Berks County, PA

Market Trends Report | October 2026 · All Home Types

TRI-COUNTY SUBURBAN REALTORS®

Homebuyers in Berks County, PA are sitting out based on the latest purchase contract data. There were 355 new purchase contracts in October 2026 which were 13.8% lower than last year. Year-to-date, new purchase contracts are ahead of where they were at this point in 2025 by 1.7%.

Mortgage rates and prices influence whether some buyers can participate or stay on the sidelines. The median sold price increased in October 2026 to $315,000. This marks 23 consecutive months of year-over-year increases.

Sellers are acting differently than buyers. New listings in October 2026 expanded compared to the number of fresh listings added a year ago. The 445 new listings added in the month grew 7.5% year-over-year.

The push and pull between buyers and sellers left 671 active listings on the market at the end of October 2026, an increase of 22.2% compared to October 2025. The pullback of buyers was the driver of gains in supply. Homes are sitting on the market longer than last year. The median days on market of 9 days means half the homes sold in October 2026 were off the market in 9 days or fewer.

At a glance

SALES ACTIVITY	OCT 2026	OCT 2025	CHANGE	2026 YTD	2025 YTD	CHANGE
Closed Sales	**364**	423	▼ 13.9%	**3,490**	3,330	▲ 4.8%
New Purchase Contracts	**355**	412	▼ 13.8%	**3,905**	3,839	▲ 1.7%
Showings	**3,873**	4,234	▼ 8.5%	**43,489**	44,262	▼ 1.7%

PRICE & PACE	OCT 2026	OCT 2025	CHANGE	2026 YTD	2025 YTD	CHANGE
Median Sale Price	**$315,000**	$291,250	▲ 8.2%	**$310,000**	$294,450	▲ 5.3%
Avg. Sale to Orig. List Price Ratio	**99.5%**	99.7%	▼ 0.3 pp	**100.5%**	100.0%	▲ 0.5 pp
Median Days on Market	**9 days**	8 days	▲ 1 day	**7 days**	7 days	0 days

INVENTORY	OCT 2026	OCT 2025	CHANGE	2026 YTD	2025 YTD	CHANGE
New Listings	**445**	414	▲ 7.5%	**4,284**	4,027	▲ 6.4%
Active Listings	**671**	549	▲ 22.2%	**671**	549	▲ 22.2%
Months of Supply	**1.9**	1.7	▲ 0.3 mos	**1.9**	1.7	▲ 0.3 mos

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Sales Activity

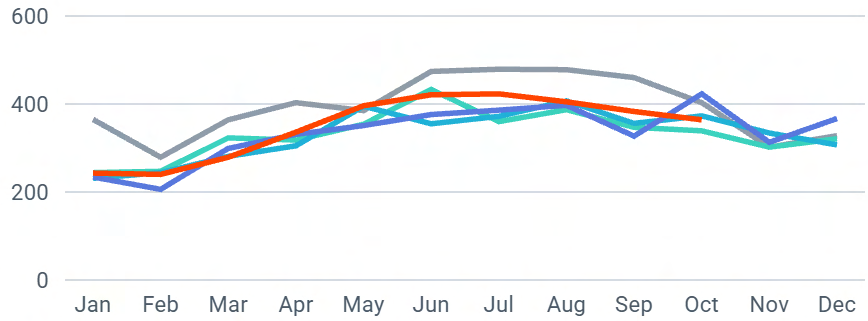
How many homes are being shown, going under contract, and closing.

2026 2025 2024 2023 2022

Closed Sales

364
homes sold

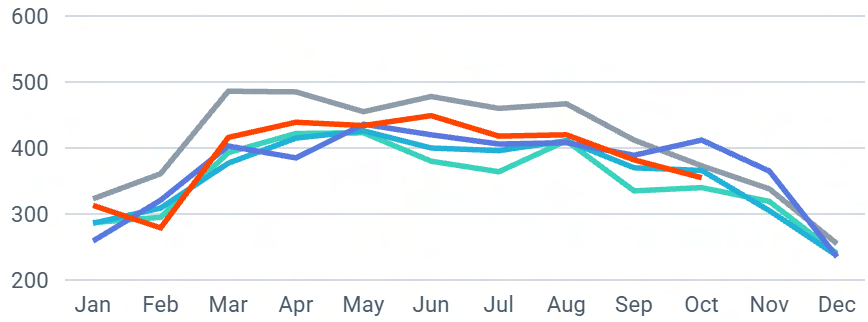
▼ **13.9%** vs. Oct 2025
▼ **5.0%** vs. Sep 2026
▲ **4.8%** 2026 YTD vs. 2025 YTD



New Purchase Contracts

355
homes went under contract

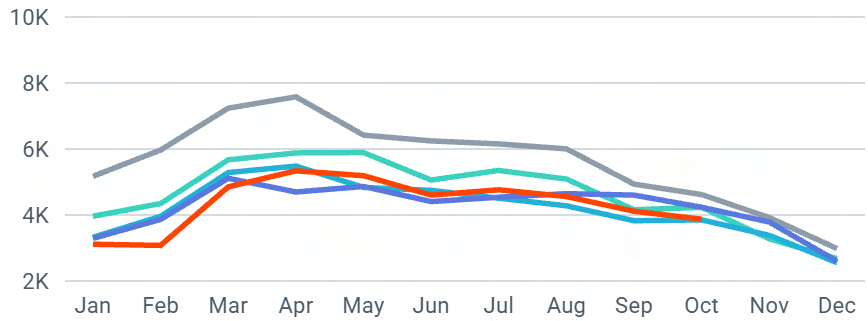
▼ **13.8%** vs. Oct 2025
▼ **7.1%** vs. Sep 2026
▲ **1.7%** 2026 YTD vs. 2025 YTD



Showings

3,873
home showings

▼ **8.5%** vs. Oct 2025
▼ **5.9%** vs. Sep 2026
▼ **1.7%** 2026 YTD vs. 2025 YTD



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Price and Pace

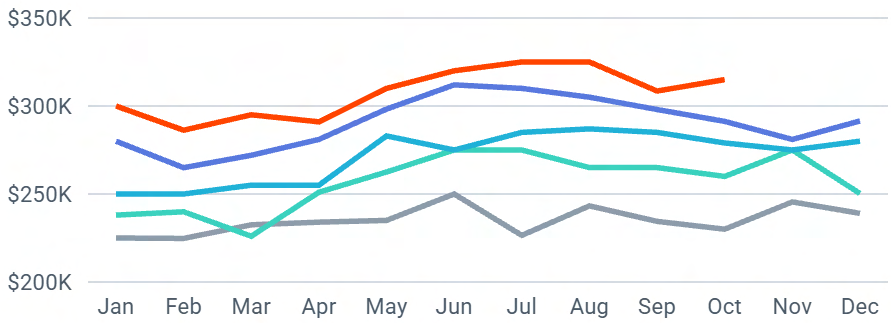
What homes are selling for, and how quickly they sell.

2026 2025 2024 2023 2022

Median Sale Price

$315,000
median sale price

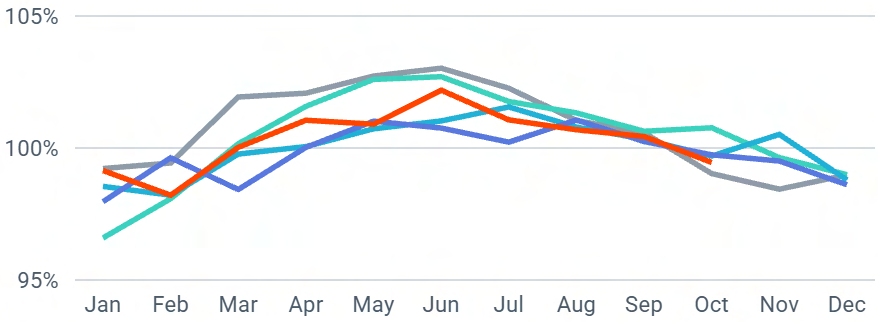
▲ **8.2%** vs. Oct 2025
▲ **2.1%** vs. Sep 2026
▲ **5.3%** 2026 YTD vs. 2025 YTD



Average Sale to Orig. List Price Ratio

99.5%
of original list price, on average

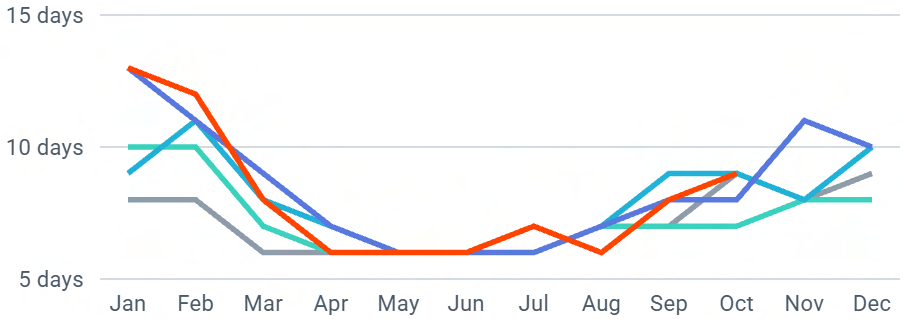
▼ **0.3 pp** vs. Oct 2025
▼ **1.0 pp** vs. Sep 2026
▲ **0.5 pp** 2026 YTD vs. 2025 YTD



Median Days on Market

9 days
median days on market

▲ **1 day** vs. Oct 2025
▲ **1 day** vs. Sep 2026
0 days 2026 YTD vs. 2025 YTD



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Inventory

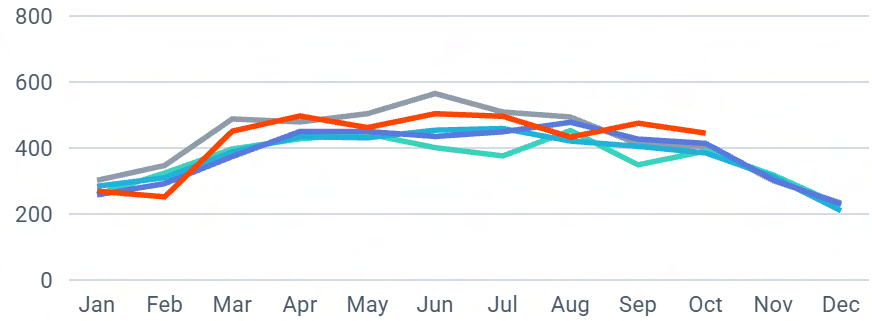
How much is for sale, and how long that supply would last.

2026 2025 2024 2023 2022

New Listings

445
homes newly listed

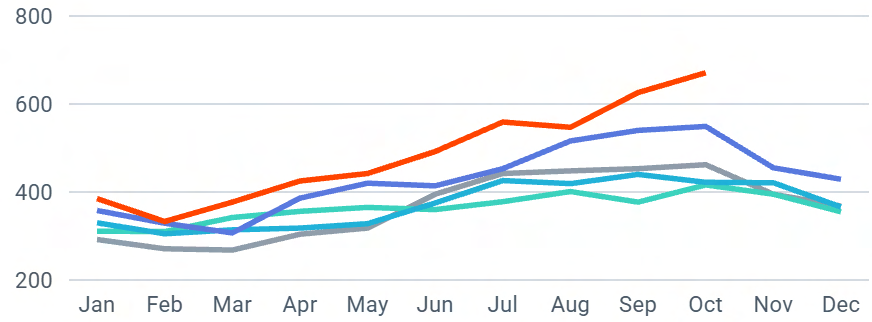
▲ **7.5%** vs. Oct 2025
▼ **6.3%** vs. Sep 2026
▲ **6.4%** 2026 YTD vs. 2025 YTD



Active Listings

671
homes for sale at month end

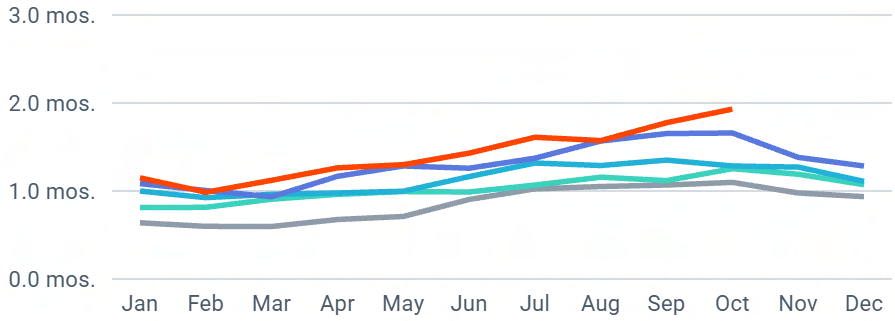
▲ **22.2%** vs. Oct 2025
▲ **7.2%** vs. Sep 2026
▲ **22.2%** 2026 YTD vs. 2025 YTD



Months of Supply

1.9
months of supply at the current sales pace

▲ **0.3 mos** vs. Oct 2025
▲ **0.2 mos** vs. Sep 2026
▲ **0.3 mos** 2026 YTD vs. 2025 YTD



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