

August 2026

All Home Types
Detached
Attached
Attached/Townhouse

Local Market Insight

Souderton Area (Montgomery, PA)

August 2026

Souderton Area (Montgomery, PA)

Email: ldavis@tcsr.realtor

New Listings**30****↓ -42.3%**from Jul 2026:
52**↓ -36.2%**from Aug 2025:
47

YTD	2026	2025	+/-
	341	381	-10.5%

5-year Aug average: **41****New Pendings****31****↓ -24.4%**from Jul 2026:
41**↓ -26.2%**from Aug 2025:
42

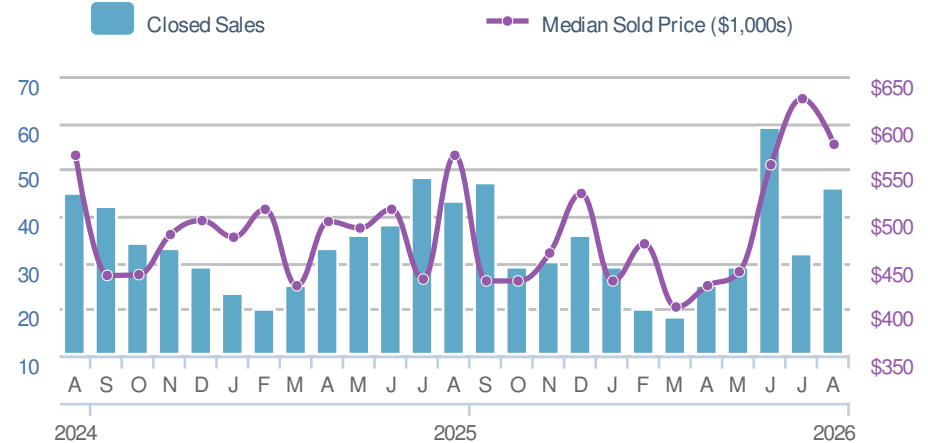
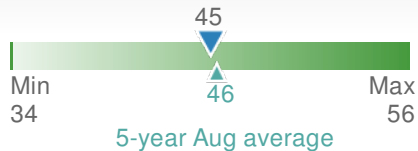
YTD	2026	2025	+/-
	281	295	-4.7%

5-year Aug average: **39****Closed Sales****46****↑ 43.8%**from Jul 2026:
32**↑ 7.0%**from Aug 2025:
43

YTD	2026	2025	+/-
	265	272	-2.6%

5-year Aug average: **47****Median Sold Price****\$577,500****↓ -7.7%**from Jul 2026:
\$626,000**↑ 2.2%**from Aug 2025:
\$565,000

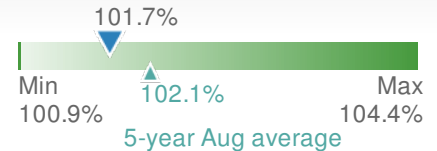
YTD	2026	2025	+/-
	\$520,000	\$478,750	8.6%

5-year Aug average: **\$509,500****Active Listings****45**

Jul 2026	Aug 2025
48	45

Avg DOM**14**

Jul 2026	Aug 2025	YTD
16	21	19

Avg Sold to OLP Ratio**101.7%**

Jul 2026	Aug 2025	YTD
101.3%	100.9%	101.2%

August 2026**Souderton Area (Montgomery, PA) - Detached**Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****18**

 **-50.0%**
 from Jul 2026:
36

 **-40.0%**
 from Aug 2025:
30

YTD	2026	2025	+/-
	211	248	-14.9%

5-year Aug average: **27****New Pendings****20**

 **-28.6%**
 from Jul 2026:
28

 **-25.9%**
 from Aug 2025:
27

YTD	2026	2025	+/-
	186	189	-1.6%

5-year Aug average: **25****Closed Sales****32**

 **45.5%**
 from Jul 2026:
22

 **3.2%**
 from Aug 2025:
31

YTD	2026	2025	+/-
	175	173	1.2%

5-year Aug average: **32****Median Sold Price****\$721,500**

 **8.8%**
 from Jul 2026:
\$663,250

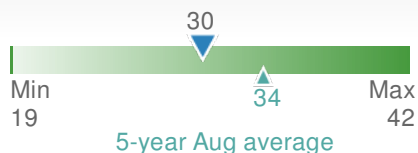
 **13.6%**
 from Aug 2025:
\$635,000

YTD	2026	2025	+/-
	\$606,000	\$550,000	10.2%

5-year Aug average: **\$578,800****Summary**

In Souderton Area (Montgomery, PA), the median sold price for Detached properties for August was \$721,500, representing an increase of 8.8% compared to last month and an increase of 13.6% from Aug 2025. The average days on market for units sold in August was 11 days, 32% below the 5-year August average of 16 days. There was a 28.6% month over month decrease in new contract activity with 20 New Pendings; a 31.1% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 31; and a 16.7% decrease in supply to 30 active units.

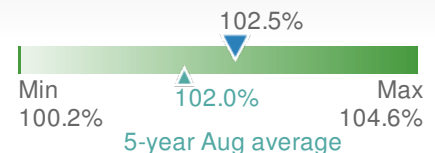
This activity resulted in a Contract Ratio of 1.03 pendings per active listing, down from 1.25 in July and a decrease from 1.05 in August 2025. The Contract Ratio is 17% lower than the 5-year August average of 1.24. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**30**

Jul 2026	Aug 2025
36	37

Avg DOM**11**

Jul 2026	Aug 2025	YTD
20	24	19

Avg Sold to OLP Ratio**102.5%**

Jul 2026	Aug 2025	YTD
101.5%	100.2%	101.8%

August 2026**Souderton Area (Montgomery, PA) - Attached**Tri-County Suburban REALTORS
Email: ldavis@tcsr.realtor**New Listings****12**

 **-25.0%**
 from Jul 2026:
16

 **-29.4%**
 from Aug 2025:
17

YTD	2026	2025	+/-
	130	133	-2.3%

5-year Aug average: **14****New Pendings****11**

 **-15.4%**
 from Jul 2026:
13

 **-26.7%**
 from Aug 2025:
15

YTD	2026	2025	+/-
	95	106	-10.4%

5-year Aug average: **14****Closed Sales****14**

 **40.0%**
 from Jul 2026:
10

 **16.7%**
 from Aug 2025:
12

YTD	2026	2025	+/-
	90	99	-9.1%

5-year Aug average: **15****Median
Sold Price****\$460,000**

 **7.4%**
 from Jul 2026:
\$428,500

 **11.5%**
 from Aug 2025:
\$412,500

YTD	2026	2025	+/-
	\$404,500	\$415,000	-2.5%

5-year Aug average: **\$415,240****Summary**

In Souderton Area (Montgomery, PA), the median sold price for Attached properties for August was \$460,000, representing an increase of 7.4% compared to last month and an increase of 11.5% from Aug 2025. The average days on market for units sold in August was 22 days, 39% above the 5-year August average of 16 days. There was a 15.4% month over month decrease in new contract activity with 11 New Pendings; a 17.4% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 19; and a 25% increase in supply to 15 active units.

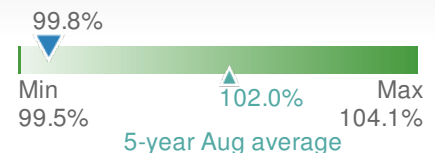
This activity resulted in a Contract Ratio of 1.27 pendings per active listing, down from 1.92 in July and a decrease from 2.63 in August 2025. The Contract Ratio is 43% lower than the 5-year August average of 2.23. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**15**

Jul 2026	Aug 2025
12	8

Avg DOM**22**

Jul 2026	Aug 2025	YTD
8	14	18

**Avg Sold to
OLP Ratio****99.8%**

Jul 2026	Aug 2025	YTD
100.9%	103.0%	100.2%

August 2026**Souderton Area (Montgomery, PA) - Attached/Townhouse**

Tri-County Suburban REALTORS

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New Listings**12**

 **-25.0%**  **-25.0%**
 from Jul 2026: from Aug 2025:
16 **16**

YTD	2026	2025	+/-
	128	128	0.0%

5-year Aug average: **13****New Pendings****11**

 **-15.4%**  **-26.7%**
 from Jul 2026: from Aug 2025:
13 **15**

YTD	2026	2025	+/-
	93	105	-11.4%

5-year Aug average: **14****Closed Sales****14**

 **40.0%**  **16.7%**
 from Jul 2026: from Aug 2025:
10 **12**

YTD	2026	2025	+/-
	87	97	-10.3%

5-year Aug average: **15****Median Sold Price****\$460,000**

 **7.4%**  **11.5%**
 from Jul 2026: from Aug 2025:
\$428,500 **\$412,500**

YTD	2026	2025	+/-
	\$410,000	\$415,000	-1.2%

5-year Aug average: **\$415,240****Summary**

In Souderton Area (Montgomery, PA), the median sold price for Attached/Townhouse properties for August was \$460,000, representing an increase of 7.4% compared to last month and an increase of 11.5% from Aug 2025. The average days on market for units sold in August was 22 days, 39% above the 5-year August average of 16 days. There was a 15.4% month over month decrease in new contract activity with 11 New Pendings; a 17.4% MoM decrease in All Pendings (new contracts + contracts carried over from July) to 19; and a 25% increase in supply to 15 active units.

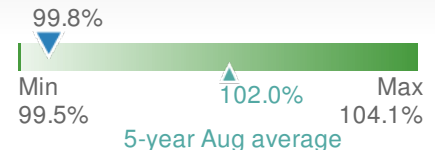
This activity resulted in a Contract Ratio of 1.27 pendings per active listing, down from 1.92 in July and a decrease from 2.63 in August 2025. The Contract Ratio is 44% lower than the 5-year August average of 2.27. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**15**

Jul 2026	Aug 2025
12	8

Avg DOM**22**

Jul 2026	Aug 2025	YTD
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Avg Sold to OLP Ratio**99.8%**

Jul 2026	Aug 2025	YTD
100.9%	103.0%	100.2%