

August 2026

All Home Types
Detached
Attached
Attached/Townhouse

Local Market Insight

Cheltenham (Montgomery, PA)

August 2026

Cheltenham (Montgomery, PA)

Email: ldavis@tcsr.realtor

New Listings**38**↔ 0.0%
from Jul 2026:
38↑ 35.7%
from Aug 2025:
28

YTD	2026	2025	+/-
	324	326	-0.6%

5-year Aug average: **36****New Pendings****26**↔ 0.0%
from Jul 2026:
26↓ -18.8%
from Aug 2025:
32

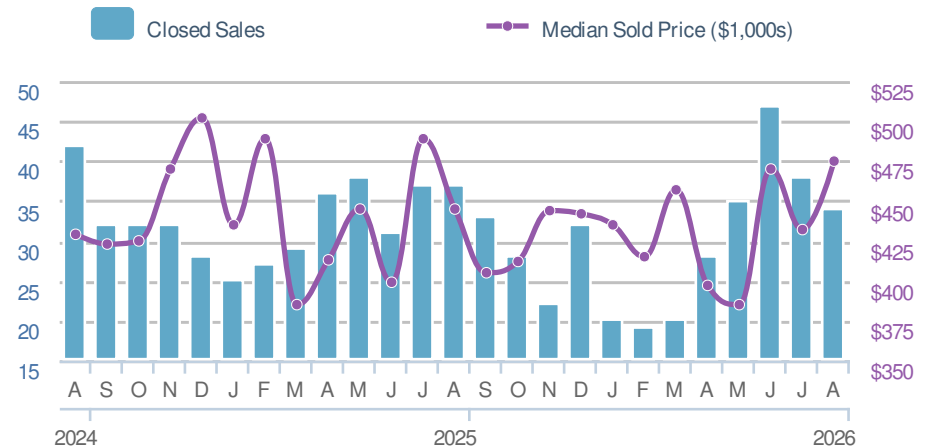
YTD	2026	2025	+/-
	247	284	-13.0%

5-year Aug average: **37****Closed Sales****34**↓ -10.5%
from Jul 2026:
38↓ -8.1%
from Aug 2025:
37

YTD	2026	2025	+/-
	244	269	-9.3%

5-year Aug average: **36****Median Sold Price****\$475,000**↑ 9.8%
from Jul 2026:
\$432,500↑ 6.7%
from Aug 2025:
\$445,000

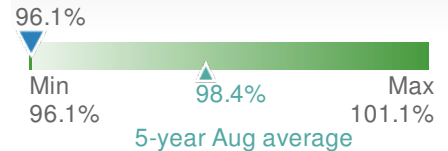
YTD	2026	2025	+/-
	\$447,000	\$435,000	2.8%

5-year Aug average: **\$432,400****Active Listings****83**

Jul 2026	Aug 2025
76	59

Avg DOM**27**

Jul 2026	Aug 2025	YTD
23	29	33

Avg Sold to OLP Ratio**96.1%**

Jul 2026	Aug 2025	YTD
98.9%	96.2%	97.9%

August 2026

Cheltenham (Montgomery, PA) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****22** **4.8%**from Jul 2026:
21 **46.7%**from Aug 2025:
15

YTD	2026	2025	+/-
	207	208	-0.5%

5-year Aug average: **18****New Pendings****14** **-17.6%**from Jul 2026:
17 **-30.0%**from Aug 2025:
20

YTD	2026	2025	+/-
	160	186	-14.0%

5-year Aug average: **21****Closed Sales****24** **0.0%**from Jul 2026:
24 **-4.0%**from Aug 2025:
25

YTD	2026	2025	+/-
	163	179	-8.9%

5-year Aug average: **23****Median Sold Price****\$525,000** **7.5%**from Jul 2026:
\$488,500 **1.0%**from Aug 2025:
\$520,000

YTD	2026	2025	+/-
	\$510,000	\$490,000	4.1%

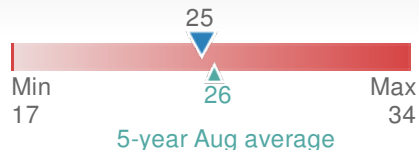
5-year Aug average: **\$490,300****Summary**

In Cheltenham (Montgomery, PA), the median sold price for Detached properties for August was \$525,000, representing an increase of 7.5% compared to last month and an increase of 1% from Aug 2025. The average days on market for units sold in August was 25 days, 3% below the 5-year August average of 26 days. There was a 17.6% month over month decrease in new contract activity with 14 New Pendings; a 37% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 17; and a 9.3% increase in supply to 47 active units.

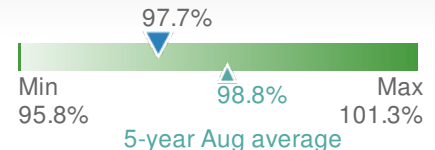
This activity resulted in a Contract Ratio of 0.36 pendings per active listing, down from 0.63 in July and a decrease from 0.89 in August 2025. The Contract Ratio is 77% lower than the 5-year August average of 1.55. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**47**

Jul 2026	Aug 2025
43	36

Avg DOM**25**

Jul 2026	Aug 2025	YTD
18	34	28

Avg Sold to OLP Ratio**97.7%**

Jul 2026	Aug 2025	YTD
100.6%	95.8%	99.3%

August 2026

Cheltenham (Montgomery, PA) - Attached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****16**
 **-5.9%**
from Jul 2026:
17
 **23.1%**
from Aug 2025:
13

YTD	2026	2025	+/-
	116	118	-1.7%

5-year Aug average: **18****New Pendings****12**
 **33.3%**
from Jul 2026:
9
 **0.0%**
from Aug 2025:
12

YTD	2026	2025	+/-
	87	98	-11.2%

5-year Aug average: **16****Closed Sales****10**
 **-28.6%**
from Jul 2026:
14
 **-16.7%**
from Aug 2025:
12

YTD	2026	2025	+/-
	81	90	-10.0%

5-year Aug average: **13****Median
Sold Price****\$300,000**
 **-14.5%**
from Jul 2026:
\$351,000
 **9.1%**
from Aug 2025:
\$275,000

YTD	2026	2025	+/-
	\$296,000	\$279,750	5.8%

5-year Aug average: **\$278,770****Summary**

In Cheltenham (Montgomery, PA), the median sold price for Attached properties for August was \$300,000, representing a decrease of 14.5% compared to last month and an increase of 9.1% from Aug 2025. The average days on market for units sold in August was 32 days, 57% above the 5-year August average of 20 days. There was a 33.3% month over month increase in new contract activity with 12 New Pendings; a 7.7% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 12; and a 9.1% increase in supply to 36 active units.

This activity resulted in a Contract Ratio of 0.33 pendings per active listing, down from 0.39 in July and a decrease from 0.65 in August 2025. The Contract Ratio is 82% lower than the 5-year August average of 1.79. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**36**

Jul 2026	Aug 2025
33	23

Avg DOM**32**

Jul 2026	Aug 2025	YTD
32	18	43

**Avg Sold to
OLP Ratio****92.3%**

Jul 2026	Aug 2025	YTD
96.0%	97.0%	95.1%

August 2026

Cheltenham (Montgomery, PA) - Attached/Townhouse

Tri-County Suburban REALTORS

Email: ldavis@tcsr.realtor

New Listings**12** **9.1%**

from Jul 2026:

11 **50.0%**

from Aug 2025:

8

YTD	2026	2025	+/-
	79	78	1.3%

5-year Aug average: **13****New Pendings****10** **42.9%**

from Jul 2026:

7 **11.1%**

from Aug 2025:

9

YTD	2026	2025	+/-
	59	61	-3.3%

5-year Aug average: **12****Closed Sales****9** **-18.2%**

from Jul 2026:

11 **12.5%**

from Aug 2025:

8

YTD	2026	2025	+/-
	54	54	0.0%

5-year Aug average: **9****Median Sold Price****\$300,000** **-18.9%**

from Jul 2026:

\$370,000 **7.1%**

from Aug 2025:

\$280,000

YTD	2026	2025	+/-
	\$327,500	\$320,000	2.3%

5-year Aug average: **\$299,835****Summary**

In Cheltenham (Montgomery, PA), the median sold price for Attached/Townhouse properties for August was \$300,000, representing a decrease of 18.9% compared to last month and an increase of 7.1% from Aug 2025. The average days on market for units sold in August was 28 days, 47% above the 5-year August average of 19 days. There was a 42.9% month over month increase in new contract activity with 10 New Pendings; a 9.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 10; and a 10% increase in supply to 22 active units.

This activity resulted in a Contract Ratio of 0.45 pendings per active listing, down from 0.55 in July and a decrease from 0.69 in August 2025. The Contract Ratio is 77% lower than the 5-year August average of 1.93. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**22**

Jul 2026	Aug 2025
20	16

Avg DOM**28**

Jul 2026	Aug 2025	YTD
9	21	28

Avg Sold to OLP Ratio**93.0%**

Jul 2026	Aug 2025	YTD
100.8%	97.1%	98.1%