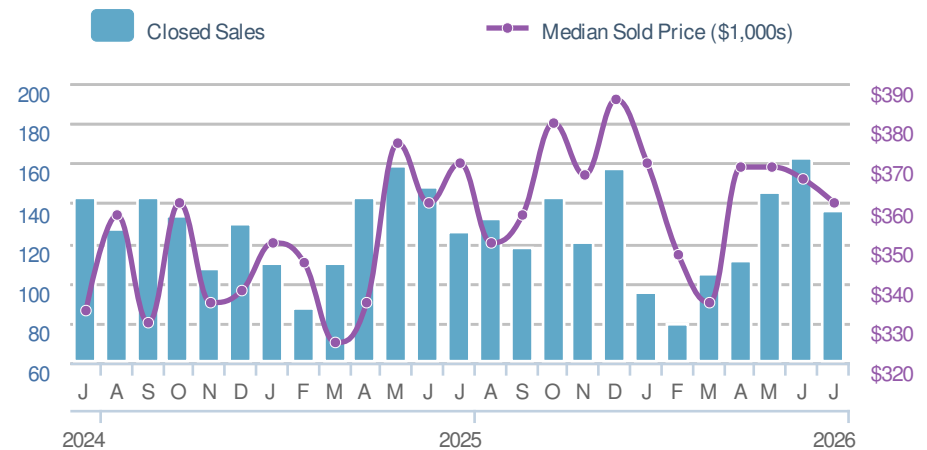
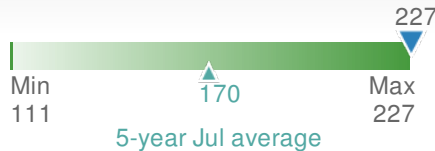
YTD	2026	2025	+/-
	921	961	-4.2%

5-year Jul average: **143****Closed Sales****136** **-16.0%**
from Jun 2026:
162 **8.8%**
from Jul 2025:
125

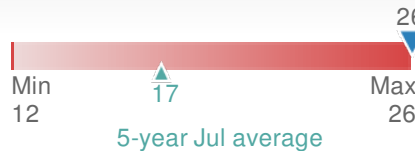
YTD	2026	2025	+/-
	863	904	-4.5%

5-year Jul average: **147****Median Sold Price****\$360,000** **-1.6%**
from Jun 2026:
\$366,000 **-2.7%**
from Jul 2025:
\$370,000

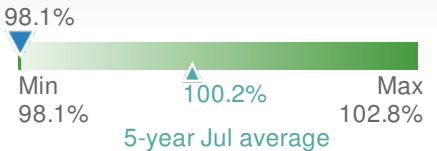
YTD	2026	2025	+/-
	\$361,000	\$350,000	3.1%

5-year Jul average: **\$347,800****Active Listings****227**

Jun 2026	Jul 2025
197	180

Avg DOM**26**

Jun 2026	Jul 2025	YTD
20	21	25

Avg Sold to OLP Ratio**98.1%**

Jun 2026	Jul 2025	YTD
99.5%	99.3%	98.3%

July 2026

Red Clay Consolidated (New Castle, DE) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****91** **1.1%**from Jun 2026:
90 **26.4%**from Jul 2025:
72

YTD	2026	2025	+/-
	623	600	3.8%

5-year Jul average: **79****New Pendings****72** **-12.2%**from Jun 2026:
82 **-11.1%**from Jul 2025:
81

YTD	2026	2025	+/-
	515	522	-1.3%

5-year Jul average: **75****Closed Sales****79** **-15.1%**from Jun 2026:
93 **11.3%**from Jul 2025:
71

YTD	2026	2025	+/-
	474	489	-3.1%

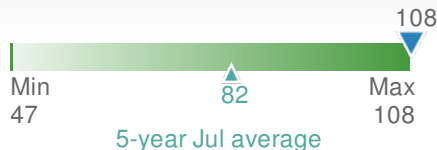
5-year Jul average: **84****Median
Sold Price****\$407,450** **-4.1%**from Jun 2026:
\$425,000 **-3.0%**from Jul 2025:
\$420,000

YTD	2026	2025	+/-
	\$420,000	\$400,000	5.0%

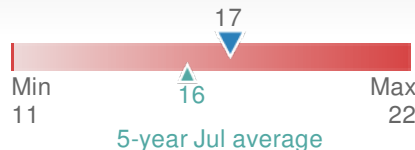
5-year Jul average: **\$403,890****Summary**

In Red Clay Consolidated (New Castle, DE), the median sold price for Detached properties for July was \$407,450, representing a decrease of 4.1% compared to last month and a decrease of 3% from Jul 2025. The average days on market for units sold in July was 17 days, 6% above the 5-year July average of 16 days. There was a 12.2% month over month decrease in new contract activity with 72 New Pendings; a 10.5% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 102; and a 16.1% increase in supply to 108 active units.

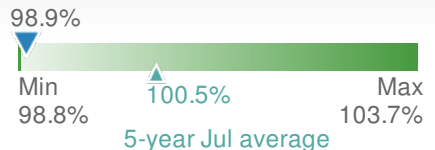
This activity resulted in a Contract Ratio of 0.94 pendings per active listing, down from 1.23 in June and a decrease from 1.15 in July 2025. The Contract Ratio is 32% lower than the 5-year July average of 1.37. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**108**

Jun 2026	Jul 2025
93	89

Avg DOM**17**

Jun 2026	Jul 2025	YTD
17	22	21

**Avg Sold to
OLP Ratio****98.9%**

Jun 2026	Jul 2025	YTD
100.3%	98.8%	98.9%

July 2026**Red Clay Consolidated (New Castle, DE) - Attached**Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****82**
 **30.2%**
from Jun 2026:
63
 **26.2%**
from Jul 2025:
65

YTD	2026	2025	+/-
	527	500	5.4%

5-year Jul average: **79****New Pendings****56**
 **-6.7%**
from Jun 2026:
60
 **-15.2%**
from Jul 2025:
66

YTD	2026	2025	+/-
	405	438	-7.5%

5-year Jul average: **68****Closed Sales****57**
 **-17.4%**
from Jun 2026:
69
 **5.6%**
from Jul 2025:
54

YTD	2026	2025	+/-
	388	414	-6.3%

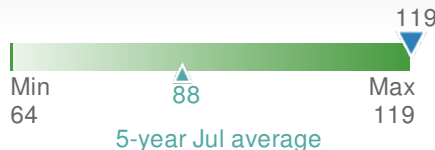
5-year Jul average: **63****Median Sold Price****\$299,900**
 **14.2%**
from Jun 2026:
\$262,500
 **-7.0%**
from Jul 2025:
\$322,500

YTD	2026	2025	+/-
	\$283,750	\$280,000	1.3%

5-year Jul average: **\$286,180****Summary**

In Red Clay Consolidated (New Castle, DE), the median sold price for Attached properties for July was \$299,900, representing an increase of 14.2% compared to last month and a decrease of 7% from Jul 2025. The average days on market for units sold in July was 38 days, 96% above the 5-year July average of 19 days. There was a 6.7% month over month decrease in new contract activity with 56 New Pendings; a 6.3% MoM decrease in All Pendings (new contracts + contracts carried over from June) to 74; and a 14.4% increase in supply to 119 active units.

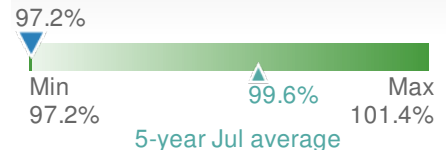
This activity resulted in a Contract Ratio of 0.62 pendings per active listing, down from 0.76 in June and a decrease from 0.99 in July 2025. The Contract Ratio is 43% lower than the 5-year July average of 1.09. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**119**

Jun 2026	Jul 2025
104	91

Avg DOM**38**

Jun 2026	Jul 2025	YTD
23	20	30

Avg Sold to OLP Ratio**97.2%**

Jun 2026	Jul 2025	YTD
98.4%	100.0%	97.5%

July 2026**Red Clay Consolidated (New Castle, DE) - Attached/Townhouse**

Email: ldavis@tcsr.realtor

New Listings**73** **40.4%**from Jun 2026:
52 **30.4%**from Jul 2025:
56

YTD	2026	2025	+/-
	448	422	6.2%

5-year Jul average: **68****New Pending****45** **-13.5%**from Jun 2026:
52 **-19.6%**from Jul 2025:
56

YTD	2026	2025	+/-
	334	360	-7.2%

5-year Jul average: **57****Closed Sales****50** **-5.7%**from Jun 2026:
53 **8.7%**from Jul 2025:
46

YTD	2026	2025	+/-
	320	343	-6.7%

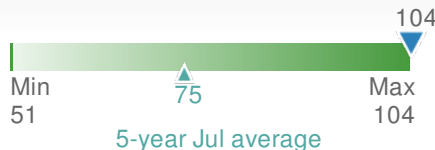
5-year Jul average: **54****Median
Sold Price****\$321,250** **10.8%**from Jun 2026:
\$290,000 **-0.4%**from Jul 2025:
\$322,500

YTD	2026	2025	+/-
	\$292,500	\$300,000	-2.5%

5-year Jul average: **\$299,950****Summary**

In Red Clay Consolidated (New Castle, DE), the median sold price for Attached/Townhouse properties for July was \$321,250, representing an increase of 10.8% compared to last month and a decrease of 0.4% from Jul 2025. The average days on market for units sold in July was 32 days, 84% above the 5-year July average of 17 days. There was a 13.5% month over month decrease in new contract activity with 45 New Pending; an 11.3% MoM decrease in All Pending (new contracts + contracts carried over from June) to 63; and an 18.2% increase in supply to 104 active units.

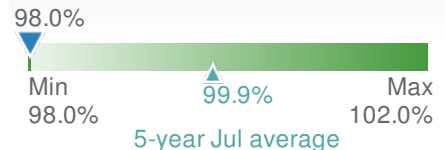
This activity resulted in a Contract Ratio of 0.61 pendings per active listing, down from 0.81 in June and a decrease from 1.01 in July 2025. The Contract Ratio is 44% lower than the 5-year July average of 1.09. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**104**

Jun 2026	Jul 2025
88	76

Avg DOM**32**

Jun 2026	Jul 2025	YTD
23	16	30

**Avg Sold to
OLP Ratio****98.0%**

Jun 2026	Jul 2025	YTD
99.0%	100.6%	97.8%