

August 2026

All Home Types
Detached
Attached
Attached/Townhouse

Local Market Insight

Lower Merion (Montgomery, PA)

August 2026

Lower Merion (Montgomery, PA)

Email: ldavis@tcsr.realtor

New Listings**55****↓ -22.5%**from Jul 2026:
71**↓ -8.3%**from Aug 2025:
60

YTD	2026	2025	+/-
	657	632	4.0%

5-year Aug average: **60****New Pendings****58****↓ -23.7%**from Jul 2026:
76**↓ -7.9%**from Aug 2025:
63

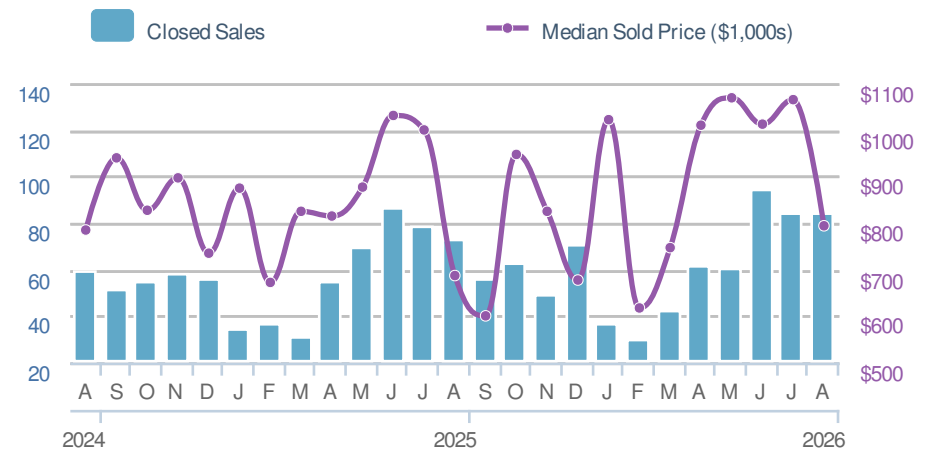
YTD	2026	2025	+/-
	529	500	5.8%

5-year Aug average: **55****Closed Sales****84****↔ 0.0%**from Jul 2026:
84**↑ 15.1%**from Aug 2025:
73

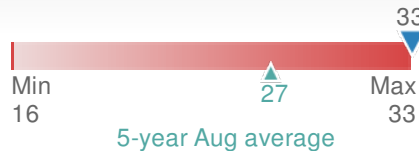
YTD	2026	2025	+/-
	499	477	4.6%

5-year Aug average: **69****Median Sold Price****\$794,000****↓ -25.4%**from Jul 2026:
\$1,065,000**↑ 15.5%**from Aug 2025:
\$687,500

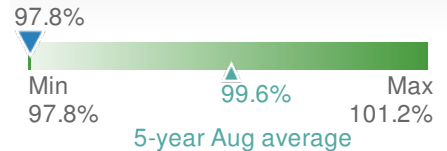
YTD	2026	2025	+/-
	\$975,000	\$855,000	14.0%

5-year Aug average: **\$749,408****Active Listings****110**

Jul 2026	Aug 2025
125	102

Avg DOM**33**

Jul 2026	Aug 2025	YTD
25	23	28

Avg Sold to OLP Ratio**97.8%**

Jul 2026	Aug 2025	YTD
100.5%	98.0%	100.3%

August 2026

Lower Merion (Montgomery, PA) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****31** **-16.2%**from Jul 2026:
37 **0.0%**from Aug 2025:
31

YTD	2026	2025	+/-
	406	370	9.7%

5-year Aug average: **33****New Pendings****34** **-20.9%**from Jul 2026:
43 **9.7%**from Aug 2025:
31

YTD	2026	2025	+/-
	335	306	9.5%

5-year Aug average: **31****Closed Sales****52** **-14.8%**from Jul 2026:
61 **23.8%**from Aug 2025:
42

YTD	2026	2025	+/-
	320	297	7.7%

5-year Aug average: **43****Median Sold Price****\$1,220,000** **-8.0%**from Jul 2026:
\$1,326,000 **8.9%**from Aug 2025:
\$1,120,000

YTD	2026	2025	+/-
	\$1,290,000	\$1,150,000	12.2%

5-year Aug average: **\$1,074,200****Summary**

In Lower Merion (Montgomery, PA), the median sold price for Detached properties for August was \$1,220,000, representing a decrease of 8% compared to last month and an increase of 8.9% from Aug 2025. The average days on market for units sold in August was 19 days, 26% below the 5-year August average of 26 days. There was a 20.9% month over month decrease in new contract activity with 34 New Pendings; a 26.5% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 50; and a 16% decrease in supply to 42 active units.

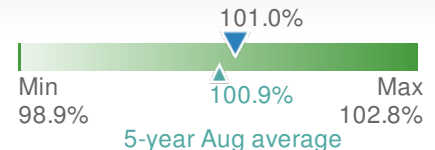
This activity resulted in a Contract Ratio of 1.19 pendings per active listing, down from 1.36 in July and an increase from 0.91 in August 2025. The Contract Ratio is 35% higher than the 5-year August average of 0.88. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**42**

Jul 2026	Aug 2025
50	46

Avg DOM**19**

Jul 2026	Aug 2025	YTD
12	16	17

Avg Sold to OLP Ratio**101.0%**

Jul 2026	Aug 2025	YTD
103.3%	99.6%	103.4%

August 2026

Lower Merion (Montgomery, PA) - Attached

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New Listings**24**

 **-29.4%**  **-17.2%**
 from Jul 2026: **34** from Aug 2025: **29**

YTD	2026	2025	+/-
	251	262	-4.2%

5-year Aug average: **27****New Pendings****24**

 **-27.3%**  **-25.0%**
 from Jul 2026: **33** from Aug 2025: **32**

YTD	2026	2025	+/-
	194	194	0.0%

5-year Aug average: **24****Closed Sales****32**

 **39.1%**  **3.2%**
 from Jul 2026: **23** from Aug 2025: **31**

YTD	2026	2025	+/-
	179	180	-0.6%

5-year Aug average: **26****Median Sold Price****\$358,500**

 **-24.5%**  **2.4%**
 from Jul 2026: **\$475,000** from Aug 2025: **\$350,000**

YTD	2026	2025	+/-
	\$395,000	\$372,500	6.0%

5-year Aug average: **\$337,450****Summary**

In Lower Merion (Montgomery, PA), the median sold price for Attached properties for August was \$358,500, representing a decrease of 24.5% compared to last month and an increase of 2.4% from Aug 2025. The average days on market for units sold in August was 55 days, 87% above the 5-year August average of 29 days. There was a 27.3% month over month decrease in new contract activity with 24 New Pendings; a 21.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 30; and a 9.3% decrease in supply to 68 active units.

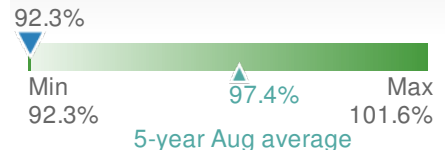
This activity resulted in a Contract Ratio of 0.44 pendings per active listing, down from 0.51 in July and a decrease from 0.61 in August 2025. The Contract Ratio is 48% lower than the 5-year August average of 0.84. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**68**

Jul 2026	Aug 2025
75	56

Avg DOM**55**

Jul 2026	Aug 2025	YTD
59	32	48

Avg Sold to OLP Ratio**92.3%**

Jul 2026	Aug 2025	YTD
93.1%	95.8%	94.7%

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Lower Merion (Montgomery, PA) - Attached/Townhouse

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New Listings**13** **-13.3%**from Jul 2026:
15 **8.3%**from Aug 2025:
12

YTD	2026	2025	+/-
	121	136	-11.0%

5-year Aug average: **13****New Pendings****14** **-6.7%**from Jul 2026:
15 **0.0%**from Aug 2025:
14

YTD	2026	2025	+/-
	102	108	-5.6%

5-year Aug average: **12****Closed Sales****19** **72.7%**from Jul 2026:
11 **18.8%**from Aug 2025:
16

YTD	2026	2025	+/-
	97	103	-5.8%

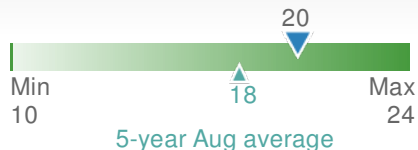
5-year Aug average: **14****Median Sold Price****\$353,250** **-36.4%**from Jul 2026:
\$555,000 **-1.2%**from Aug 2025:
\$357,500

YTD	2026	2025	+/-
	\$458,795	\$425,000	8.0%

5-year Aug average: **\$398,649****Summary**

In Lower Merion (Montgomery, PA), the median sold price for Attached/Townhouse properties for August was \$353,250, representing a decrease of 36.4% compared to last month and a decrease of 1.2% from Aug 2025. The average days on market for units sold in August was 58 days, 115% above the 5-year August average of 27 days. There was a 6.7% month over month decrease in new contract activity with 14 New Pendings; a 27.8% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 13; and a 16.7% decrease in supply to 20 active units.

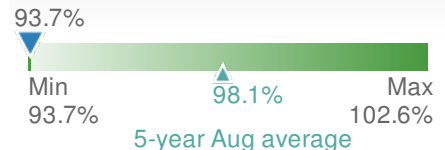
This activity resulted in a Contract Ratio of 0.65 pendings per active listing, down from 0.75 in July and a decrease from 0.67 in August 2025. The Contract Ratio is 34% lower than the 5-year August average of 0.98. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**20**

Jul 2026	Aug 2025
24	24

Avg DOM**58**

Jul 2026	Aug 2025	YTD
40	22	38

Avg Sold to OLP Ratio**93.7%**

Jul 2026	Aug 2025	YTD
99.1%	94.5%	97.2%