

August 2026

All Home Types
Detached
Attached
Attached/Townhouse

Local Market Insight

Red Clay Consolidated (New Castle,
DE)

August 2026

Red Clay Consolidated (New Castle, DE)

Email: ldavis@tcsr.realtor

New Listings**152****↓ -12.1%**from Jul 2026:
173**↓ -3.2%**from Aug 2025:
157

YTD	2026	2025	+/-
	1,316	1,269	3.7%

5-year Aug average: **157****New Pendings****139****↑ 8.6%**from Jul 2026:
128**↓ -3.5%**from Aug 2025:
144

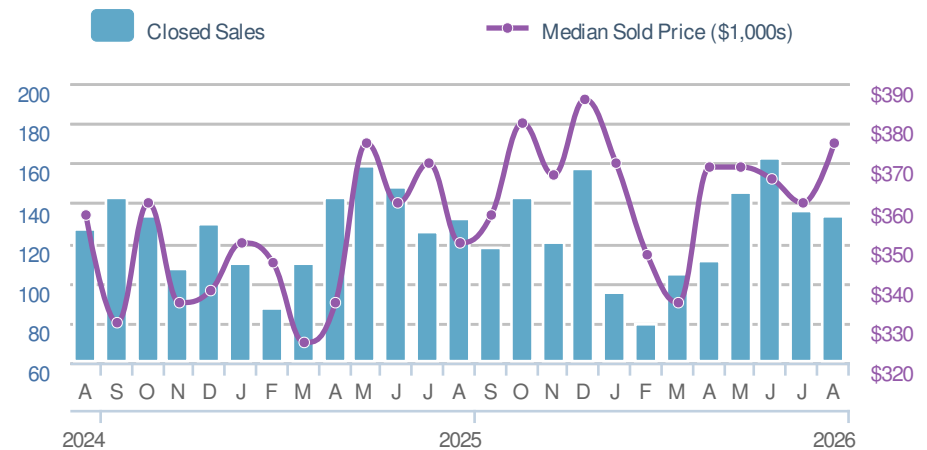
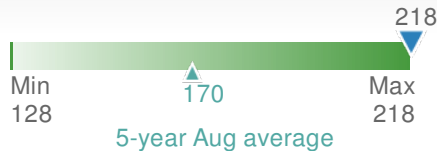
YTD	2026	2025	+/-
	1,056	1,100	-4.0%

5-year Aug average: **150****Closed Sales****133****↓ -2.2%**from Jul 2026:
136**↑ 0.8%**from Aug 2025:
132

YTD	2026	2025	+/-
	1,005	1,044	-3.7%

5-year Aug average: **141****Median Sold Price****\$375,000****↑ 4.2%**from Jul 2026:
\$360,000**↑ 7.0%**from Aug 2025:
\$350,500

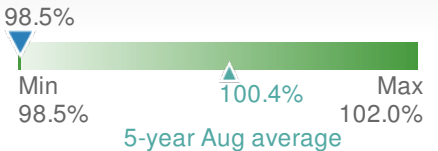
YTD	2026	2025	+/-
	\$365,000	\$350,000	4.3%

5-year Aug average: **\$347,600****Active Listings****218**

Jul 2026	Aug 2025
227	192

Avg DOM**25**

Jul 2026	Aug 2025	YTD
26	21	25

Avg Sold to OLP Ratio**98.5%**

Jul 2026	Aug 2025	YTD
98.1%	98.6%	98.3%

August 2026

Red Clay Consolidated (New Castle, DE) - Detached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****62**

 **-31.9%**
 from Jul 2026: **91**

 **-24.4%**
 from Aug 2025: **82**

YTD	2026	2025	+/-
	695	689	0.9%

5-year Aug average: **79****New Pendings****79**

 **9.7%**
 from Jul 2026: **72**

 **-1.3%**
 from Aug 2025: **80**

YTD	2026	2025	+/-
	593	600	-1.2%

5-year Aug average: **81****Closed Sales****76**

 **-3.8%**
 from Jul 2026: **79**

 **-1.3%**
 from Aug 2025: **77**

YTD	2026	2025	+/-
	555	568	-2.3%

5-year Aug average: **77****Median Sold Price****\$451,000**

 **10.7%**
 from Jul 2026: **\$407,450**

 **15.6%**
 from Aug 2025: **\$390,200**

YTD	2026	2025	+/-
	\$420,000	\$400,000	5.0%

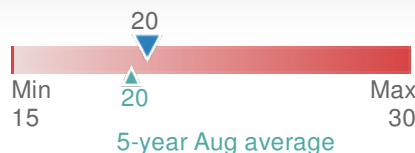
5-year Aug average: **\$408,840****Summary**

In Red Clay Consolidated (New Castle, DE), the median sold price for Detached properties for August was \$451,000, representing an increase of 10.7% compared to last month and an increase of 15.6% from Aug 2025. The average days on market for units sold in August was 20 days, 2% above the 5-year August average of 20 days. There was a 9.7% month over month increase in new contract activity with 79 New Pendings; a 2.9% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 99; and a 16.7% decrease in supply to 90 active units.

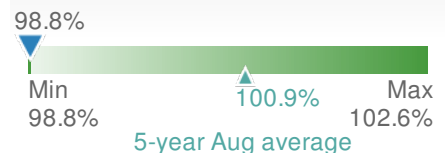
This activity resulted in a Contract Ratio of 1.10 pendings per active listing, up from 0.94 in July and a decrease from 1.12 in August 2025. The Contract Ratio is 15% lower than the 5-year August average of 1.30. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**90**

Jul 2026	Aug 2025
108	90

Avg DOM**20**

Jul 2026	Aug 2025	YTD
17	15	21

Avg Sold to OLP Ratio**98.8%**

Jul 2026	Aug 2025	YTD
98.9%	99.9%	98.9%

August 2026

Red Clay Consolidated (New Castle, DE) - Attached

Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****90** **9.8%**from Jul 2026:
82 **20.0%**from Aug 2025:
75

YTD	2026	2025	+/-
	620	580	6.9%

5-year Aug average: **78****New Pendings****60** **7.1%**from Jul 2026:
56 **-6.3%**from Aug 2025:
64

YTD	2026	2025	+/-
	462	499	-7.4%

5-year Aug average: **69****Closed Sales****57** **0.0%**from Jul 2026:
57 **3.6%**from Aug 2025:
55

YTD	2026	2025	+/-
	449	475	-5.5%

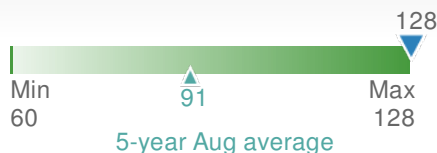
5-year Aug average: **64****Median Sold Price****\$295,000** **-1.6%**from Jul 2026:
\$299,900 **9.3%**from Aug 2025:
\$269,950

YTD	2026	2025	+/-
	\$285,000	\$280,000	1.8%

5-year Aug average: **\$270,970****Summary**

In Red Clay Consolidated (New Castle, DE), the median sold price for Attached properties for August was \$295,000, representing a decrease of 1.6% compared to last month and an increase of 9.3% from Aug 2025. The average days on market for units sold in August was 31 days, 40% above the 5-year August average of 22 days. There was a 7.1% month over month increase in new contract activity with 60 New Pendings; a 5.4% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 70; and a 7.6% increase in supply to 128 active units.

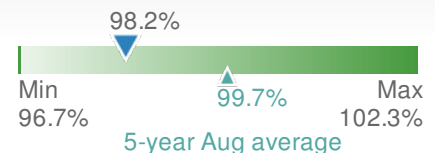
This activity resulted in a Contract Ratio of 0.55 pendings per active listing, down from 0.62 in July and a decrease from 0.87 in August 2025. The Contract Ratio is 47% lower than the 5-year August average of 1.03. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**128**

Jul 2026	Aug 2025
119	102

Avg DOM**31**

Jul 2026	Aug 2025	YTD
38	28	30

Avg Sold to OLP Ratio**98.2%**

Jul 2026	Aug 2025	YTD
97.2%	96.7%	97.6%

August 2026

Red Clay Consolidated (New Castle, DE) - Attached/Townhouse

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New Listings**73**
 0.0%
from Jul 2026:
73

 9.0%
from Aug 2025:
67

YTD	2026	2025	+/-
	524	494	6.1%

5-year Aug average: **67****New Pending****51**
 13.3%
from Jul 2026:
45

 -7.3%
from Aug 2025:
55

YTD	2026	2025	+/-
	383	413	-7.3%

5-year Aug average: **59****Closed Sales****50**
 0.0%
from Jul 2026:
50

 8.7%
from Aug 2025:
46

YTD	2026	2025	+/-
	373	394	-5.3%

5-year Aug average: **53****Median
Sold Price****\$313,950**
 -2.3%
from Jul 2026:
\$321,250

 16.3%
from Aug 2025:
\$270,000

YTD	2026	2025	+/-
	\$299,900	\$300,000	-0.0%

5-year Aug average: **\$279,190****Summary**

In Red Clay Consolidated (New Castle, DE), the median sold price for Attached/Townhouse properties for August was \$313,950, representing a decrease of 2.3% compared to last month and an increase of 16.3% from Aug 2025. The average days on market for units sold in August was 33 days, 59% above the 5-year August average of 21 days. There was a 13.3% month over month increase in new contract activity with 51 New Pending; a 6.3% MoM decrease in All Pending (new contracts + contracts carried over from July) to 59; and a 1% increase in supply to 105 active units.

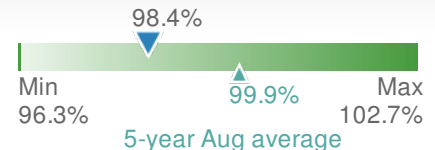
This activity resulted in a Contract Ratio of 0.56 pendings per active listing, down from 0.61 in July and a decrease from 0.88 in August 2025. The Contract Ratio is 48% lower than the 5-year August average of 1.07. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**105**

Jul 2026	Aug 2025
104	89

Avg DOM**33**

Jul 2026	Aug 2025	YTD
32	27	30

**Avg Sold to
OLP Ratio****98.4%**

Jul 2026	Aug 2025	YTD
98.0%	96.3%	97.8%